

# Evaluating Self-Employed Borrowers **TAX YEAR 2024**

Overcoming Tough Challenges

**MGIC**



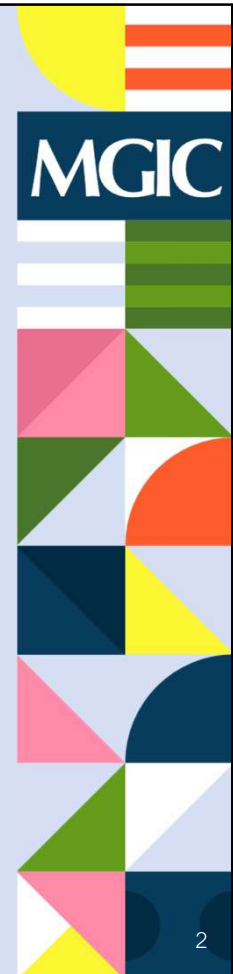
## Legal disclaimer

The materials included in this presentation are intended for general information only. This presentation is not intended to be complete or all-inclusive regarding the matters discussed herein, and nothing contained in this presentation is intended, or should be relied upon, as legal, accounting, compliance or other professional advice.

Although MGIC believes the information set forth in this publication is generally accurate, the information may be outdated due to the rapidly changing nature of the residential mortgage industry, and MGIC does not warrant the accuracy, reliability or completeness of any information contained in this publication.

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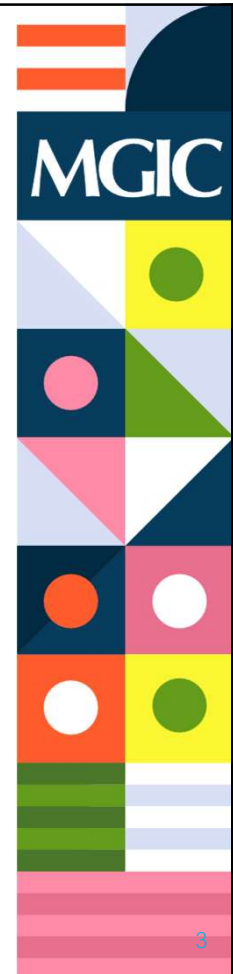
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## What we're covering today

- The “why” behind the guidelines
- The 5-step process to evaluating income
- Case study
- Your questions

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**The more things change,  
the more they stay the  
same.**

**Jean-Baptiste Alphonse Karr**



## Purpose of cash flow analysis

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**Verify qualifying income that is:**

- Stable
- Likely to continue



## Subjectivity or “gray areas” in lending

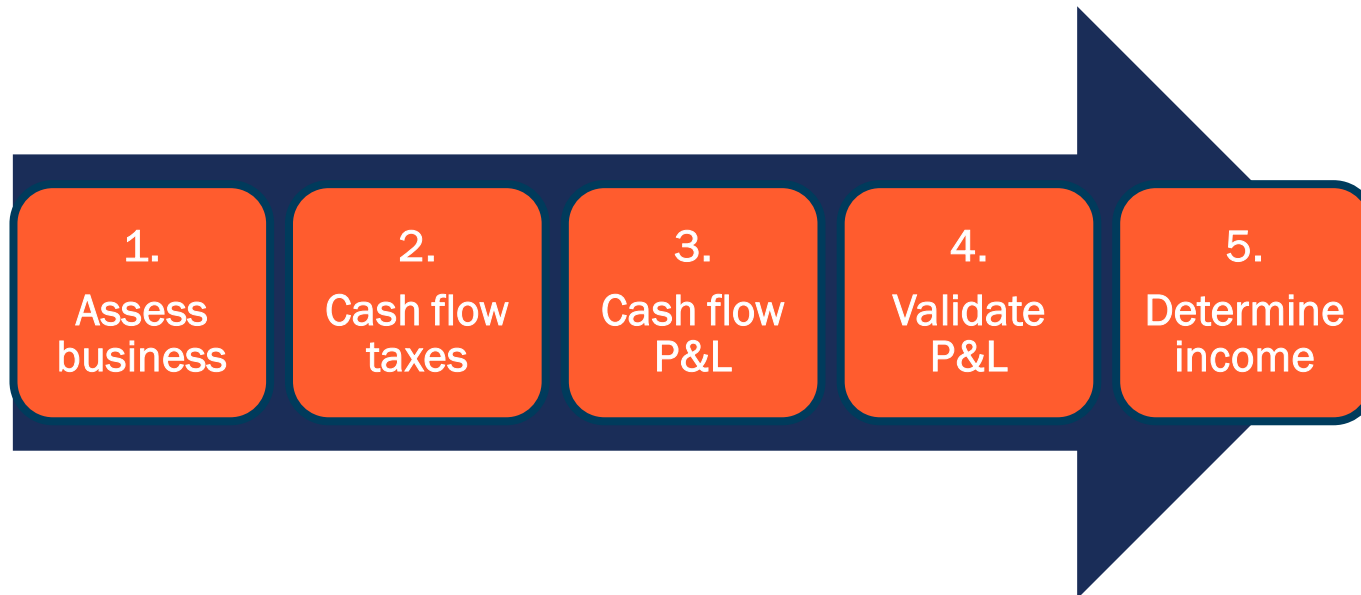
- Fuzzy
- Vague
- Ambiguous
- Opportunity for error or question
- Difference of opinion
- Time consuming... easier to say “no”

## Intent or spirit of guidelines

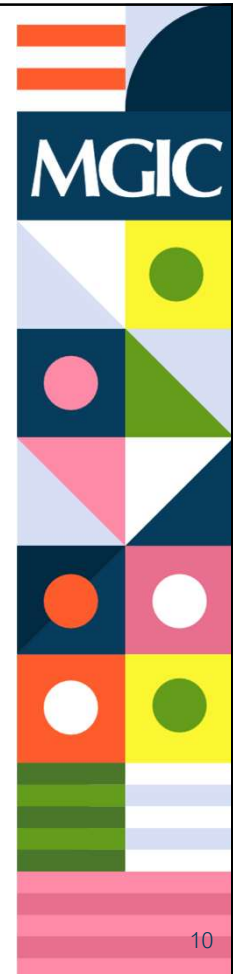
- Easier to identify questions and additional documentation
- Easier to explain to others
- Easier to present to next level with recommendation
- Grows base of understanding and experience
- Directs explanation of decision for future review

**Were you with us during the pandemic?**

## 5-step process



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Meet Jay, our loan officer

# Loan Application

## 1c. IF APPLICABLE, Complete Information for Additional Employment/Self-Employment and Income

☐ Does not apply

Employer or Business Name SPEEDY REPAIR SERVICES Phone ( 999 ) 999 - 9999

Street 123 Main Street

Unit #

City Anytown

State FL

ZIP 88888

Country

Position or Title OWNER

Start Date 1 / 15 / 2021 (mm/dd/yyyy)

How long in this line of work? 4 Years  Months

### Check if this statement applies:

☐ I am employed by a family member, property seller, real estate agent, or other party to the transaction.

☐ Check if you are the Business Owner or Self-Employed ☐ I have an ownership share of less than 25%. ☒ I have an ownership share of 25% or more. **Monthly Income (or Loss)** \$ 20250

### Gross Monthly Income

Base \$ /month

Overtime \$ /month

Bonus \$ /month

Commission \$ /month

Military Entitlements \$ /month

Other \$ /month

**TOTAL \$** 0.00/month



1. My borrower is telling me that another lender told him only 1 year of personal and business tax returns were needed because, although he bought the business 4 years ago, the business has been in existence for 10 years. He also has been self-employed in another business for over 20 years. I wanted to confirm what documentation is needed.



My borrower is telling me that another lender told him only 1 year of personal and business tax returns were needed because, although he bought the business 4 years ago, the business has been in existence for 10 years. He also has been self-employed in another business for over 20 years. I wanted to confirm what documentation is needed.

Thanks for reaching out. The borrower must have an ownership interest in that particular business for at least 5 years to qualify for documentation relief. 2 years of personal and business returns are needed.

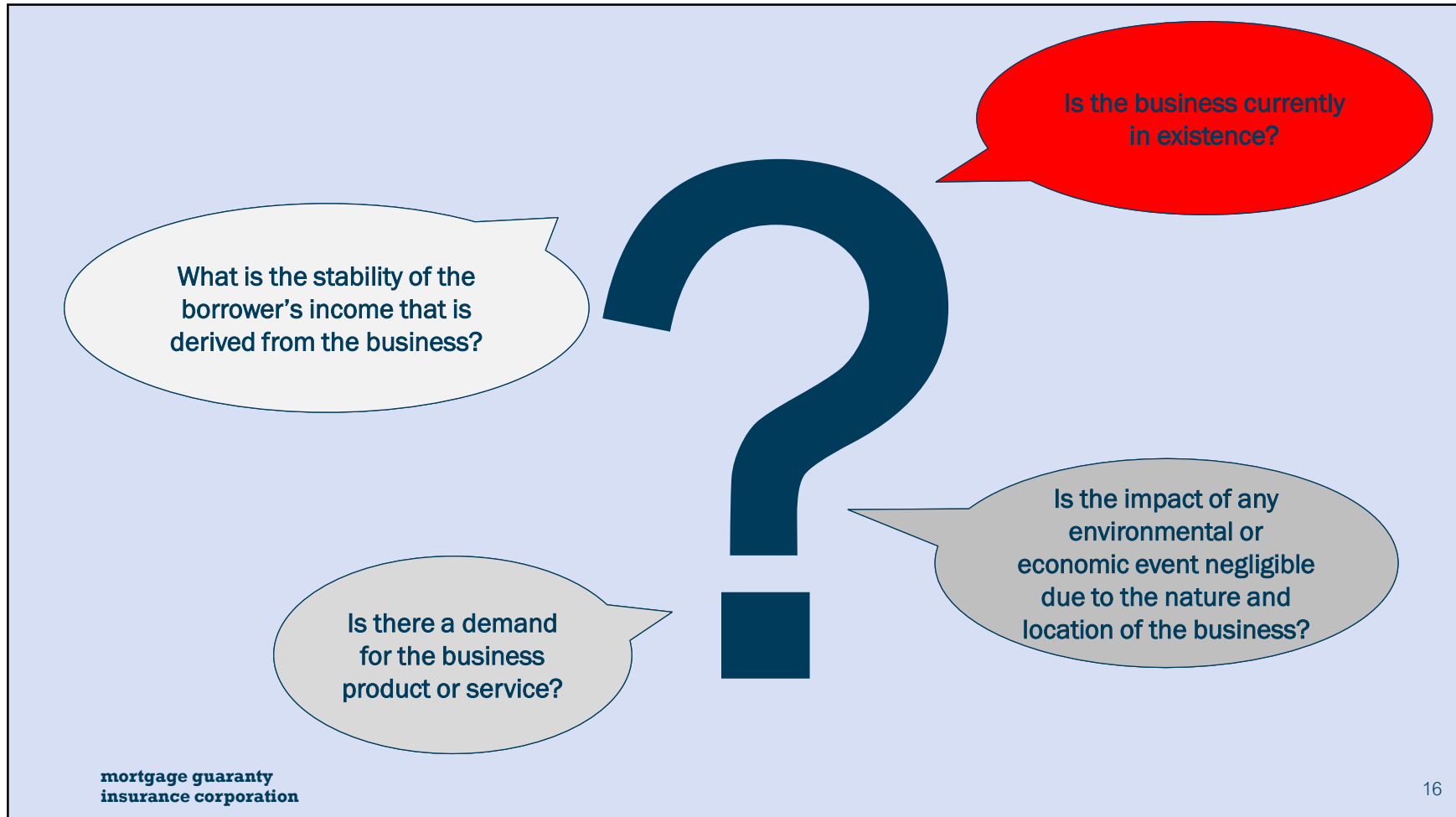
1.  
Assess  
business

Will the business  
continue generating  
and distributing  
sufficient income to  
enable the borrower to  
make the payments on  
the requested  
mortgage?

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15



## On Schedule 1

17

<b>1040</b> Department of the Treasury - Internal Revenue Service	<b>U.S. Individual Income Tax Return</b> For the year Jan. 1-Dec. 31, 2024, or other tax year beginning _____, 2024, ending _____, 20	<b>2024</b> OMB No. 1545-0074 IRS Use Only - Do not write or stamp in this space.	Attach to Form 1040, 1040-SR, or 1040-NR. Go to <a href="https://www.irs.gov/Form1040">www.irs.gov/Form1040</a> for instructions and the latest information.
Your first name and middle initial _____ Last name _____ If joint return, spouse's first name and middle initial _____ Last name _____		Your social security number _____ Spouse's social security number _____	
Home address (number and street), if you have one _____ City, town, or post office, if you have a foreign _____ Foreign country name _____			
<b>Filing Status</b> <input type="checkbox"/> Single <input type="checkbox"/> Married filing jointly <input type="checkbox"/> Check only one box. <input type="checkbox"/> Married filing separately If you checked the MFI qualifying person in a <input type="checkbox"/> If treating a nonresident alien as a spouse, enter his or her name (see instructions)			
<b>Digital Assets</b> At any time during 2024, exchange, or otherwise _____ <b>Standard Deduction</b> <input type="checkbox"/> Someone can claim: <input type="checkbox"/> Spouse itemizes on _____ <b>Age/Blindness</b> You: <input type="checkbox"/> Were born before _____ <b>Dependents</b> (see instructions): (i) First name _____ If more than two dependents, see instructions and check here: <input type="checkbox"/>			
<b>Income</b> 1a Total amount from _____ Attach Form(s) W-2 here. Also attach Form(s) W-9 and 1099-R if tax was withheld. 1b If you did not get a Form W-2, see instructions. 2a Attach Sch. B if required. <b>Standard Deduction for</b> <input type="checkbox"/> Single or married filing separately, \$14,000 <input type="checkbox"/> Married filing jointly, \$29,000 <input type="checkbox"/> Head of household, \$21,000 If you checked any box under "Standard Deduction," see instructions.			

<b>SCHEDULE 1 (Form 1040) Additional Income and Adjustments to Income</b> Department of the Treasury Internal Revenue Service Name(s) shown on Form 1040, 1040-SR, or 1040-NR _____ Your social security number _____	
For 2024, enter the amount reported to you on Form(s) 1099-K that was included in error or for personal items sold at a loss _____ <b>Note:</b> The remaining amounts reported to you on Form(s) 1099-K should be reported elsewhere on your return depending on the nature of the transaction. See <a href="https://www.irs.gov/1099k">www.irs.gov/1099k</a> .	
<b>Part I Additional Income</b> 1a Taxable refunds, credits, or offsets of state and local income taxes _____ 2a Alimony received _____ 3a Date of original divorce or separation agreement (see instructions): _____ 4a Business income or (loss). Attach Schedule C _____ 5a Other gains or (losses). Attach Form 4797 _____ 6a Rental real estate, royalties, partnerships, S corporations, trusts, etc. Attach Schedule E _____ 7a Farm income or (loss). Attach Schedule F _____ 8a Unemployment compensation _____ 9a Other income: a Net operating loss _____ b Gambling _____ c Cancellation of debt _____ d Foreign earned income exclusion from Form 2555 _____ e Income from Form 8853 _____ f Income from Form 8889 _____ g Alaska Permanent Fund dividends _____ h Jury duty pay _____ i Prizes and awards _____ j Activity not engaged in for profit income _____ k Stock options _____ l Income from the rental of personal property if you engaged in the rental for profit but were not in the business of renting such property _____ m Olympic and Paralympic medals and USOC prize money (see instructions) _____ n Section 951(a) inclusion (see instructions) _____ o Section 951(a)(i) inclusion (see instructions) _____ p Section 611(i) excess business loss adjustment _____ q Taxable distributions from an ABLE account (see instructions) _____ r Scholarship and fellowship grants not reported on Form W-2 _____ s Nontaxable amount of Medicaid waiver payments included on Form 1040, line 1a or 1d _____ t Pension or annuity from a nonqualified deferred compensation plan or a nongovernmental Section 457 plan _____ u Wages earned while incarcerated _____ v Digital assets received as ordinary income not reported elsewhere. See instructions _____ z Other income. List type and amount: _____ 9 Total other income. Add lines 8a through 8z _____ 10 Combine lines 1 through 7 and 9. This is your <b>additional income</b> . Enter here and on Form 1040, 1040-SR, or 1040-NR, line 8 _____	1 2a 3a 4 5 6 7 8 9 10

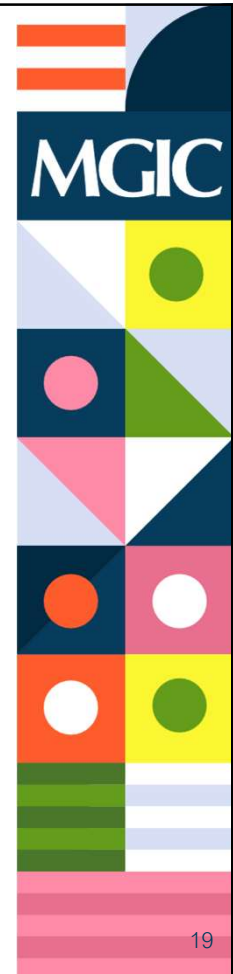


Net operating losses ... Now what?

## Net operating loss (NOL)

For income tax purposes, a net operating loss (NOL) is the result when a company's allowable deductions exceed its taxable income within a tax period. The NOL can generally be used to offset a company's tax payments in other tax periods through an IRS provision called a loss carryforward.

$$\text{Total Operating Expenses} > \text{Total Operating Income} = \text{Net Operating Loss}$$



## MGIC SEB class notes



When can you add back in NOLs?

1. Unlikely to reoccur
2. Associated with the business
3. Affects business cash flow

# NOL

## On Schedule C

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**SCHEDULE C**  
**(Form 1040)**

**Profit or Loss From Business**  
(Sole Proprietorship)  
OMB No. 1545-0047  
**2023**  
Attachment  
Sequence No. **09**

Department of the Treasury  
Internal Revenue Service  
Go to [www.irs.gov/ScheduleC](https://www.irs.gov/ScheduleC) for instructions and the latest information.

Name of proprietor \_\_\_\_\_ Social security number (SSN) \_\_\_\_\_

**A** Principal business or profession, including product or service (see instructions) \_\_\_\_\_

**B** Enter code from instructions \_\_\_\_\_

**C** Business name, if no separate business name, leave blank. \_\_\_\_\_

**D** Employer ID number (EIN) (see note) \_\_\_\_\_

**E** Business address (including suite or room no.) \_\_\_\_\_  
City, town or post office, state, and ZIP code \_\_\_\_\_

**F** Accounting method: (1) ☐ Cash (2) ☐ Accrual (3) ☐ Other (specify) \_\_\_\_\_

**G** Did you "materially participate" in the operation of this business during 2023? If "No," see instructions for limit on losses. ☐ Yes ☐ No

**H** If you started or acquired this business during 2023, check here ☐ Yes ☐ No

**I** Did you make any payments in 2023 that would require you to file Form(s) 1099? See instructions. ☐ Yes ☐ No

**J** If "Yes," did you or will you file required Form(s) 1099? ☐ Yes ☐ No

**Part I Income**

1 Gross receipts or sales. See instructions for line 1 and check the box if this income was reported to you on Form W-2 and the "Statutory employee" box on that form was checked. ☐ 1 **60,000**

2 Returns and allowances. . . . . 2

3 Subtract line 2 from line 1. . . . . 3

4 Cost of goods sold (from line 42). . . . . 4

5 Gross profit. Subtract line 4 from line 3. . . . . 5

6 Other income, including federal and state gasoline or fuel tax credit (see instructions). . . . . 6

7 Gross income. Add lines 5 and 6. . . . . 7 **60,000**

**Part II Expenses.** Enter expenses for business use of your home only on line 30.

8 Advertising. . . . . 8

9 Car and truck expenses (see instructions). . . . . 9

10 Commissions and fees. . . . . 10

11 Contract labor (see instructions). . . . . 11

12 Depletion. . . . . 12

13 Depreciation and section 179 expense deduction (not included in Part II) (see instructions). . . . . 13 **14,000**

14 Employee benefit programs (other than on line 19). . . . . 14

15 Insurance (other than health). . . . . 15

16 Interest (see instructions):  
a Mortgage (paid to banks, etc.) 16a

b Other 16b

17 Legal and professional services. . . . . 17

18 Office expense (see instructions). . . . . 18

19 Pension and profit-sharing plans. . . . . 19

20 Rent or lease (see instructions):  
a Vehicles, machinery, and equipment 20a

b Other business property 20b

21 Repairs and maintenance. . . . . 21

22 Supplies (not included in Part II). . . . . 22

23 Taxes and licenses. . . . . 23

24 Travel and meals:  
a Travel. . . . . 24a

b Deductible meals (see instructions). . . . . 24b

25 Utilities. . . . . 25

26 Wages (less employment credits). . . . . 26

27a Other expenses from line 48). . . . . 27a

b Energy efficient commercial bldg deduction (attach Form 7205). . . . . 27b

28 Total expenses before expenses for business use of home. Add lines 8 through 27b. . . . . 28

29 Tentative profit or (loss). Subtract line 28 from line 7. . . . . 29

30 Expenses for business use of your home. Do not report these expenses elsewhere. Attach Form 8829 unless using the simplified method. See instructions.  
**Simplified method filers only:** Enter the total square footage of (a) your home: \_\_\_\_\_  
and (b) the part of your home used for business: \_\_\_\_\_ Use the Simplified Method Worksheet in the instructions to figure the amount to enter on line 30. . . . . 30

31 Net profit or (loss). Subtract line 30 from line 29. . . . . 31 **40,000**

\* If a profit, enter on both Schedule 1 (Form 1040), line 3, and on Schedule SE, line 2. (If you checked the box on line 1, see instructions.) Estates and trusts, enter on Form 1041, line 3.  
\* If a loss, you must go to line 32.

32 If you have a loss, check the box that describes your investment in this activity. See instructions.  
\* If you checked 32a, enter the loss on both Schedule 1 (Form 1040), line 3, and on Schedule SE, line 2. (If you checked the box on line 1, see the line 31 instructions.) Estates and trusts, enter on Form 1041, line 3.  
\* If you checked 32b, you must attach Form 6198. Your loss may be limited.

32a ☐ All investment is at risk.  
32b ☐ Some investment is not at risk.

For Paperwork Reduction Act Notice, see the separate instructions. Cat. No. 11334P Schedule C (Form 1040) 2023

Schedule C (Form 1040) 2023 Page **2**

**Part III Cost of Goods Sold** (see instructions)

33 Method(s) used to value closing inventory: a ☐ Cost b ☐ Lower of cost or market c ☐ Other (attach explanation)

34 Was there any change in determining quantities, costs, or valuations between opening and closing inventory? If "Yes," attach explanation. . . . . ☐ Yes ☐ No

35 Inventory at beginning of year. If different from last year's closing inventory, attach explanation. . . . . 35

36 Purchases less cost of items withdrawn for personal use. . . . . 36

37 Cost of labor. Do not include any amounts paid to yourself. . . . . 37

38 Materials and supplies. . . . . 38

39 Other costs. . . . . 39

40 Add lines 35 through 39. . . . . 40

41 Inventory at end of year. . . . . 41

42 Cost of goods sold. Subtract line 41 from line 40. Enter the result here and on line 4. . . . . 42

**Part IV Information on Your Vehicle.** Complete this part only if you are claiming car or truck expenses on line 9 and are not required to file Form 4562 for this business. See the instructions for line 13 to find out if you must file Form 4562.

43 When did you place your vehicle in service for business purposes? (month/day/year) \_\_\_\_/\_\_\_\_/\_\_\_\_

44 Of the total number of miles you drove your vehicle during 2023, enter the number of miles you used your vehicle for:  
a Business \_\_\_\_\_ b Commuting (see instructions) \_\_\_\_\_ c Other \_\_\_\_\_

45 Was your vehicle available for personal use during off-duty hours? ☐ Yes ☐ No

46 Do you (or your spouse) have another vehicle available for personal use? ☐ Yes ☐ No

47a Do you have evidence to support your deduction? ☐ Yes ☐ No  
b If "Yes," is the evidence written? ☐ Yes ☐ No

**Part V Other Expenses.** List below business expenses not included on lines 8–26, line 27b, or line 30.

**Net Operating Loss (2020)** **-25,000**

48 Total other expenses. Enter here and on line 27a. . . . . 48

Schedule C (Form 1040) 2023

NOL

On Form 1120

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<b>1120</b> Form Department of the Treasury Internal Revenue Service		<b>U.S. Corporation Income Tax Return</b> For calendar year 2024 or tax year beginning ..... 2024, ending ..... 2024 Go to <a href="https://www.irs.gov/Form1120">www.irs.gov/Form1120</a> for instructions and the latest information.		OMB No. 1545-0123 <b>2024</b>
<b>A Check if:</b> <b>1a</b> Consolidated return (attach Form 851) <input type="checkbox"/> <b>b</b> Life/nonlife consolidated return <input type="checkbox"/> <b>2</b> Personal holding co. (attach Sch. P) <input type="checkbox"/> <b>3</b> Personal service corp. (see instructions) <input type="checkbox"/> <b>4</b> Schedule M-3 attached <input type="checkbox"/>		<b>Name</b> Number, street, and room or suite no. If a P.O. box, see instructions. City or town, state or province, country, and ZIP or foreign postal code		<b>B Employer identification number</b>  <b>C Date incorporated</b>  <b>D Total assets (see instructions)</b> \$
<b>E Check if:</b> (1) <input type="checkbox"/> Initial return (2) <input type="checkbox"/> Final return (3) <input type="checkbox"/> Name change (4) <input type="checkbox"/> Address change				
<b>Income</b>	<b>1a</b> Gross receipts or sales	<b>1a</b>		
	<b>b</b> Returns and allowances	<b>1b</b>		
	<b>c</b> Balance. Subtract line 1b from line 1a	<b>1c</b>		
	<b>2</b> Cost of goods sold (attach Form 1125-A)	<b>2</b>		
	<b>3</b> Gross profit. Subtract line 2 from line 1c	<b>3</b>		
	<b>4</b> Dividends and inclusions (Schedule C, line 23)	<b>4</b>		
	<b>5</b> Interest	<b>5</b>		
	<b>6</b> Gross rents	<b>6</b>		
	<b>7</b> Gross royalties	<b>7</b>		
	<b>8</b> Capital gain net income (attach Schedule D (Form 1120))	<b>8</b>		
	<b>9</b> Net gain or (loss) from Form 4797, Part II, line 17 (attach Form 4797)	<b>9</b>		
<b>10</b> Other income (see instructions—attach statement)	<b>10</b>			
<b>11</b> Total income. Add lines 3 through 10	<b>11</b>			
<b>Deductions (See instructions for limitations on deductions.)</b>	<b>12</b> Compensation of officers (see instructions—attach Form 1125-E)	<b>12</b>		
	<b>13</b> Salaries and wages (less employment credits)	<b>13</b>		
	<b>14</b> Repairs and maintenance	<b>14</b>		
	<b>15</b> Bad debts	<b>15</b>		
	<b>16</b> Rents	<b>16</b>		
	<b>17</b> Taxes and licenses	<b>17</b>		
	<b>18</b> Interest (see instructions)	<b>18</b>		
	<b>19</b> Charitable contributions	<b>19</b>		
	<b>20</b> Depreciation from Form 4562 not claimed on Form 1125-A or elsewhere on return (attach Form 4562)	<b>20</b>		
	<b>21</b> Depletion	<b>21</b>		
	<b>22</b> Advertising	<b>22</b>		
	<b>23</b> Pension, profit-sharing, etc., plans	<b>23</b>		
	<b>24</b> Employee benefit programs	<b>24</b>		
	<b>25</b> Energy efficient commercial buildings deduction (attach Form 7205)	<b>25</b>		
	<b>26</b> Other deductions (attach statement)	<b>26</b>		
	<b>27</b> Total deductions. Add lines 12 through 26	<b>27</b>		
	<b>28</b> Taxable income before net operating loss deduction and special deductions. Subtract line 27 from line 11.	<b>28</b>		
<b>29a</b> Net operating loss deduction (see instructions)	<b>29a</b>	-25,000		
<b>b</b> Special deductions (Schedule C, line 24)	<b>29b</b>			
<b>c</b> Add lines 29a and 29b	<b>29c</b>			
<b>Tax, Refundable Credits, and Payments</b>	<b>30</b> Taxable income. Subtract line 29c from line 28. See instructions	<b>30</b>		
	<b>31</b> Total tax (Schedule J, line 12)	<b>31</b>		
	<b>32</b> Reserved for future use	<b>32</b>		
	<b>33</b> Total payments and credits (Schedule J, line 23)	<b>33</b>		
	<b>34</b> Estimated tax penalty. See instructions. Check if Form 2220 is attached <input type="checkbox"/>	<b>34</b>		
	<b>35</b> Amount owed. If line 33 is smaller than the total of lines 31 and 34, enter amount owed	<b>35</b>		
	<b>36</b> Overpayment. If line 33 is larger than the total of lines 31 and 34, enter amount overpaid	<b>36</b>		
<b>37</b> Enter amount from line 36 you want: Credited to 2025 estimated tax Refunded	<b>37</b>			
<b>Sign Here</b> Signature of officer _____ Date _____ Title _____ Signature of preparer _____ Date _____ Title _____ Paid _____ Preparer's name _____ Preparer's signature _____ Date _____ Check <input type="checkbox"/> PTIN _____				
May the IRS discuss this return with the preparer shown below? See instructions. <input type="checkbox"/> Yes <input type="checkbox"/> No				

# NOL

On Schedule 1

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**1040** Department of the Treasury - Internal Revenue Service **2024** U.S. Individual Income Tax Return OMB No. 1545-0074 IRS Use Only - Do not write or staple in this space

**SCHEDULE 1**  
(Form 1040)  
Additional Income and Adjustments to Income  
OMB No. 1545-0074  
**2024**  
Attachment  
Sequence No. 01

Department of the Treasury  
Internal Revenue Service  
Go to [www.irs.gov/Form1040](https://www.irs.gov/Form1040) for instructions and the latest information.

Name(s) shown on Form 1040, 1040-SR, or 1040-NR \_\_\_\_\_ Your social security number \_\_\_\_\_

For 2024, enter the amount reported to you on Form(s) 1099-K that was included in error or for personal items sold at a loss \_\_\_\_\_

**Note:** The remaining amounts reported to you on Form(s) 1099-K should be reported elsewhere on your return depending on the nature of the transaction. See [www.irs.gov/1099k](https://www.irs.gov/1099k).

**Part I Additional Income**

1	Taxable refunds, credits, or offsets of state and local income taxes	1
2a	Alimony received	2a
3	Business income or (loss). Attach Schedule C	3
4	Other gains or (losses). Attach Form 4797	4
5	Rental real estate, royalties, partnerships, S corporations, trusts, etc. Attach Schedule E	5
6	Farm income or (loss). Attach Schedule F	6
7	Unemployment compensation	7
8	Other income:	
a	Net operating loss	8a
b	Gambling	8b
c	Cancellation of debt	8c
d	Foreign earned income exclusion from Form 2555	8d
e	Income from Form 8853	8e
f	Income from Form 8889	8f
g	Alaska Permanent Fund dividends	8g
h	Jury duty pay	8h
i	Prizes and awards	8i
j	Activity not engaged in for profit income	8j
k	Stock options	8k
l	Income from the rental of personal property if you engaged in the rental for profit but were not in the business of renting such property	8l
m	Olympic and Paralympic medals and USOC prize money (see instructions)	8m
n	Section 951(a) inclusion (see instructions)	8n
o	Section 951A(a) inclusion (see instructions)	8o
p	Section 461(f) excess business loss adjustment	8p
q	Taxable distributions from an ABL account (see instructions)	8q
r	Scholarship and fellowship grants not reported on Form W-2	8r
s	Nontaxable amount of Medicaid waiver payments included on Form 1040, line 1a or 1d	8s
t	Pension or annuity from a nonqualified deferred compensation plan or a nongovernmental section 457 plan	8t
u	Wages earned while incarcerated	8u
v	Digital assets received as ordinary income not reported elsewhere. See instructions	8v
z	Other income. List type and amount:	8z
9	Total other income. Add lines 8a through 8z	9
10	Combine lines 1 through 7 and 9. This is your <b>additional income</b> . Enter here and on Form 1040, 1040-SR, or 1040-NR, line 8	10

For Paperwork Reduction Act Notice, see your tax return instructions. Cat. No. 71479F Schedule 1 (Form 1040) 2024

It is not  
associated with  
the business.

It does not affect  
cash flow.

# What is our primary concern with NOLs?

Will it happen again?

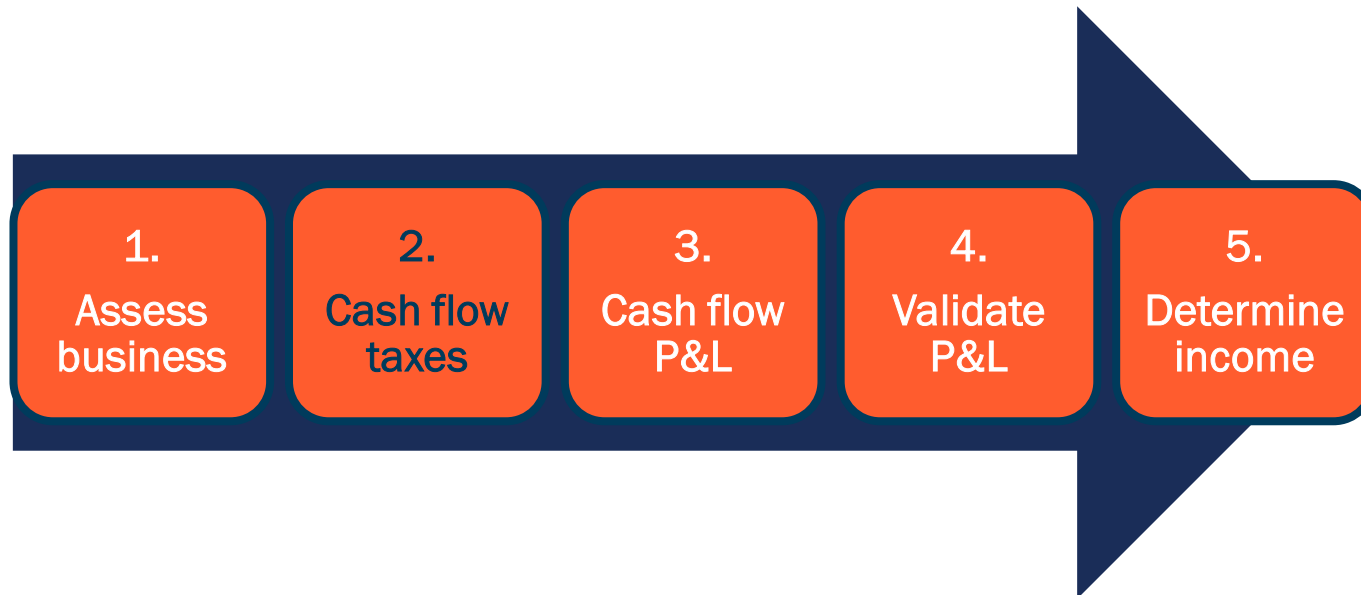
## Prior business

- Not as concerning
- Still need LOE

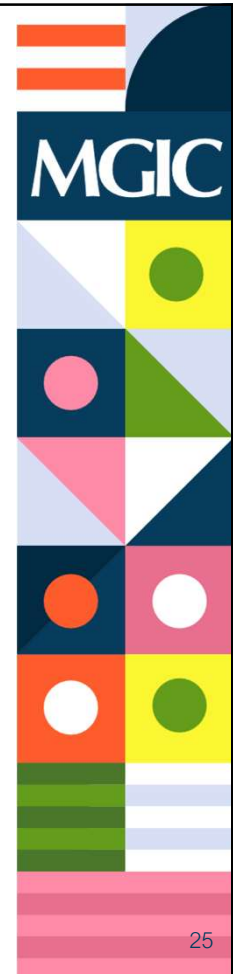
## Current business

- When?
- Why?
- How much?

## 5-step process



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# All-in-one self-employed income calculator

## Excel XLSM – macro-enabled

## Excel XLSX – macro-free

## Excel XLSX – macro-free short

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## SAM Worksheet - Help Document

The Schedule C cash flow worksheet helps you determine your business liquidity using tax return or interim business statement and entering the applicable line items from your tax return or business statement.

**User Tips:**

- Add business information from your business statement.
- Click the "Start" button to begin.
- Use the "Help" button for more information.

## Profit and Loss Statement Analysis

**Comparative Income Analysis Worksheet**

Cost of Goods Sold (COGS)      \$      -      \$

**Liquidity Worksheet**

Determine business liquidity using tax return or interim business statement and entering the applicable line items from your tax return or business statement.

**In general:**

- Use the Cash Flow Statement
- Use the Liquidity Worksheet

## Sole Proprietorship

Note: The business owner is responsible for the business's financial success.

**Line 1: List**

Interest Income

Identify interest income from Form 1099

**Effect on:**

- Add

**Line 3: List**

Dividend Income

Identify dividend income from Form 1099

**Effect on:**

- Add

**Partners**

Use of this worksheet:

- Add

**S Corporation**

Use of this worksheet:

- Add

## Cash Flow Analysis Summary

To modify the Total No. of Months select the applicable number from the # mo. drop-down box.

**SAM Cash Flow Analysis Worksheet**

**User Tips:**

- Add business information in blue-shaded fields.
- Select the tax year(s) being reviewed.
- Click the "Start" button to begin reviewing income source section.
- Use Summary section to analyze income trends.
- For regular entries, please type "Y" prior to number.
- For file transfers, leave over red flag(s).
- For guidance, see the "Help" button.
- Select the Report Worksheet button on top to clear all information.
- To print several worksheets tabs into one PDF, hold down the Command or Control key and click on the tabs that should be included, then print the document.

BORROWER NAME:      DATE:     

Input the Year(s): (Y)     

*Before you use the worksheet, you must make it a Trusted Document. Click here for instructions.*

D SCHEDULE B - INTEREST AND DIVIDENDS FROM SELF-EMPLOYMENT			
X SCHEDULE C - SELF-PROPRIETORSHIP			
Name: _____			
4	Net Profit (Loss)	(Line 1)	
5	Select earnings (income) add exceeding loss or expense	(Line 6)	
6	Depreciation	(Line 13)	
7	Depreciation	(Line 13)	
8	Non-Deductible Meals and Entertainment Exclusion	(Line 24b)	
9	Business Miles	Page 2, Part III, Line 44a OR Revenue 4352, Line 50	
10	Business Miles	Page 2, Part III, Line 44a OR Revenue 4352, Line 50	
11	Depreciation Rate	2017-2018, 2019-2020, 2021-2022, 2023-2024	
12	Use Method Depreciation		
13	Amortization/Carryover Loss (only if method page 2, part IV)		
SUBTOTAL		\$	- \$

### Noncash expenses

- Depreciation
- Depletion
- Amortization
- Business use of home

### Limited IRS deductions

- Meals
- Travel & entertainment

### Nonrecurring

- Other income
- One-time expenses

mortgage guaranty  
insurance corporation

## SAM Cash Flow Analysis Worksheet

### S Corporation Cash Flow

Evaluate business income as required by your investor.

S CORPORATION

Name:

#### SCHEDULE K-1

7 Ordinary Income (Loss): LINE 1 If > Distributions see additional requirements.

8 Net Rental Income (Loss): LINES 2 & 3 If > Distributions see additional requirements.

SUBTOTAL

\$ -

\$ -

#### FORM W-2

9 Wages: W-2, Box 5 (in general)

#### FORM 1120S

0 Deduct nonrecurring income/add nonrecurring loss: LINES 4 & 5

1 Depreciation: LINE 14

2 Depreciation (FORM 8825): LINE 14

3 Depletion: LINE 15

4 Amortization/Casualty Loss (only if noted): LINE 21 from attached statement

5 Mortgages or Notes Payable in Less Than 1 Year: Schedule L, LINE 17, Column d

6 Non-Deductible Travel and Entertainment Exclusion: Schedule M-1, LINE 3b

SUBTOTAL

\$ -

\$ -

7 Multiplied by Ownership Percentage

Shareholder's Total Share of Income (Loss)

\$ -

\$ -

# Final K-1

# MGIC



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insurance corporation

Schedule K-1  
(Form 1120-S)  
Department of the Treasury  
Internal Revenue Service

For calendar year 2024, or tax year  
beginning / / 2024 ending / /

2024

671124  
OMB No. 1545-0123

☒ Final K-1 ☐ Amended K-1

**Part III Shareholder's Share of Current Year Income, Deductions, Credits, and Other Items**

1	Ordinary business income (loss)	132,500	13	Credits
2	Net rental real estate income (loss)			
3	Other net rental income (loss)			
4	Interest income			
5a	Ordinary dividends			
5b	Qualified dividends		14	Schedule K-3 is attached if checked <input type="checkbox"/>
6	Royalties		15	Alternative minimum tax (AMT) items
7	Net short-term capital gain (loss)			
8a	Net long-term capital gain (loss)			
8b	Collectibles (28%) gain (loss)			
8c	Unrecaptured section 1250 gain			
9	Net section 1231 gain (loss)		16	Items affecting shareholder basis
10	Other income (loss)			
11	Section 179 deduction			
12	Other deductions			
17	Other information			

**Part I Information About the Corporation**

A Corporation's employer identification number  
12-3456789

B Corporation's name, address, city, state, and ZIP code  
SPEEDY AUTO REPAIR

C IRS Center where corporation filed return

D Corporation's total number of shares  
Beginning of tax year  
End of tax year

**Part II Information About the Shareholder**

E Shareholder's identifying number

F1 Shareholder's name, address, city, state, and ZIP code  
REFERRAL BORROWER

F2 If the shareholder is a disregarded entity, a trust, an estate, or a nominee or similar person, enter the individual or entity responsible for reporting:  
TIN Name

F3 What type of entity is this shareholder?

G Current year allocation percentage 50 %

H Shareholder's number of shares  
Beginning of tax year  
End of tax year

I Loans from shareholder

# Schedule K-1 (Form 1120-S)

mortgage guaranty  
insurance corporation

671124  
OMB No. 1545-0123

**Schedule K-1**  
**(Form 1120-S)**  
Department of the Treasury  
Internal Revenue Service

**2024**

For calendar year 2024, tax year  
beginning / / 2024 ending / /

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Beginning of tax year  
End of tax year

I Loans from shareholder  
Beginning of tax year \$  
End of tax year \$

For IRS Use Only

\* See attached statement for additional information.

## MGIC SEB class notes



When can K-1 income be used?

1. The borrower has accessed the income (OR)
2. The business has adequate liquidity to support the withdrawal of earnings

# Schedule K-1 (Form 1120-S)

mortgage guaranty  
insurance corporation

Schedule K-1 (Form 1120-S) Department of the Treasury Internal Revenue Service		2024		OMB No. 1545-0123																																																																									
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For IRS Use Only																																																																													

\* See attached statement for additional information.




Lender must provide support that the business has sufficient **liquidity** and is financially capable of producing monthly income for the borrower.

# Freddie Mac – Guidance

Selling Guide –  
Published 03/05/2025

5304.1(d): Stable monthly income and documentation requirements for self-employed Borrowers – Business and income analysis (11/08/2024)

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insurance corporation


Guide Home Seller/Service Relationship Selling Servicing

THE SINGLE-FAMILY SELLER/SERVICER GUIDE  
Search the Guide

### (d) Business review and analysis

The following table contains requirements and guidance pertaining to review and analysis of the business that produces the stable monthly income for the Borrower.

Business review and analysis	
Topic	Requirements and guidance
Business review and analysis	<p>The Seller's analysis of the business must support that the business has sufficient liquidity and is financially capable of producing stable monthly income for the Borrower.</p> <ul style="list-style-type: none"> <li>The analysis must include a review of the business tax returns</li> <li>The Seller's review must include, at a minimum, an analysis of gross receipts or sales, cost of goods sold and gross profits. All should be typical for the type of business and reflect consistent year over year trends. In addition, the business expenses should be reasonable for the type of business activity and level of business income. Business</li> </ul>

- The Seller may determine that review and analysis of the business financial statements, business asset statements, and in the case of Partnerships and S corporations, an analysis of the historical cash distributions, is necessary to establish the financial and liquidity standing of the business. In addition, the Seller may calculate and consider the liquidity ratios of the business using generally accepted accounting practices when analyzing the liquidity of the business.

# Schedule L Liquidity test

## Liquidity Worksheet

### Schedule L - Assets

Input the Year(s):

- 1 Cash: [Line 1, Column d](#)
- 2 Trade notes and accounts receivable, less bad debt: [Line 2b, Column d](#)
- 3 Inventories: [Line 3, Column d](#)
- 4 Other:
- 5 Total Current Assets:

### Schedule L - Liabilities

- 6 Accounts Payable: [Form 1120S Line 16/Form 1065 Line 15, Column d](#)
- 7 Mortgages, notes, bonds payable < 1 year: [Form 1120S Line 17/Form 1065 Line 16, Column d](#)
- 8 Other current liabilities: [Form 1120S Line 18/Form 1065 Line 17, Column d](#)
- 9 Total Current Liabilities:

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Form 1120-S (2024) Page **4**

**Schedule K Shareholders' Pro Rata Share Items (continued)**

		Total amount
Other Information	17a Investment income	17a
	b Investment expenses	17b
	c Dividend distributions paid from accumulated earnings and profits	17c
	d Other items and amounts (attach statement)	
Reconciliation	18 Income (loss) reconciliation. Combine the total amounts on lines 1 through 10. From the result, subtract the sum of the amounts on lines 11 through 12e and 16f.	18

**Schedule L Balance Sheets per Books**

	Beginning of tax year	End of tax year
	(a)	(b)
<b>Assets</b>		
1 Cash		(d)
2a Trade notes and accounts receivable		
b Less allowance for bad debts		
3 Inventories		
4 U.S. government obligations		
5 Tax-exempt securities (see instructions)		
6 Other current assets (attach statement)		10,000
7 Loans to shareholders		
8 Mortgage and real estate loans		
9 Other investments (attach statement)		
10a Buildings and other depreciable assets		
b Less accumulated depreciation		
11a Depletable assets		
b Less accumulated depletion		
12 Land (net of any amortization)		
13a Intangible assets (amortizable only)		
b Less accumulated amortization		
14 Other assets (attach statement)		
15 Total assets		
<b>Liabilities and Shareholders' Equity</b>		
16 Accounts payable		
17 Mortgages, notes, bonds payable in less than 1 year		
18 Other current liabilities (attach statement)		
19 Loans from shareholders		
20 Mortgages, notes, bonds payable in 1 year or more		
21 Other liabilities (attach statement)		
22 Capital stock		
23 Additional paid-in capital		
24 Retained earnings		
25 Adjustments to shareholders' equity (attach statement)		
26 Less cost of treasury stock		
27 Total liabilities and shareholders' equity		

Form **1120-S** (2024)



3. When I am completing a liquidity test, can I add in other assets, as shown on Line 6 of Schedule L?



When I am completing a liquidity test, can I add in other assets, as shown on Line 6 of Schedule L?

Hi Jay. I would check for a schedule to see if the other assets are identified. At that point, you can assess if they fit the criteria of assets that can easily be liquidated.

# MGIC Liquidity Worksheet

mortgage guaranty  
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## Liquidity Worksheet

NOTE: If there are no business liabilities, results will reflect N/A, indicating adequate liquidity.

X Business: J & J Property Solutions Completed by: Lender

Schedule L - Assets Input the Year(s): 2024

1	Cash: Line 1, Column d	\$	12,100.00
2	Trade notes and accounts receivable, less bad debt: Line 2b, Column d	\$	28,820.00
3	Inventories: Line 3, Column d	\$	12,000.00
4	Other:		
5	Total Current Assets:	\$	52,920.00

Schedule L - Liabilities 2024

6	Accounts Payable: Form 1120S Line 16/Form 1065 Line 15, Column d	\$	25,200.00
7	Mortgages, notes, bonds payable < 1 year: Form 1120S Line 17/Form 1065 Line 16, Column d	\$	20,400.00
8	Other current liabilities: Form 1120S Line 18/Form 1065 Line 17, Column d	\$	3,000.00
9	Total Current Liabilities:	\$	48,600.00

Current Ratio 2024

	Total Current Assets: Row 5 - Assets above	\$	52,920.00
	Total Current Liabilities: Row 9 - Liabilities above	\$	48,600.00
	Current Ratio: In general, a ratio $\geq 1$ demonstrates adequate liquidity		1.09

Quick Ratio 2024

	Cash, notes, accounts receivable (less bad debt) & other: Rows 1, 2 & 4 - Assets above	\$	40,920.00
	Total Current Liabilities: Row 9 - Liabilities above	\$	48,600.00
	Quick Ratio: In general, a ratio $\geq 1$ demonstrates adequate liquidity		0.84

# Current ratio or quick ratio?

## Liquidity Worksheet

MGIC

Determine business liquidity using tax return or interim balance sheet and entering the applicable line items below.

### In general:

- Use the *Current Ratio* for a business that doesn't rely on inventory to generate its income (i.e., pest control company)
- Use the *Quick Ratio* for a business that relies heavily on inventory to generate its income (i.e., hardware store)

Typically, a result of 1.00 or greater for either ratio demonstrates adequate liquidity. However, it's important to use the most appropriate ratio, based on how the business operates. Investor guidelines may vary and other liquidity methods may apply. FOLLOW INVESTOR GUIDELINES.

NOTE: If there are no business liabilities, results will reflect N/A, indicating adequate liquidity.

X	Business:	J & J Property Solutions	Completed by:	Lender	Date:		
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# Form 1120-S

Other income on Line 5

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Form <b>1120-S</b>		U.S. Income Tax Return for an S Corporation		OMB No. 1545-0123																																																
Department of the Treasury Internal Revenue Service		Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation. Go to <a href="http://www.irs.gov/Form1120S">www.irs.gov/Form1120S</a> for instructions and the latest information.		<b>2024</b>																																																
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B Business activity code number (see instructions)	TYPE OR PRINT Number, street, and room or suite no. if a P.O. box, see instructions. City or town, state or province, country, and ZIP or foreign postal code	E Date incorporated																																																		
C Check if Sch. M-3 attached <input type="checkbox"/>		F Total assets (see instructions)		\$																																																
<b>G</b> Is the corporation electing to be an S corporation beginning with this tax year? See instructions. <input type="checkbox"/> Yes <input type="checkbox"/> No <b>H</b> Check if: (1) <input type="checkbox"/> Final return (2) <input type="checkbox"/> Name change (3) <input type="checkbox"/> Address change (4) <input type="checkbox"/> Amended return (5) <input type="checkbox"/> S election termination <b>I</b> Enter the number of shareholders who were shareholders during any part of the tax year <b>J</b> Check if corporation: (1) <input type="checkbox"/> Aggregated activities for section 465 at-risk purposes (2) <input type="checkbox"/> Grouped activities for section 469 passive activity purposes																																																				
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<table border="1"> <thead> <tr> <th>23a</th> <th>Excess net passive income or LIFO recapture tax (see instructions)</th> <th>23a</th> </tr> </thead> <tbody> <tr> <td>b</td> <td>Tax from Schedule D (Form 1120-S)</td> <td>23b</td> </tr> <tr> <td>c</td> <td>Add lines 23a and 23b (see instructions for additional taxes)</td> <td>23c</td> </tr> </tbody> </table>					23a	Excess net passive income or LIFO recapture tax (see instructions)	23a	b	Tax from Schedule D (Form 1120-S)	23b	c	Add lines 23a and 23b (see instructions for additional taxes)	23c																																							
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<b>Sign Here</b> Signature of officer _____ Date _____ Title _____ Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.																																																				
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For Paperwork Reduction Act Notice, see separate instructions. Cat. No. 11510H Form <b>1120-S</b> (2024)																																																				

## MGIC SEB class notes



What is needed to retain other income?

1. Other income must be identified
2. Need to understand how it is related to the business
3. Need to have an expectation of continuance or a history

# Form 1120-S

Other income on Line 5

mortgage guaranty  
insurance corporation

**Form 1120-S** **U.S. Income Tax Return for an S Corporation** OMB No. 1545-0123  
Department of the Treasury Internal Revenue Service  
Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.  
Go to [www.irs.gov/Form1120S](https://www.irs.gov/Form1120S) for instructions and the latest information.

For calendar year 2024 or tax year beginning 2024, ending 2024

**A** S election effective date **B** Business activity code number (see instructions) **C** Check if Sec. 1361(b)(3) applies ☐ **D** Employer identification number **E** Date incorporated **F** Total assets (see instructions)

**G** Is the corporation electing to be an S corporation beginning with this tax year? See instructions. ☐ Yes ☒ No  
**H** Check if: (1) ☐ Final return (2) ☐ Name change (3) ☐ Address change (4) ☐ Amended return (5) ☐ S election termination  
**I** Enter the number of shareholders who were shareholders during any part of the tax year **J** Check if corporation: (1) ☐ Aggregated activities for section 465 at-risk purposes (2) ☐ Grouped activities for section 469 passive activity purposes

**Caution:** Include only trade or business income and expenses on lines 1a through 22. See the instructions for more information.

1a	Gross receipts or sales	b	Less returns and allowances	c	Balance	1c
2	Cost of goods sold (attach Form 1125-A)					2
3	Gross profit. Subtract line 2 from line 1c					3
4	Net gain (loss) from Form 4797, Part II, line 17 (attach Form 4797)					4
5	Other income (loss) (see instructions - attach statement)					5
6	<b>Total income (loss).</b> Add lines 3 through 5					6
7	Carryover from 2023					7

20,000

## Form 1120S, Page 1 Detail

### Line 5 – Other Income

Ordinary income from partnership – Premier Auto Detailing	20,000
Total	20,000

**Paid Preparer Use Only**

Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
Firm's name			Firm's EIN	
Firm's address			Phone no.	

For Paperwork Reduction Act Notice, see separate instructions. Cat. No. 11510H Form 1120-S (2024)



4. I have passthrough income on a 1120-S from another company showing on Line 5. I am trying to retain this income. What documentation is needed, and what should I look for?



I have passthrough income on a 1120-S from another company showing on Line 5. I am trying to retain this income. What documentation is needed, and what should I look for?

Look for the Schedule K-1s for company B and verify that the ordinary income is supported by the distributions. If the percentage of ownership interest is greater than 25%, then, depending on the investor, you might need business returns for company B.

**mortgage guaranty  
insurance corporation**

# Schedule L

Mortgages due in less than 1 year

mortgage guaranty  
insurance corporation

Form 1120-S (2024) Page **4**

Schedule K Shareholders' Pro Rata Share Items (continued)		Total amount
Other Information	<b>17a</b> Investment income . . . . .	<b>17a</b>
	<b>b</b> Investment expenses . . . . .	<b>17b</b>
	<b>c</b> Dividend distributions paid from accumulated earnings and profits . . . . .	<b>17c</b>
	<b>d</b> Other items and amounts (attach statement)	
Reconciliation	<b>18</b> Income (loss) reconciliation. Combine the total amounts on lines 1 through 10. From the result, subtract the sum of the amounts on lines 11 through 12e and 16f . . . . .	<b>18</b>

Schedule L Balance Sheets per Books		Beginning of tax year		End of tax year	
	(a)	(b)	(c)	(d)	
<b>Assets</b>					
<b>1</b> Cash . . . . .					
<b>2a</b> Trade notes and accounts receivable . . . . .					
<b>b</b> Less allowance for bad debts . . . . .	( )		( )		
<b>3</b> Inventories . . . . .					
<b>4</b> U.S. government obligations . . . . .					
<b>5</b> Tax-exempt securities (see instructions) . . . . .					
<b>6</b> Other current assets (attach statement) . . . . .					
<b>7</b> Loans to shareholders . . . . .					
<b>8</b> Mortgage and real estate loans . . . . .					
<b>9</b> Other investments (attach statement) . . . . .					
<b>10a</b> Buildings and other depreciable assets . . . . .					
<b>b</b> Less accumulated depreciation . . . . .	( )		( )		
<b>11a</b> Depletable assets . . . . .					
<b>b</b> Less accumulated depletion . . . . .	( )		( )		
<b>12</b> Land (net of any amortization) . . . . .					
<b>13a</b> Intangible assets (amortizable only) . . . . .					
<b>b</b> Less accumulated amortization . . . . .	( )		( )		
<b>14</b> Other assets (attach statement) . . . . .					
<b>15</b> Total assets . . . . .					
<b>Liabilities and Shareholders' Equity</b>					
<b>16</b> Accounts payable . . . . .					
<b>17</b> Mortgages, notes, bonds payable in less than 1 year . . . . .				65,400	
<b>18</b> Other current liabilities (attach statement) . . . . .					
<b>19</b> Loans from shareholders . . . . .					
<b>20</b> Mortgages, notes, bonds payable in 1 year or more . . . . .					
<b>21</b> Other liabilities (attach statement) . . . . .					
<b>22</b> Capital stock . . . . .					
<b>23</b> Additional paid-in capital . . . . .					
<b>24</b> Retained earnings . . . . .					
<b>25</b> Adjustments to shareholders' equity (attach statement) . . . . .					
<b>26</b> Less cost of treasury stock . . . . .	( )		( )		
<b>27</b> Total liabilities and shareholders' equity . . . . .					

Form 1120-S (2024)

## MGIC SEB class notes



What are the benefits of determining business liquidity?

1. Supports the use of ordinary income from Schedule K-1
2. Omits mortgages/notes/bonds due in less than 12 months
3. Alleviates concerns of use of business income from cash flowing

# MGIC Liquidity Worksheet

mortgage guaranty  
insurance corporation

## Liquidity Worksheet

NOTE: If there are no business liabilities, results will reflect N/A, indicating adequate liquidity.

X	Business:	J & J Property Solutions	Completed by:	Lender
---	-----------	--------------------------	---------------	--------

Schedule L - Assets		Input the Year(s):	2024
1	Cash: Line 1, Column d	\$	12,100.00
2	Trade notes and accounts receivable, less bad debt: Line 2b, Column d	\$	28,820.00
3	Inventories: Line 3, Column d	\$	12,000.00
4	Other:		
5	<b>Total Current Assets:</b>	\$	52,920.00

Schedule L - Liabilities		2024	
6	Accounts Payable: Form 1120S Line 16/Form 1065 Line 15, Column d	\$	25,200.00
7	Mortgages, notes, bonds payable < 1 year: Form 1120S Line 17/Form 1065 Line 16, Column d	\$	20,400.00
8	Other current liabilities: Form 1120S Line 18/Form 1065 Line 17, Column d	\$	3,000.00
9	<b>Total Current Liabilities:</b>	\$	48,600.00

Current Ratio		2024	
	Total Current Assets: Row 5 - Assets above	\$	52,920.00
	Total Current Liabilities: Row 9 - Liabilities above	\$	48,600.00
	<b>Current Ratio:</b> In general, a ratio $\geq 1$ demonstrates adequate liquidity		<b>1.09</b>

Quick Ratio		2024	
	Cash, notes, accounts receivable (less bad debt) & other: Rows 1, 2 & 4 - Assets above	\$	40,920.00
	Total Current Liabilities: Row 9 - Liabilities above	\$	48,600.00
	<b>Quick Ratio:</b> In general, a ratio $\geq 1$ demonstrates adequate liquidity		<b>0.84</b>



5. I have another question on this loan. I am trying to use my calculated liquidity test to not have to deduct mortgages due in less than 1 year. The current ratio is  $>1$  and my quick ratio is  $<1$ . Should inventory be included in this assessment?



I have another question on this loan. I am trying to use my calculated liquidity test to not have to deduct mortgages due in less than 1 year. The current ratio is  $>1$  and my quick ratio is  $<1$ . Should inventory be included in this assessment?

Wow, that loan is really giving you a run for your money . . . Inventory should not be included when looking at assets to support not subtracting a mortgage due in less than a year. Can you ask for more information regarding the note? Perhaps it rolls over each year?

## 2. Cash flow taxes

### SAM Cash Flow Analysis Worksheet

**MGIC**

X	S CORPORATION	Name: SPEEDY REPAIR SERVICES	2024	2023
SCHEDULE K-1				
37	Ordinary Income (Loss): LINE 1 If > Distributions see additional requirements.		\$ 132,550.00	\$ 142,000.00
38	Net Rental Income (Loss): LINES 2 & 3 If > Distributions see additional requirements.			
	SUBTOTAL		\$ 132,550.00	\$ 142,000.00
FORM W-2				
39	Wages: W-2, Box 5 (in general)		\$ 85,750.00	\$ 105,000.00
FORM 1120S				
40	Deduct nonrecurring income/add nonrecurring loss: LINES 4 & 5			
41	Depreciation: LINE 14		\$ 25,750.00	\$ 17,500.00
42	Depreciation (FORM 8825): LINE 14			
43	Depletion: LINE 15			
44	Amortization/Casualty Loss (only if noted): from attached statement			
45	Mortgages or Notes Payable in Less Than 1 Year: Schedule L, LINE 17, Column d		( )	( )
46	Non-Deductible Travel and Entertainment Exclusion: Schedule M-1, LINE 3b		( \$ 2,500.00 )	( \$ 2,200.00 )
	SUBTOTAL		\$ 23,250.00	\$ 15,300.00
47	Multiplied by Ownership Percentage		50.00%	50.00%
	Shareholder's Total Share of Income (Loss)		\$ 11,625.00	\$ 7,650.00
			\$229,925	\$254,650
			/12 = \$19,160	/12 = \$21,221

**DECLINING INCOME**

50



Declining income ... Now what?



If the trend is declining, the income may not be stable. You must conduct **additional analysis** to determine if any income should be used, but in no instance may it be averaged over the period when the decline occurred.

## Declining income – What should you request?

1. YTD P&L
2. Balance sheet
3. Letter of explanation
4. Additional tax returns
5. 3-6 months of bank statements
6. Additional supporting documentation

# Yikes! The ratios do not meet the guidelines.

III. Underwriting Information			
Underwriter's Name		Appraiser's Name/License #	
Appraisal Company Name			
<b>Stable Monthly Income</b>			
	Borrower	Co-Borrower	Total
Base Income	\$ 19,160.00	\$	\$ 19,160.00
Other Income	\$	\$	\$ 0.00
Positive Cash Flow (subject property)	\$	\$	\$ 0.00
Total Income	\$ 19,160.00	\$ 0.00	\$ 19,160.00
<b>Qualifying Ratios</b>			
Primary Housing Expense/Income	31.93	%	
Total Obligations/Income	51.02	%	
Debt-to-Housing Gap Ratio (Freddie)		%	
<b>Loan-to-Value Ratios</b>			
LTV	80	%	
CLTV/TLTV	80	%	
HCLTV/HTLTV		%	
<b>Qualifying Rate</b>			
<input type="checkbox"/> Note Rate		%	
<input type="checkbox"/> % Above Note Rate		%	
<input type="checkbox"/> % Below Note Rate		%	
<input type="checkbox"/> Bought-Down Rate		%	
<input type="checkbox"/> Other		%	
<b>Level of Property Review</b>			
<input type="checkbox"/> Exterior/Interior			
<input type="checkbox"/> Exterior Only			
<input type="checkbox"/> No Appraisal			
Form Number:			
<b>Present Housing Payment:</b>			
Proposed Monthly Payments	\$		
Borrower's Primary Residence			
First Mortgage P&I	\$ 6,621.00		
Second Mortgage P&I	\$		
Hazard Insurance	\$ 437.00		
Taxes	\$ 593.00		
Mortgage Insurance			
HOA Fees	\$		
Lease/Ground Rent	\$		
Other	\$		
Total Primary Housing Expense	\$ 7,651.00		
Other Obligations			
Negative Cash Flow (subject property)	\$		
All Other Monthly Payments	\$ 2,125.00		
Total All Monthly Payments	\$ 9,776.00		
<b>Borrower Funds to Close</b>			
Discussed	\$		

32  
51



6. I'm so sorry to bother you, but I'm struggling with a high debt-to-income ratio on this loan. If I obtain a YTD P&L provided by the CPA firm on their letterhead, can I use the P&L income in my income calculation?



I'm so sorry to bother you, but I'm struggling with a high debt-to-income ratio on this loan. If I obtain a YTD P&L provided by the CPA firm on their letterhead, can I use the P&L income in my income calculation?

Hi again, Jay. Just because the YTD P&L is on the CPA letterhead, it does not make it audited. Those are extremely rare and, therefore, you should not include the YTD figures in your income calculation.



Phone call to borrower

## List of items requested from borrower:

1. Explanation of NOL
2. Copy of note (mortgages due < 1 year)
3. Explanation for declining income
4. YTD P&L statement
5. 3 months of business bank statements
6. 12 months of cancelled checks – business pays auto leases
7. 2 months of bank statements verifying an additional \$30K

## Email from borrower

The screenshot shows a web-based email client interface. At the top, there's a search bar and a window title "Answers to your questions - Message (HT...". Below this is a menu bar with "File", "Message", "Insert", "Draw", "Options", "Format Text", "Review", and "Help". A toolbar contains various icons for text formatting (bold, italic, underline, color, background color), alignment, and other functions. The email header shows a "Send" button, a "To" field with the address "Jay.LoanOfficer@anybank.com", and a "Cc" field. The subject line is "Answers to your questions" and there's a "No Label" dropdown. The email body contains the following text:

Good afternoon, Jay,

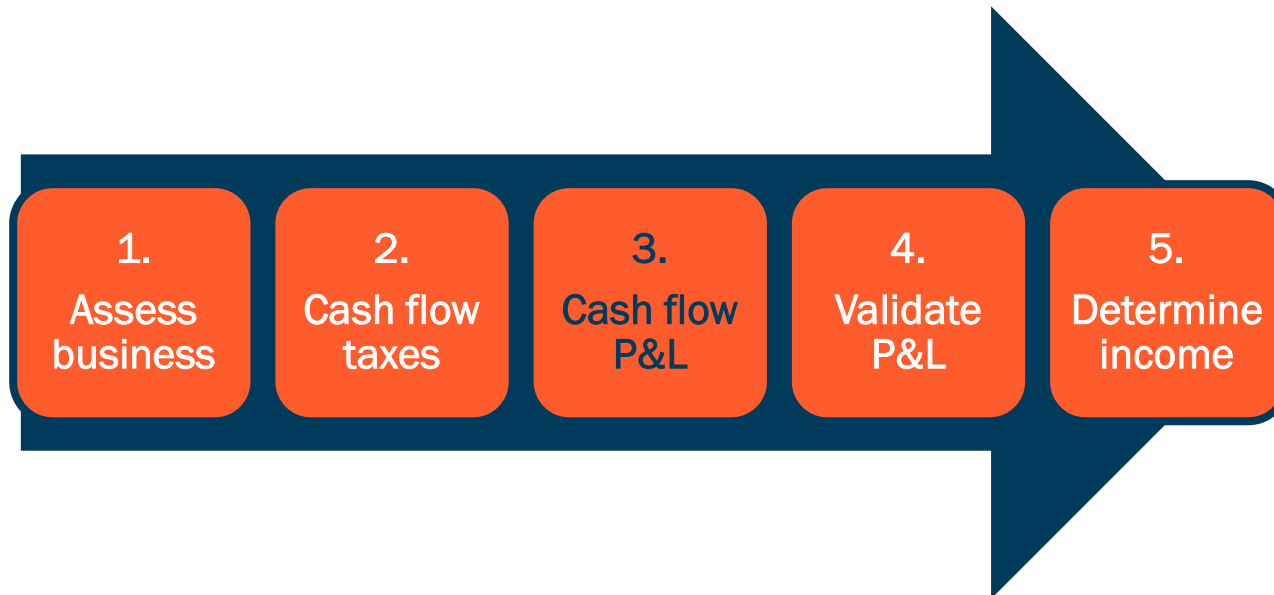
I have just uploaded the documentation that you requested during our phone call and your subsequent email. The only missing item is the bank statements for the additional \$30K needed for closing. This is still pending.

You will note from the letter of explanation, that the business purchased additional auto parts in preparation for a new service contract that we obtained in the last quarter of 2024. Although it may appear that the profits went down, this was due to the cost of goods allocated in 2024. This was in preparation for an expansion and expected higher profits for 2025.

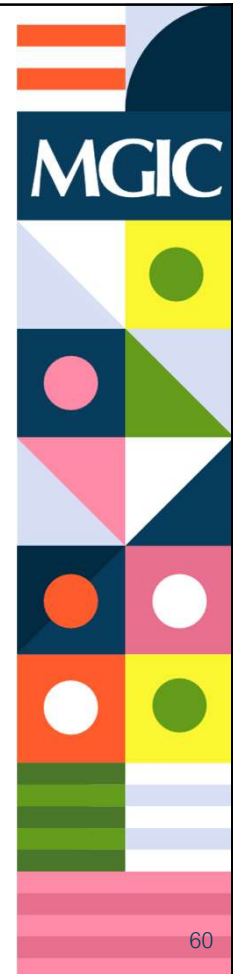
Thank you

Referral Borrower

## 5-step process



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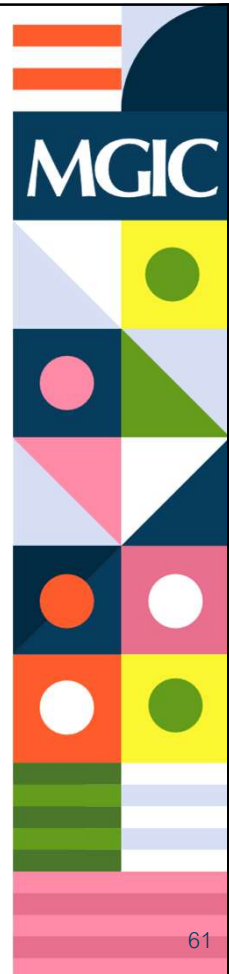


3.  
Cash flow  
P&L

## MGIC's P&L Statement Analysis

Profit and Loss Statement Analysis				MGIC
S Corporation Cash Flow				
Use of this information is discretionary. FOLLOW INVESTOR GUIDELINES.				
X	S CORPORATION	Speedy		
Time Frame (i.e., YTD, quarterly):				+
Date From:				-
Date Paid Through:				
Net Income:				
Deduct nonrecurring income:		( )	( )	( )
Add nonrecurring loss:				
Depreciation:				
Depletion:				
Amortization/Casualty Loss:				
Other:				
SUBTOTAL		\$ -	\$ -	\$ -
Multiplied by Ownership Percentage:				
Shareholder's Share of Income (Loss):		\$ -	\$ -	\$ -
Wages:				
Total Income:		\$ -	\$ -	\$ -
Monthly Income:		\$ -	\$ -	\$ -
O	S CORPORATION			
		SAM	Liquidity	Comparative
		P&L	Help Doc	Microsoft Instructions

mortgage guaranty  
insurance corporation



# Cash flow YTD P&L

mortgage guaranty  
insurance corporation

## Profit and Loss Statement Analysis

X	S CORPORATION	SPEEDY REPAIR SERVICES
Time Frame (i.e., YTD, quarterly):	YTD	
Date From:	1/1/2025	
Date Paid Through:	4/15/2025	
Net Income:	\$ 67,250.00	
Deduct nonrecurring income:	( )	( )
Add nonrecurring loss:		
Depreciation:	\$ 8,750.00	
Depletion:		
Amortization/Casualty Loss:		
Other: Meals	\$ (535.00)	
SUBTOTAL	\$ 75,465.00	\$
Multiplied by Ownership Percentage:	50%	
Shareholder's Share of Income (Loss):	\$ 37,732.50	\$
Wages:	\$ 40,000.00	
Total Income:	\$ 77,732.50	\$
Monthly Income:	\$ 22,209.29	\$

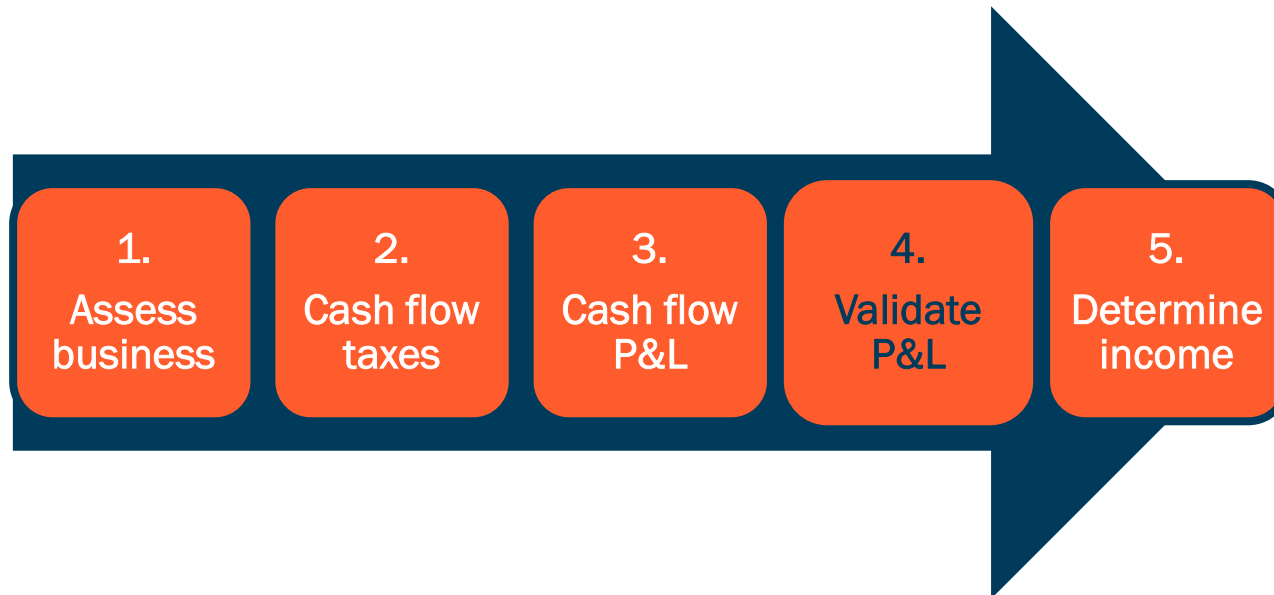
# Comparison of YTD and prior years

Profit and Loss Statement Analysis			
X	S CORPORATION	SPEEDY REPAIR SERVICES	
Time Frame (i.e., YTD, quarterly):		YTD	
Date From:		1/1/2025	
Date Paid Through:		4/15/2025	
Net Income:		\$ 67,250.00	
Deduct nonrecurring income:	(		)
Add nonrecurring loss:			
Depreciation:		\$ 8,750.00	
Depletion:			
Amortization/Casualty Loss:			
Other: Meals		\$ (535.00)	
SUBTOTAL		\$ 75,465.00	\$
Multiplied by Ownership Percentage:		50%	
Shareholder's Share of Income (Loss):		\$ 37,732.50	\$
Wages:		\$ 40,000.00	
Total Income:		\$ 77,732.50	\$
Monthly Income:		\$ 22,209.29	\$

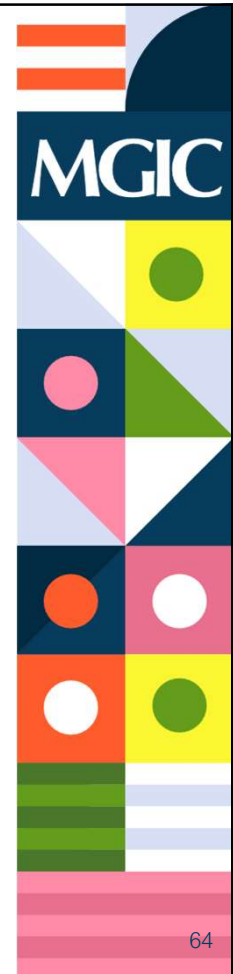
SAM Cash Flow Analysis Worksheet				MGIC
Evaluate business income as required by your investor.				
S CORPORATION	Name:	SPEEDY REPAIR SERVICES	2023	2022
SCHEDULE K-1				
87	Ordinary Income (Loss): LINE 1. If > Distributions see additional requirements.		\$ 132,550.00	\$ 142,000.00
88	Net Rental Income (Loss): LINES 2 & 3. If > Distributions see additional requirements.			
	SUBTOTAL		\$ 132,550.00	\$ 142,000.00
FORM W-2				
89	Wages: W-2, Box 5 (in general)		\$ 85,750.00	\$ 105,000.00
FORM 1120S				
40	Deduct nonrecurring income/add nonrecurring loss: LINES 4 & 5			
41	Depreciation: LINE 14		\$ 25,750.00	\$ 17,500.00
42	Depreciation (FORM 8825): LINE 14			
43	Depletion: LINE 15			
44	Amortization/Casualty Loss (only if noted): from attached statement			
45	Mortgages or Notes Payable in Less Than 1 Year: Schedule L, LINE 17, Column d			
46	Non-Deductible Travel and Entertainment Exclusion: Schedule M-1, LINE 3b		\$ (2,500.00)	\$ (2,200.00)
	SUBTOTAL		\$ 23,250.00	\$ 15,300.00
47	Multiplied by Ownership Percentage		50.00%	50.00%
	Shareholder's Total Share of Income (Loss)		\$ 11,625.00	\$ 7,650.00
			\$229,925	\$254,650
			/12 = \$19,160	/12 = \$21,221

INCOME HAS STABILIZED

## 5-step process

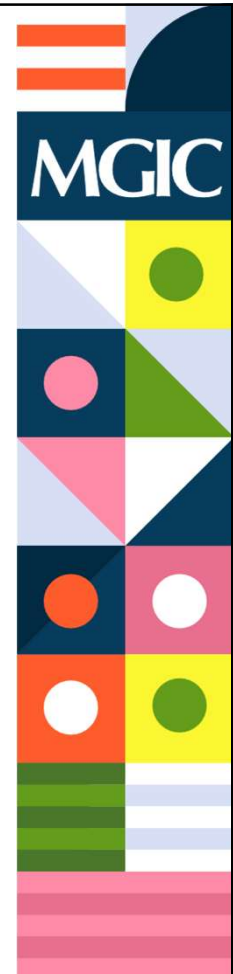


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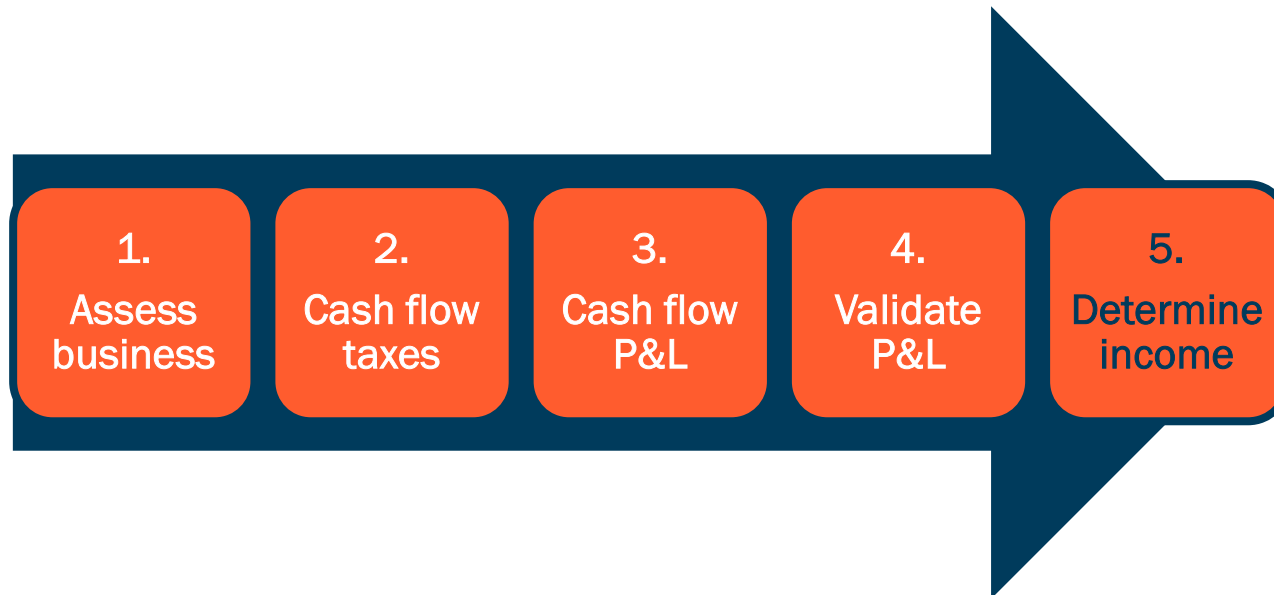
#### 4. Validate P&L

1. Compare to prior year's tax filing
2. Support with LOE if needed
3. Validate with bank statements if needed

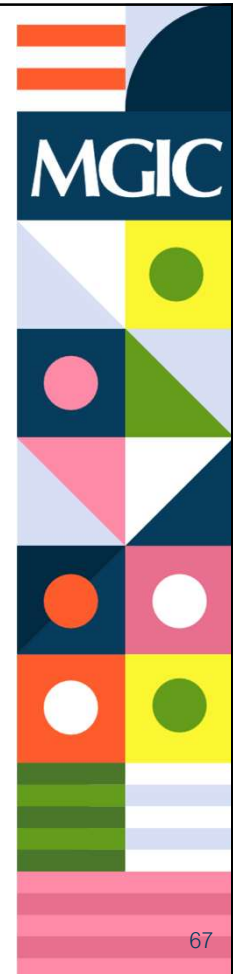




## 5-step process



mortgage guaranty  
insurance corporation





What income should I use?

## 5. Determine income

Cash Flow Analysis Summary				2024	2023				MGIC			
Schedule K-1	SPEEDY REPAIR SERVICES	<input type="checkbox"/>	\$	132,550.00	12	<input checked="" type="checkbox"/>	\$	142,000.00	\$	11,045.83	12	
W-2 Wages	SPEEDY REPAIR SERVICES	<input type="checkbox"/>	\$	85,750.00	12	<input checked="" type="checkbox"/>	\$	105,000.00	\$	7,145.83	12	
Form 1120S	SPEEDY REPAIR SERVICES	<input type="checkbox"/>	\$	11,625.00	12	<input checked="" type="checkbox"/>	\$	7,650.00	\$	968.75	12	
S Corporation SPEEDY REPAIR SERVICES Subtotal				\$	229,925.00		\$	-	\$	19,160.41		
<b>CORPORATION CASH FLOW SUBTOTAL:</b>												
W-2 Wages		<input type="checkbox"/>	\$	-	12	<input type="checkbox"/>	\$	-	12	\$	-	24
Form 1120		<input type="checkbox"/>	\$	-	12	<input type="checkbox"/>	\$	-	12	\$	-	24
Corporation Subtotal				\$	-		\$	-	\$	-		
<b>Average Monthly Cash Flow (Total)</b>								\$	<b>19,160.42</b>			
<b>Comments / Notes (For a new line, hold Alt and press Enter)</b> <div> 12 month average of 2024 was used due to declining income. YTD P&amp;L dated 4/15/25 shows business earnings have stabilized. Borrower has provided LOE indicating that year end purchase of good in 2024 was cause of declining income </div>												



Do I have everything I need to omit debt?



7. One last question on this loan (I promise). The borrower has provided 12 months of cancelled checks to prove that the business pays the 2 auto leases shown on the credit report. Is that all that is needed to omit these debts?



One last question on this loan (I promise). The borrower has provided 12 months of cancelled checks to prove that the business pays the 2 auto leases shown on the credit report. Is that all that is needed to omit these debts?

Glad to hear that you were able to obtain evidence that the business pays those large auto lease payments. Make sure that the accounts have been paid on a timely basis and that the tax returns evidence the reporting of the debt paid by the business.

**Form 1120-S** **U.S. Income Tax Return for an S Corporation** OMB No. 1545-0123  
 Department of the Treasury Internal Revenue Service  
 Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.  
 Go to [www.irs.gov/Form1120S](https://www.irs.gov/Form1120S) for instructions and the latest information.  
**2024**

For calendar year 2024 or tax year beginning , 2024, ending , 20

A S election effective date

B Business activity code number (see instructions)

C Check if Sch. M-3 attached ☐

D Employer identification number

E Date incorporated

F Total assets (see instructions)

G Is the corporation electing to be an S corporation beginning with this tax year? See instructions. ☐ Yes ☐ No

H Check if: (1) ☐ Final return (2) ☐ Name change (3) ☐ Address change (4) ☐ Amended return (5) ☐ S election termination

I Enter the number of shareholders who were shareholders during any part of the tax year

J Check if corporation: (1) ☐ Aggregated activities for section 465 at-risk purposes (2) ☐ Grouped activities for section 469 passive activity purposes

**Caution:** Include only trade or business income and expenses on lines 1a through 22. See the instructions for more information.

<b>Income</b>	1a Gross receipts or sales	b Less returns and allowances	c Balance	1c
	2 Cost of goods sold (attach Form 1125-A)			2
	3 Gross profit. Subtract line 2 from line 1c			3
	4 Net gain (loss) from Form 4797, Part II, line 17 (attach Form 4797)			4
	5 Other income (loss) (see instructions—attach statement)			5
	6 <b>Total income (loss).</b> Add lines 3 through 5			6
<b>Deductions (see instructions)</b>	7 Compensation of officers (see instructions—attach Form 1125-E)			7
	8 Salaries and wages (less employment credits)			8
	9 Repairs and maintenance			9
	10 Bad debts			10
	11 Rents			11
	12 Taxes and licenses			12
	13 <b>Interest</b> (see instructions)			13
	14 <b>Depreciation</b> (do not deduct oil and gas depletion) (see instructions—attach Form 4562 or elsewhere on return (attach Form 4562))			14
	15 Depletion (do not deduct oil and gas depletion)			15
	16 Advertising			16
	17 Pension, profit-sharing, etc., plans			17
	18 Employee benefit programs			18
	19 <b>Charitable contributions</b> (attach statement)			19
	20 <b>Other deductions</b> (attach statement)			20
	21 <b>Charitable contributions</b> (attach statement)			21
	22 <b>Ordinary business income (loss).</b> Subtract line 21 from line 6			22
<b>Tax and Payments</b>	23a Excess net passive income or LIFO recapture tax (see instructions)	23a		23a
	b Tax from Schedule D (Form 1120-S)	23b		23b
	c Add lines 23a and 23b (see instructions for additional taxes)			23c
	24a Current year's estimated tax payments and preceding year's overpayment credited to the current year	24a		24a
	b Tax deposited with Form 7004	24b		24b
	c Credit for federal tax paid on fuels (attach Form 4136)	24c		24c
	d Elective payment election amount from Form 3800	24d		24d
	z Add lines 24a through 24d			24z
	25 Estimated tax penalty (see instructions). Check if Form 2220 is attached			25
	26 <b>Amount owed.</b> If line 24z is smaller than the total of lines 23c and 25, enter amount owed			26
	27 <b>Overpayment.</b> If line 24z is larger than the total of lines 23c and 25, enter amount overpaid			27
	28 Enter amount from line 27: <b>Credited to 2025 estimated tax</b> <b>Refunded</b>			28

**Sign Here**

Signature of officer \_\_\_\_\_ Date \_\_\_\_\_ Title \_\_\_\_\_

Print/Type preparer's name \_\_\_\_\_ Preparer's signature \_\_\_\_\_ Date \_\_\_\_\_

Firm's name \_\_\_\_\_ Firm's EIN \_\_\_\_\_

Firm's address \_\_\_\_\_ Phone no. \_\_\_\_\_

For Paperwork Reduction Act Notice, see separate instructions. Cat. No. 11510H Form 1120-S (2024)

mortgage guaranty  
insurance corporation

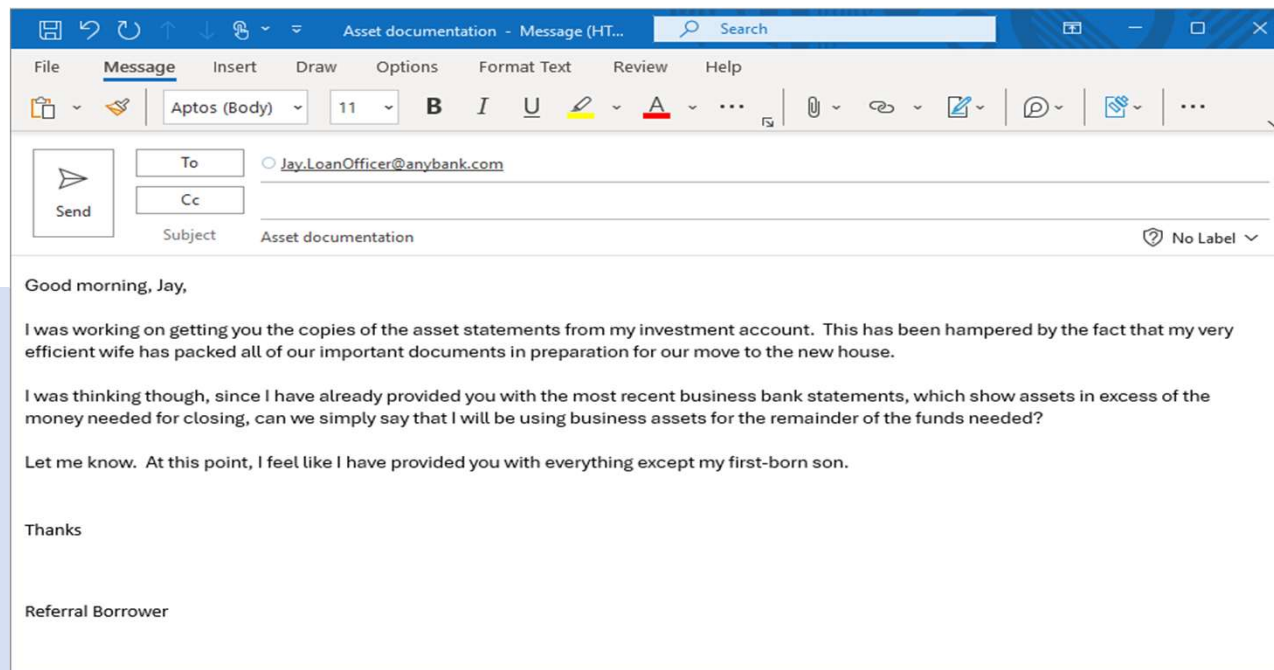
## Confirming that the business paid the debt

1. Auto loan payments listed as interest deductions
2. Auto lease payment will be on a separate schedule



What's this? The borrower wants to use business assets for closing!

# Email from borrower





8. Please don't kill me. My borrower now wants to use business assets for the missing \$30K for closing, as he has already provided 3 months of business bank statements. Can we use those funds and get cleared to close?



Please don't kill me. My borrower now wants to use business assets for the missing \$30K for closing, as he has already provided 3 months of business bank statements. Can we use those funds and get cleared to close?

Jay, this change will result in the loan going back into underwriting. I seem to remember that you were really tight in your liquidity ratio calculation. If the borrower is going to use business funds for closing in the amount of \$30K, then that amount would need to be deducted during your liquidity test. I don't think that is going to work in this case.



Thanks for your help!

# Time for your questions



**mortgage guaranty  
insurance corporation**



What is the best practice sequence for reviewing income for self-employed borrowers?

## Recommended SEB analysis steps

- 1 Review loan application. Verify existence & history of all businesses
- 2 Get to know the nature and location of the business and take transaction into consideration
- 3 Confirm all required documentation has been received
- 4 Review tax returns including schedule K-1s and verify income from business has been reported to IRS and distributed to the borrower. Conduct liquidity test as needed.
- 5 Use a calculator/worksheet to cash flow the business
- 6 Review earning trends and use variable income rules to determine what income can be used for qualifying
- 7 Resolve concerns with LOX, supporting documentation, & completion of Comparative Income Analysis to **ensure income is stable and likely to continue**

mortgage guaranty  
insurance corporation

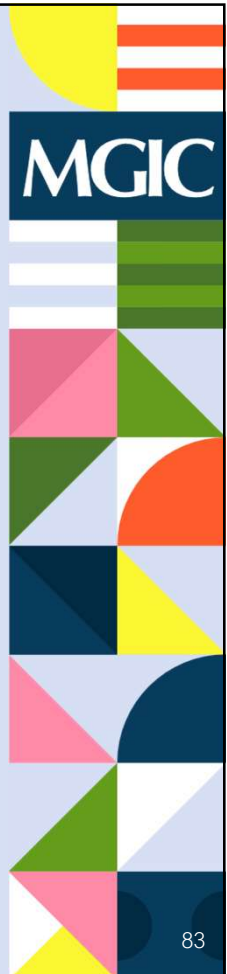
Is a P&L required  
when a borrower has  
filed a tax extension  
and AUS only calls for  
most recent filed tax  
return?

mortgage guaranty  
insurance corporation



## When are financial statements typically needed?

- Loan application is dated > 120 days after the end of the business's tax year
- Tax returns are on extension
- Significant income/loss difference between 2 years of tax returns





Borrower filed 2024 1040's but has filed an extension for a partnership. What is required?

## What tax returns are needed?



Most recent tax returns filed with the IRS

Tax returns – most recent calendar year not yet available

1. Obtain a copy of the extension
2. Obtain IRS response from filing of IRS Form 4506-C

## Extension Form 4868

Form **4868**  
Department of the Treasury  
Internal Revenue Service

**Application for Automatic Extension of Time  
To File U.S. Individual Income Tax Return**

OMB No. 1545-0074  
**2024**

For calendar year 2024, or other tax year beginning \_\_\_\_\_, 2024, and ending \_\_\_\_\_, 20\_\_\_\_.

Part I Identification		Part II Individual Income Tax
1 Your name(s) (see instructions)		4 Estimate of total tax liability for 2024 . . . \$ _____
Address (see instructions)		5 Total 2024 payments . . . \$ _____
City, town, or post office		6 <b>Balance due.</b> Subtract line 5 from line 4. See instructions . . . \$ _____
State		7 Amount you're paying (see instructions) . . . \$ _____
ZIP code		8 Check here if you're "out of the country" and a U.S. citizen or resident. See instructions . . . <input type="checkbox"/>
2 Your social security number	3 Spouse's social security number	9 Check here if you file Form 1040-NR and didn't receive wages as an employee subject to U.S. income tax withholding . . . <input type="checkbox"/>

For Privacy Act and Paperwork Reduction Act Notice, see page 4.

Cat. No. 13141W Form **4868** (2024)

### Additional due diligence

- Review of tax liability on IRS Form 4868 (Extension)
- Analysis of financial statement since last tax filing
- Review of most recent 3 to 6 months' business bank statements
- Review of W-2s, 1099s and/or K-1s


How do I handle a situation where a borrower recently became a partner in a law firm and went from W2 to schedule K1 income?

mortgage guaranty  
insurance corporation





Can you focus on  
distributions vs. box 1  
on a Schedule K1?




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# Analyzing Self-Employed Income

Clearing up K-1 confusion





Magic Minutes  
by MGIC



mortgage guaranty insurance corporation

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89

1

# Distributions are equal to ordinary income

**Schedule K-1 (Form 1065)**  
Department of the Treasury  
Internal Revenue Service

For calendar year **2023**  
beginning 1/1/2023 ending 12/31/2023

**Part III Partner's Share of Current Year Income, Deductions, Credits, and Other Items**

1 Ordinary business income (loss) 25,000  
2 Net rental real estate income (loss)  
3 Other net rental income (loss)  
4a Guaranteed payments for services 15,000  
4b Guaranteed payments for capital  
4c Total guaranteed payments  
5 Interest income  
6a Ordinary dividends  
6b Qualified dividends  
6c Dividend equivalents  
7 Royalties  
8 Net short-term capital gain (loss)  
9a Net long-term capital gain (loss)  
9b Collectibles (28%) gain (loss)  
9c Unrecaptured section 1250 gain  
10 Net section 1231 gain (loss)  
11 Other income (loss)  
12 Section 179 deduction  
13 Other deductions  
14 Self-employment earnings (loss)  
15 Credits  
16 Schedule K-3 is attached if checked  
17 Alternative minimum tax (AMT) items  
18 Tax-exempt income and nondeductible expenses  
19 Distributions 25,000  
20 Other information  
21 Foreign taxes paid or accrued  
22 More than one activity for at-risk purposes  
23 More than one activity for passive activity purposes  
\*See attached statement for additional information.

**Part I Information About the Partnership**  
A Partnership's employer identification number 12-3456789  
B Partnership's name, address, city, state, and ZIP code  
Sample Business  
123 Main St  
C IRS center where partnership filed return:  
D Check if this is a publicly traded partnership (PTP)  
E Partner's SSN or TIN (Do not use TIN of a disregarded entity. See instructions.) 123-45-6789  
F Name, address, city, state, and ZIP code for partner entered in E. See instructions.  
Sample Borrower  
Anywhere Rd  
G ☒ General partner or LLC member-manager ☐ Limited partner or other LLC member  
H1 ☒ Domestic partner ☐ Foreign partner  
H2 If the partner is a disregarded entity (DE), enter the partner's:  
TIN Name  
I1 What type of entity is this partner? INDIVIDUAL  
I2 If this partner is a retirement plan (IRA/SEP/Keogh/etc.), check here ☐  
J Partner's share of profit, loss, and capital (see instructions):  
Beginning Ending  
Profit 50 % 50 %  
Loss 50 % 50 %  
Capital 50 % 50 %  
Check if decrease is due to:  
☐ Sale or ☐ Exchange of partnership interest. See instructions.  
K1 Partner's share of liabilities:  
Beginning Ending  
Nonrecourse \$ \$  
Qualified nonrecourse financing \$ \$  
Recourse \$ \$  
K2 Check this box if item K1 includes liability amounts from lower-tier partnerships ☐  
K3 Check if any of the above liability is subject to guarantees or other payment obligations by the partner. See instructions ☐  
L Partner's Capital Account Analysis  
Beginning capital account \$  
Capital contributed during the year \$  
Current year net income (loss) \$  
Other increase (decrease) (attach explanation) \$  
Withdrawals and distributions \$  
Ending capital account \$  
M Did the partner contribute property with a built-in gain (loss)?  
☐ Yes ☐ No If "Yes," attach statement. See instructions.  
N Partner's Share of Net Unrecognized Section 704(c) Gain or (Loss)  
Beginning \$  
Ending \$

For Paperwork Reduction Act Notice, see the Instructions for Form 1065. www.irs.gov/Form1065 Cat. No. 11294R Schedule K-1 (Form 1065) 2023

2

# Distributions are less than ordinary income

**Schedule K-1 (Form 1120-S)**  
Department of the Treasury  
Internal Revenue Service

For calendar year **2023**  
beginning 1/1/2023 ending 12/31/23

**Shareholder's Share of Income, Deductions, Credits, etc.**  
See separate instructions.

**Part I Information About the Corporation**

A Corporation's employer identification number 12-3456789

B Corporation's name, address, city, state, and ZIP code  
Sample Business  
123 Corporate Ave

C IRS Center where corporation filed return

D Corporation's total number of shares  
Beginning of tax year  
End of tax year

**Part II Information About the Shareholder**

E Shareholder's identifying number 123-45-6789

F Shareholder's name, address, city, state, and ZIP code  
Sample Shareholder

**Part III Shareholder's Share of Current Year Income, Deductions, Credits, and Other Items**

1 Ordinary business income (loss)	52,500	13 Credits
2 Net rental real estate income (loss)		
3 Other net rental income (loss)		
4 Interest income		
5a Ordinary dividends		
5b Qualified dividends		14 Schedule K-3 is attached if checked <input type="checkbox"/>
6 Royalties		15 Alternative minimum tax (AMT) items
7 Net short-term capital gain (loss)		
8a Net long-term capital gain (loss)		
8b Collectibles (28%) gain (loss)		
8c Unrecaptured section 1250 gain		
9 Net section 179 deduction		16 Items affecting shareholder basis
10 Other income (loss)		30,000

**Option 1: To use total amount of ordinary income, document that the business has adequate liquidity to support withdrawal of earnings**

**Option 2: Limit the amount of qualifying income to the amount of income supported by a history of accessing the income (without getting additional documentation)**

For Paperwork Reduction Act Notice, see the Instructions for Form 1120-S. www.irs.gov/Form1120-S Cat. No. 11520D Schedule K-1 (Form 1120-S) 2023

Ordinary income is positive, but no distributions are indicated

671121

**Schedule K-1  
(Form 1120-S)**

Department of the Treasury  
Internal Revenue Service

**2023**

☐ Final K-1

☒ Amended K-1

OMB No. 1545-0123

For calendar year ending

beginning **1 / 1 / 2023**

ending **1 / 31 / 2024**

**Shareholder's Share of Income, Deductions,  
Credits, etc.**

See separate instructions.

**Part III Shareholder's Share of Current Year Income,  
Deductions, Credits, and Other Items**

1	Ordinary business income (loss) _____ <b>32,000</b>	13	Credits
2	Net rental real estate income (loss)		
3	Other net rental income (loss)		
4	Interest income		
5a	Ordinary dividends		
5b	Qualified dividends	14	Schedule K-3 is attached if checked - - - - - <input type="checkbox"/>
6	Royalties	15	Alternative minimum tax (AMT) items
7	Net short-term capital gain (loss)		
8a	Net long-term capital gain (loss)		
8b	Collectibles (28%) gain (loss)		
9c	Unrecaptured section 1250 gain		
9	Net Section 1259 gain or loss	16	Items affecting shareholder basis
10	Other income (loss)	D	
		17	Other information
11	Section 179 deduction		
12	Other deductions		
18	<input type="checkbox"/> More than one activity for at-risk purposes*		
19	<input type="checkbox"/> More than one activity for passive activity purposes*		

\* See attached statement for additional information.

For IRS Use Only

For Paperwork Reduction Act Notice, see the Instructions for Form 1120-S.

www.irs.gov/Form1120S

Cat. No. 11520D

Schedule K-1 (Form 1120-S) 2023

4

# Distributions are higher than ordinary income

**Schedule K-1**  
(Form 1065)  
Department of the Treasury  
Internal Revenue Service

For calendar year **2023**  
beginning 1 / 1 / 2023 ending 12 / 31 / 2023

**Part III Partner's Share of Current Year Income, Deductions, Credits, and Other Items**

1 Ordinary business income (loss) 25,000  
2 Net rental real estate income (loss)  
3 Other net rental income (loss)  
4a Guaranteed payments for services 15,000  
4b Guaranteed payments for capital  
4c Total guaranteed payments  
5 Interest income  
6a Ordinary dividends  
6b Qualified dividends  
6c Dividend equivalents  
7 Royalties  
8 Net short-term capital gain (loss)  
9a Net long-term capital gain (loss)  
9b Collectibles (28%) gain (loss)  
9c Unrecaptured section 1250 gain  
10 Net section 1231 gain (loss)  
11 Other income (loss)  
12 Section 179 deduction  
13 Other deductions  
14 Self-employment earnings (loss)  
15 Credits  
16 Schedule K-3 is attached if checked ☐  
17 Alternative minimum tax (AMT) items  
18 Tax-exempt income and nondeductible expenses  
19 Distributions A 52,000  
20 Other information  
21 Foreign taxes paid or accrued  
22 More than one activity for at-risk purposes  
23 More than one activity for passive activity purposes  
"See attached statement for additional information."

**Part I Information About the Partnership**  
A Partnership's employer identification number 12-3456789  
B Partnership's name, address, city, state, and ZIP code  
Sample Business  
123 Main St  
C IRS center where partnership filed return:  
D ☐ Check if this is a publicly traded partnership (PTP)  
**Part II Information About the Partner**  
E Partner's SSN or TIN (Do not use TIN of a disregarded entity. See instructions.) 123-45-6789  
F Name, address, city, state, and ZIP code for partner entered in E. See instructions.  
Sample Borrower  
Anywhere Rd  
G ☒ General partner or LLC member-manager ☐ Limited partner or other LLC member  
H1 ☒ Domestic partner ☐ Foreign partner  
H2 ☐ If the partner is a disregarded entity (DE), enter the partner's:  
TIN \_\_\_\_\_ Name \_\_\_\_\_  
I1 What type of entity is this partner? **INDIVIDUAL**  
I2 If this partner is a retirement plan (IRA/SEP/Keogh/etc.), check here ☐  
J Partner's share of profit, loss, and capital (see instructions):  
Beginning Ending  
Profit 50 % 50 %  
Loss 50 % 50 %  
Capital 50 % 50 %  
Check if decrease is due to:  
☐ Sale or ☐ Exchange of partnership interest. See instructions.  
K1 Partner's share of liabilities:  
Beginning Ending  
Nonrecourse \$ \$  
Qualified nonrecourse financing \$ \$  
Recourse \$ \$  
K2 Check this box if item K1 includes liability amounts from lower-tier partnerships ☐  
K3 Check if any of the above liability is subject to guarantees or other payment obligations by the partner. See instructions ☐  
**Partner's Capital Account Analysis**  
Beginning capital account \$  
Capital contributed during the year \$  
Current year net income (loss) \$  
Other increase (decrease) (attach explanation) \$  
Withdrawals and distributions \$  
Ending capital account \$  
M Did the partner contribute property with a built-in gain (loss)?  
☐ Yes ☐ No If "Yes," attach statement. See instructions.  
N Partner's Share of Net Unrecognized Section 704(c) Gain or (Loss)  
Beginning \$  
Ending \$

For Paperwork Reduction Act Notice, see the Instructions for Form 1065. www.irs.gov/Form1065 Cat. No. 11394R Schedule K-1 (Form 1065) 2023

5

Ordinary  
income is  
negative, but  
there are  
distributions

**Schedule K-1**  
(Form 1065)  
Department of the Treasury  
Internal Revenue Service

For calendar year **2023**  
beginning 1 / 1 / 2023 ending 12 / 31 / 2023

**Part III Partner's Share of Current Year Income, Deductions, Credits, and Other Items**

1 Ordinary business income (loss) -2,500  
2 Net rental real estate income (loss)  
3 Other net rental income (loss)  
4a Guaranteed payments for services  
4b Guaranteed payments for capital  
4c Total guaranteed payments  
5 Interest income  
6a Ordinary dividends  
6b Qualified dividends  
6c Dividend equivalents  
7 Royalties  
8 Net short-term capital gain (loss)  
9a Net long-term capital gain (loss)  
9b Collectibles (28%) gain (loss)  
9c Unrecaptured section 1250 gain  
10 Net section 1231 gain (loss)  
11 Other income (loss)  
12 Section 179 deduction  
13 Other deductions  
14 Self-employment earnings (loss)  
15 Credits  
16 Schedule K-3 is attached if checked  
17 Alternative minimum tax (AMT) items  
18 Tax-exempt income and nondeductible expenses  
19 Distributions 10,000  
20 Other information  
21 Foreign taxes paid or accrued  
22 More than one activity for at-risk purposes?  
23 More than one activity for passive activity purposes?  
\*See attached statement for additional information.

**Part I Information About the Partnership**  
A Partnership's employer identification number 12-3456789  
B Partnership's name, address, city, state, and ZIP code  
Sample Business  
123 Main St  
C IRS center where partnership filed return:  
D Check if this is a publicly traded partnership (PTP)

**Part II Information About the Partner**  
E Partner's SSN or TIN (Do not use TIN of a disregarded entity. See instructions.) 123-45-6789  
F Name, address, city, state, and ZIP code for partner entered in E. See instructions.  
Sample Borrower  
Anywhere Rd  
G ☒ General partner or LLC member-manager ☐ Limited partner or other LLC member  
H1 ☒ Domestic partner ☐ Foreign partner  
H2 If the partner is a disregarded entity (DE), enter the partner's TIN  
I1 What type of entity is this partner? INDIVIDUAL  
I2 If this partner is a retirement plan (IRA/SEP/Keogh/etc.), check here  
J Partner's share of profit, loss, and capital (see instructions):  
Beginning Ending  
Profit 50 % 50 %  
Loss 50 % 50 %  
Capital 50 % 50 %  
Check if decrease is due to:  
☐ Sale or ☐ Exchange of partnership interest. See instructions.  
K1 Partner's share of liabilities:  
Beginning Ending  
Nonrecourse \$ \$  
Qualified nonrecourse financing \$ \$  
Recourse \$ \$  
K2 Check this box if item K1 includes liability amounts from lower-tier partnerships  
K3 Check if any of the above liability is subject to guarantees or other payment obligations by the partner. See instructions.


**Partner's Capital Account Analysis**  
L  
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Capital contributed during the year \$  
Current year net income (loss) \$  
Other increase (decrease) (attach explanation) \$  
Withdrawals and distributions \$  
Ending capital account \$  
M Did the partner contribute property with a built-in gain (loss)?  
☐ Yes ☐ No If "Yes," attach statement. See instructions.  
N Partner's Share of Net Unrecognized Section 704(c) Gain or (Loss)  
Beginning \$  
Ending \$

For IRS Use Only

OMB No. 1545-0123  
Schedule K-1 (Form 1065) 2023



How can I calculate  
business liquidity?



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Analyzing Self-Employed Income

Business liquidity



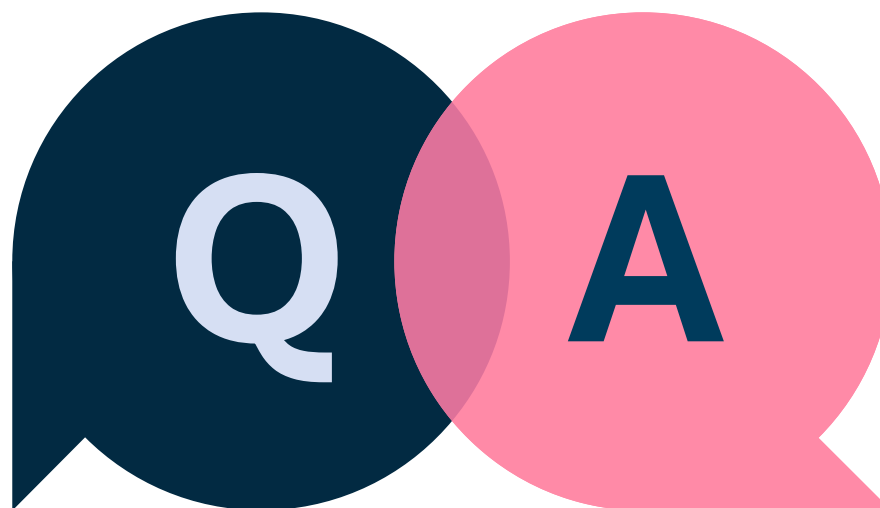
Magic Minutes by MGIC



mortgage guaranty insurance corporation

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**MGIC**



**mortgage guaranty  
insurance corporation**

## Purpose of cash flow analysis

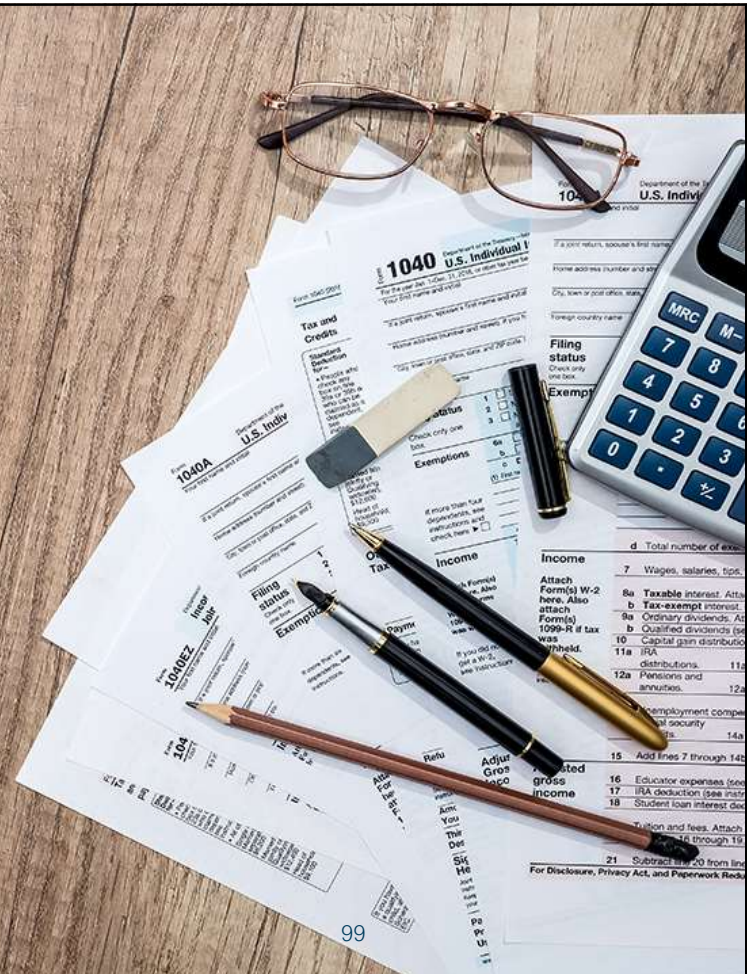
**MGIC**

**Verify qualifying income that is:**

- Stable
- Likely to continue

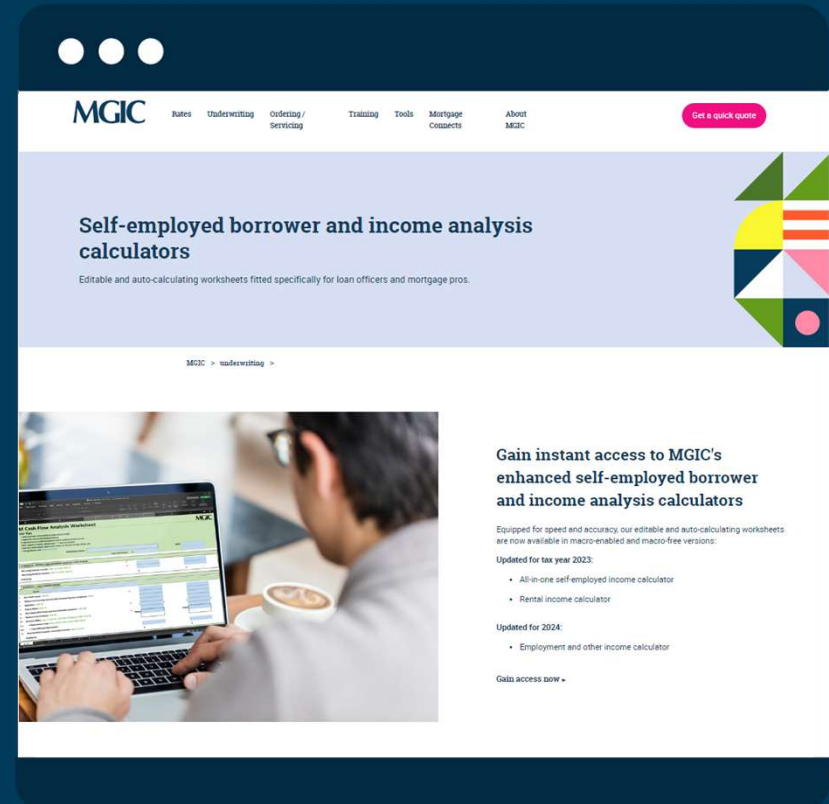


# TOOLS FOR SUCCESS!



[mgic.com/seb](https://mgic.com/seb)

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The screenshot displays the MGIC website's landing page for self-employed borrower and income analysis calculators. The page features a dark blue header with the MGIC logo and navigation links: Rates, Underwriting, Ordering/ Servicing, Training, Tools, Mortgage Connects, and About MGIC. A pink button labeled 'Get a quick quote' is positioned in the top right corner. The main content area has a light blue background with the title 'Self-employed borrower and income analysis calculators' and a subtitle 'Editable and auto-calculating worksheets fitted specifically for loan officers and mortgage pros.' To the right of the text is a colorful geometric graphic. Below the title, a breadcrumb trail reads 'MGIC > underwriting >'. The page is divided into two columns. The left column contains a photograph of a person using a laptop, with the screen displaying a complex financial worksheet. The right column features a section titled 'Gain instant access to MGIC's enhanced self-employed borrower and income analysis calculators', followed by a brief description and a list of updated calculators for tax year 2023 and 2024.

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## Self-employed borrower and income analysis calculators

Editable and auto-calculating worksheets fitted specifically for loan officers and mortgage pros.

MGIC > underwriting >

**Gain instant access to MGIC's enhanced self-employed borrower and income analysis calculators**

Equipped for speed and accuracy, our editable and auto-calculating worksheets are now available in macro-enabled and macro-free versions:

**Updated for tax year 2023:**

- All-in-one self-employed income calculator
- Rental income calculator

**Updated for 2024:**

- Employment and other income calculator

[Gain access now >](#)

# MGIC worksheets

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## SEB and income analysis calculators and resources

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### Updated calculators

Our editable and auto-calculating worksheets are designed for speed and accuracy. We recommend you use the macro-enabled versions but also offer macro-free alternatives if you cannot use Excel worksheets with macros. To learn more, download our Calculator FAQs or watch the overview videos below.

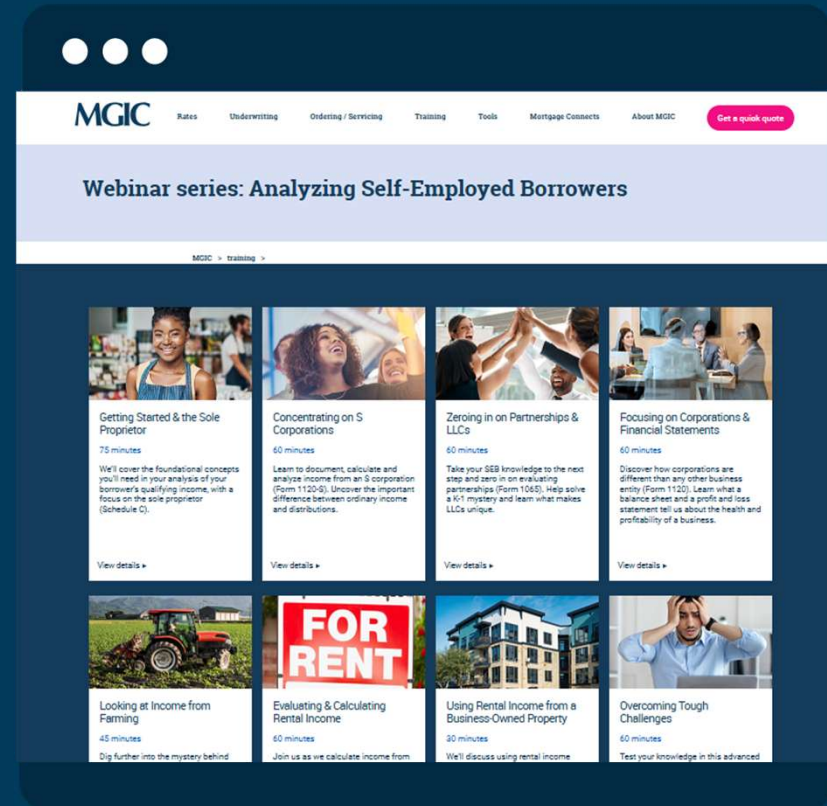
PLEASE NOTE: Download and save a copy to your desktop as a template.

<b>All-in-one calculator</b> <span>New</span>	<b>All-in-one calculator</b> <span>New</span>	<b>Income calculator</b> <span>New</span>	<b>Rental calculator</b> <span>New</span>
<b>All-in-one self-employed income calculator</b> Full workbook	<b>All-in-one self-employed income calculator</b> Condensed version	<b>Employment and other income calculator</b>	<b>Rental income calculator</b>
All-in-one self-employed income calculator updated for tax year 2024 Available in macro-enabled and macro-free versions This calculator incorporates 4 worksheets, including SAM cash flow analysis, liquidity, comparative income analysis and P&L statement analysis. (2/10/2025)	All-in-one self-employed income calculator updated for tax year 2024 Macro-free short form This is a condensed version of our macro-free self-employed calculator, with just one of each type of business entity. (2/10/2025)	Employment & other income calculator Available in macro-enabled and macro-free versions This worksheet is designed to calculate salaried borrowers' monthly qualifying income (fixed and variable) and gross up non-taxable income. (1/2/2025)	Rental income calculator updated for tax year 2024 Available in macro-enabled and macro-free versions Cash flow income from a principal residence (2- to 4-unit), investment property or business rental by reviewing tax returns or leases. (1/2/2025)
<a href="#">Download macro-enabled ►</a> <a href="#">Download macro-free ►</a>	<a href="#">Download macro-free ►</a>	<a href="#">Download macro-enabled ►</a> <a href="#">Download macro-free ►</a>	<a href="#">Download macro-enabled ►</a> <a href="#">Download macro-free ►</a>
<b>Video</b> All-in-one self-employed income calculator	<b>Video</b> Employment and other income calculator	<b>FAQs</b> Calculator FAQs	<b>Infographic</b> CHARACTERISTICS OF A COMMON SELF-EMPLOYED BUSINESS

# Training – SEB Webinars

[mgic.com/seb-webinars](https://mgic.com/seb-webinars)









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**Webinar series: Analyzing Self-Employed Borrowers**

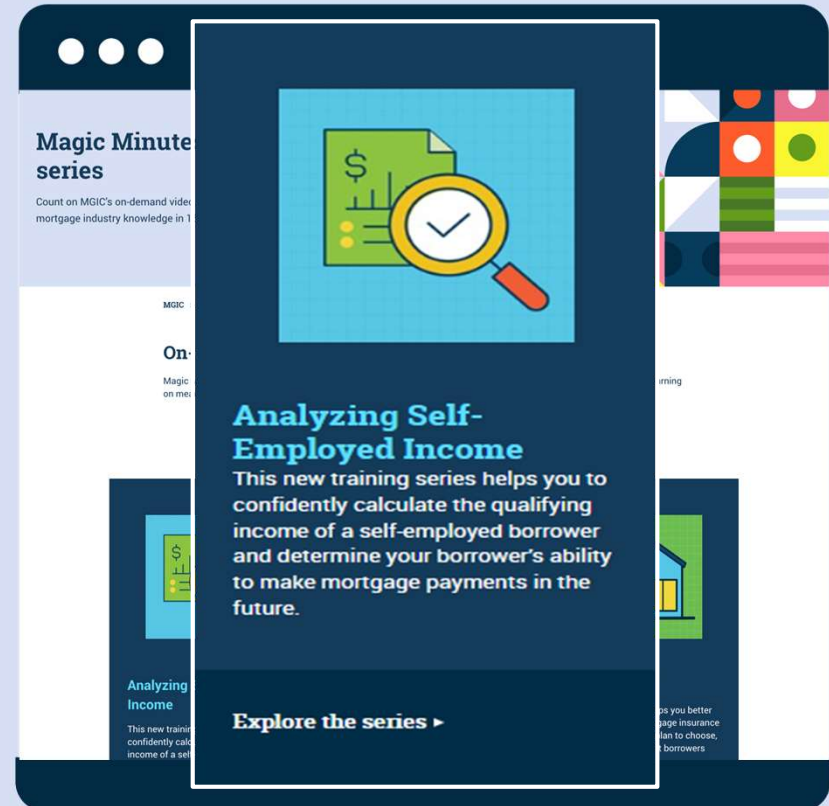
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 <p><b>Getting Started &amp; the Sole Proprietor</b> 75 minutes</p> <p>We'll cover the foundational concepts you'll need in your analysis of your borrower's qualifying income, with a focus on the sole proprietor (Schedule C).</p> <p><a href="#">View details &gt;</a></p>	 <p><b>Concentrating on S Corporations</b> 60 minutes</p> <p>Learn to document, calculate and analyze income from an S corporation (Form 1120-S). Uncover the important difference between ordinary income and distributions.</p> <p><a href="#">View details &gt;</a></p>	 <p><b>Zeroing in on Partnerships &amp; LLCs</b> 60 minutes</p> <p>Take your SEB knowledge to the next step and zero in on evaluating partnerships (Form 1065). Help solve a 601 mystery and learn what makes LLCs unique.</p> <p><a href="#">View details &gt;</a></p>	 <p><b>Focusing on Corporations &amp; Financial Statements</b> 60 minutes</p> <p>Discover how corporations are different than any other business entity (Form 1120). Learn what a balance sheet and a profit and loss statement tell us about the health and profitability of a business.</p> <p><a href="#">View details &gt;</a></p>
 <p><b>Looking at Income from Farming</b> 45 minutes</p> <p>Dig further into the mystery behind</p>	 <p><b>Evaluating &amp; Calculating Rental Income</b> 60 minutes</p> <p>Join us as we calculate income from</p>	 <p><b>Using Rental Income from a Business-Owned Property</b> 30 minutes</p> <p>We'll discuss using rental income</p>	 <p><b>Overcoming Tough Challenges</b> 60 minutes</p> <p>Test your knowledge in this advanced</p>

# Dig deeper

[www.mgic.com/magic-minutes](http://www.mgic.com/magic-minutes)

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## Magic Minutes training series

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### Analyzing Self-Employed Income

Calculating the qualifying income of a self-employed borrower can be challenging. These videos can help you to better analyze if the business will continue to generate and distribute income, and whether your borrower will be able to make future mortgage payments.

<p>Video</p> <p><b>Analyzing Self-Employed Income</b></p> <p>Eligibility requirements</p> <p>Magic Minutes</p> <p>Learn who can be considered self-employed, the eligibility requirements they must meet, and what factors to examine when evaluating self-employed income.</p> <p>Watch it on YouTube ▶</p>	<p>Video</p> <p><b>Analyzing Self-Employed Income</b></p> <p>Business structures</p> <p>Magic Minutes</p> <p>Understand different types of business structures to communicate with borrowers, document the file, and know how money flows from business tax returns to personal tax returns.</p> <p>Watch it on YouTube ▶</p>	<p>Video</p> <p><b>Analyzing Self-Employed Income</b></p> <p>Documentation requirements</p> <p>Magic Minutes</p> <p>Know the difference between Fannie Mae and Freddie Mac documentation requirements, as well as the tools for confidently calculating qualifying income and expediting turn times.</p> <p>Watch it on YouTube ▶</p>	<p>Video</p> <p><b>Analyzing Self-Employed Income</b></p> <p>Cash flow analysis</p> <p>Magic Minutes</p> <p>Discover how considering the nature of a business is key when conducting a liquidity test. Assess a business's financial health by using the 5 steps for determining liquidity.</p> <p>Watch it on YouTube ▶</p>
<p>Video</p> <p><b>Analyzing Self-Employed Income</b></p> <p>Magic Minutes</p>	<p>Video</p> <p><b>Analyzing Self-Employed Income</b></p> <p>Magic Minutes</p>	<p>Video</p> <p><b>Analyzing Self-Employed Income</b></p> <p>Magic Minutes</p>	<p>Video</p> <p><b>Analyzing Self-Employed Income</b></p> <p>Magic Minutes</p>

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