

# Evaluating Self-Employed Borrowers **TAX YEAR 2024**

Overcoming Tough Challenges

**MGIC**



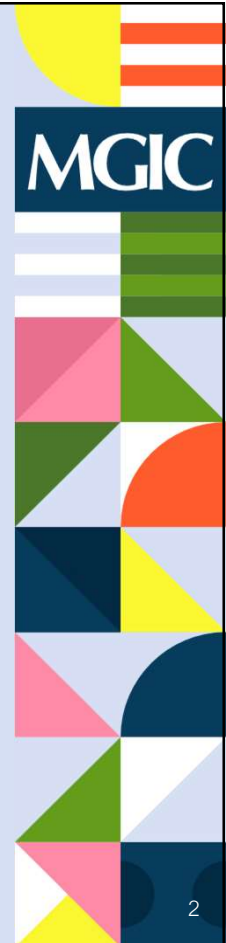
## Legal disclaimer

The materials included in this presentation are intended for general information only. This presentation is not intended to be complete or all-inclusive regarding the matters discussed herein, and nothing contained in this presentation is intended, or should be relied upon, as legal, accounting, compliance or other professional advice.

Although MGIC believes the information set forth in this publication is generally accurate, the information may be outdated due to the rapidly changing nature of the residential mortgage industry, and MGIC does not warrant the accuracy, reliability or completeness of any information contained in this publication.

The information in this publication is culled from a variety of business and mortgage industry sources. Attribution is given where deemed necessary. Opinions and insights expressed herein do not necessarily represent the views of MGIC.

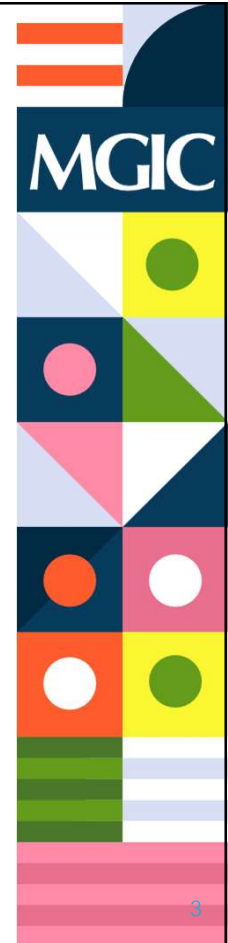
**mortgage guaranty  
insurance corporation**



## What we're covering today

- The “why” behind the guidelines
- The 5-step process to evaluating income
- Case study
- Your questions

mortgage guaranty  
insurance corporation



3

**The more things change,  
the more they stay the  
same.**

**Jean-Baptiste Alphonse Karr**





## Purpose of cash flow analysis

**MGIC**

**Verify qualifying income that is:**

- Stable
- Likely to continue



mortgage guaranty  
insurance corporation

## Subjectivity or “gray areas” in lending

- Fuzzy
- Vague
- Ambiguous
- Opportunity for error or question
- Difference of opinion
- Time consuming... easier to say “no”

## Intent or spirit of guidelines

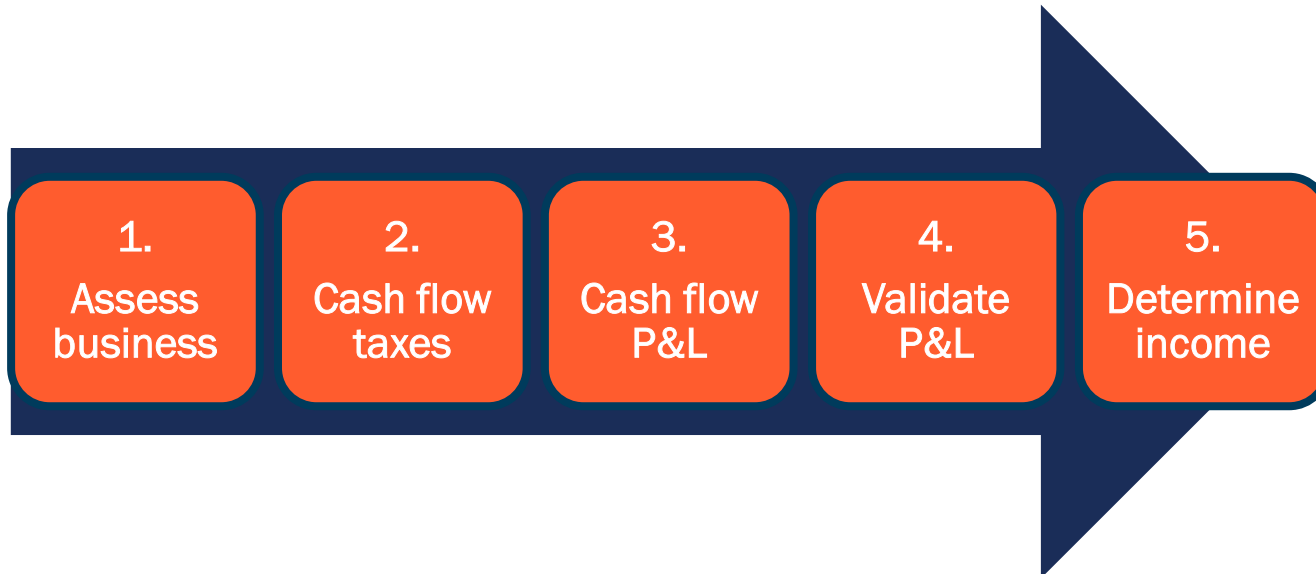
- Easier to identify questions and additional documentation
- Easier to explain to others
- Easier to present to next level with recommendation
- Grows base of understanding and experience
- Directs explanation of decision for future review

**Were you with us during the pandemic?**

**mortgage guaranty  
insurance corporation**

9

## 5-step process



mortgage guaranty  
insurance corporation





Meet Jay, our loan officer



# Loan Application

1c. IF APPLICABLE, Complete Information for Additional Employment/Self-Employment and Income				<input type="checkbox"/> Does not apply
<b>Employer or Business Name</b> SPEEDY REPAIR SERVICES		Phone ( 999 ) 999 - 9999		<b>Gross Monthly Income</b>
Street 123 Main Street		Unit #		
City Anytown	State FL	ZIP 88888	Country	
<b>Position or Title</b> OWNER		<b>Check if this statement applies:</b>		
<b>Start Date</b> 1 / 15 / 2021 (mm/dd/yyyy)		<input type="checkbox"/> I am employed by a family member, property seller, real estate agent, or other party to the transaction.		Base \$ /month
How long in this line of work? 4 Years Months				Overtime \$ /month
<input type="checkbox"/> Check if you are the Business Owner or Self-Employed		<input type="radio"/> I have an ownership share of less than 25%. <b>Monthly Income (or Loss)</b>		Bonus \$ /month
		<input checked="" type="radio"/> I have an ownership share of 25% or more. \$ 20250		Commission \$ /month
				Military Entitlements \$ /month
				Other \$ /month
				<b>TOTAL \$ 0.00/month</b>





1. My borrower is telling me that another lender told him only 1 year of personal and business tax returns were needed because, although he bought the business 4 years ago, the business has been in existence for 10 years. He also has been self-employed in another business for over 20 years. I wanted to confirm what documentation is needed.



My borrower is telling me that another lender told him only 1 year of personal and business tax returns were needed because, although he bought the business 4 years ago, the business has been in existence for 10 years. He also has been self-employed in another business for over 20 years. I wanted to confirm what documentation is needed.

Thanks for reaching out. The borrower must have an ownership interest in that particular business for at least 5 years to qualify for documentation relief. 2 years of personal and business returns are needed.

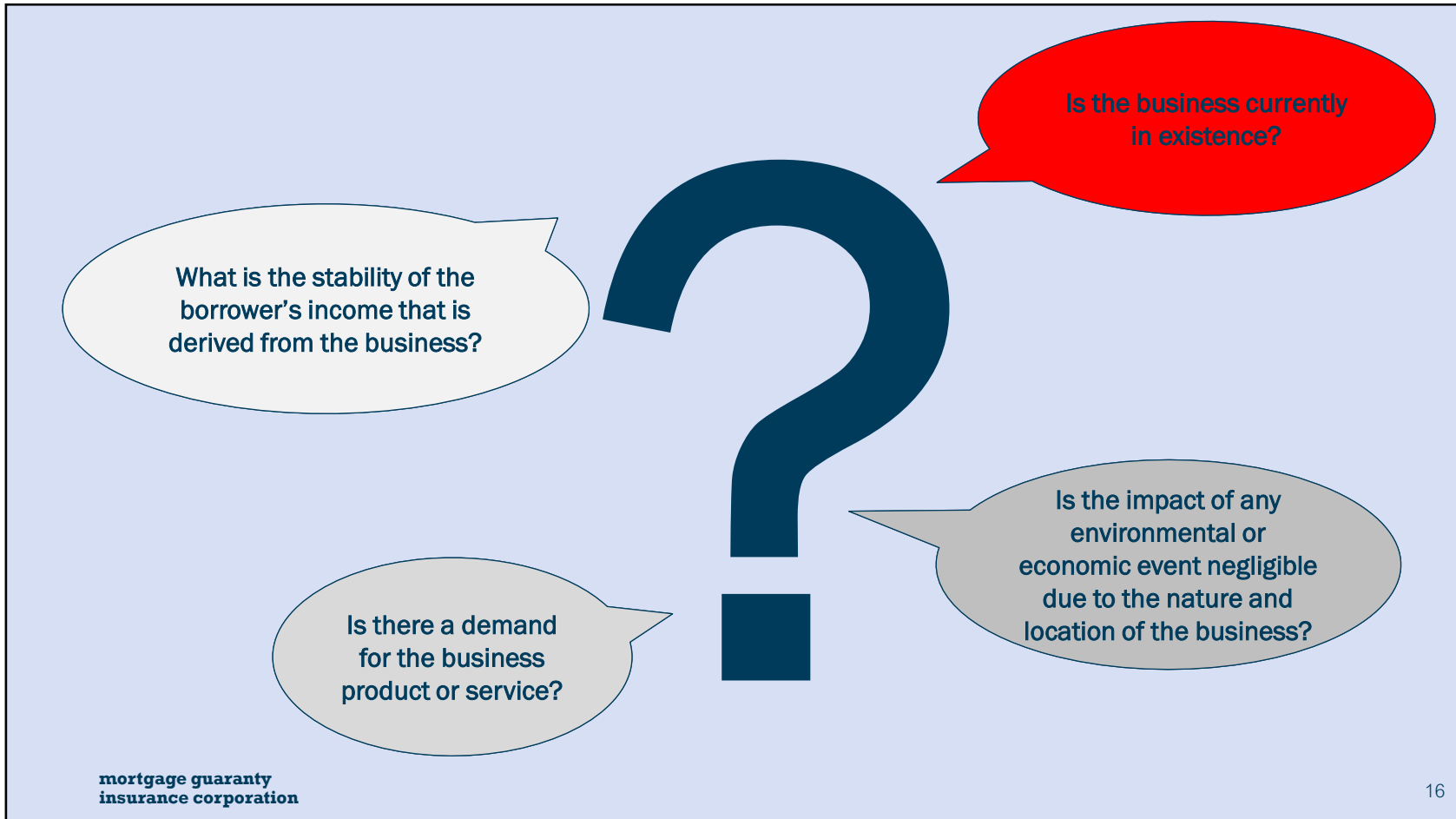
1.  
Assess  
business

Will the business  
continue generating  
and distributing  
sufficient income to  
enable the borrower to  
make the payments on  
the requested  
mortgage?

mortgage guaranty  
insurance corporation



15



NOL

On Schedule 1

mortgage guaranty  
insurance corporation

**1040** Department of the Treasury—Internal Revenue Service **2024** U.S. Individual Income Tax Return OMB No. 1545-0074 99B Use Only—Do not write or staple in this space.

For the year Jan. 1-Dec. 31, 2024, or other tax year beginning . . . , 2024, ending . . . , 20 . . . See separate instructions.

Your first name and middle initial . . . Last name . . . Your social security number . . .

If joint return, spouse's first name and middle initial . . . Last name . . . Spouse's social security number . . .

Home address (number and street), if you have one . . . City, town, or post office, if you have a foreign address . . . Foreign country name . . .

**Filing Status** ☐ Single ☐ Married filing jointly ☐ Married filing separately ☐ Qualifying widow(er) with dependent child

**Digital Assets** At any time during 2024, did you receive any digital assets (such as cryptocurrency) that were not reported on Form 1040, 1040-SR, or 1040-NR? ☐ Yes ☐ No

**Standard Deduction** Someone can claim: ☐ Spouse itemizes on their return ☐ You itemize on your return

**Age/Blindness** You: ☐ Were born before 1954 ☐ Were born in 1954 or later ☐ Are blind or have a disability

**Dependents** (see instructions): (i) First name . . . (ii) Social security number . . .

**Income** 1a Total amount from Form 1040, 1040-SR, or 1040-NR, line 1 . . . 1b Household employment income . . . 1c Tax-exempt interest . . . 1d Dividends and capital gains . . . 1e Taxable dependent's income . . . 1f Employer-provided health and dental insurance . . . 1g Wages from Form 1040, 1040-SR, or 1040-NR, line 3 . . . 1h Other earned income . . . 1i Nontaxable combat pay . . . 1j Add lines 1a through 1i . . . 1k Tax-exempt interest . . . 1l Qualified dividends . . . 1m IRA distributions . . . 1n Pensions and annuities . . . 1o Social security benefits . . . 1p Capital gain or loss . . . 1q Additional income . . . 1r Add lines 1j, 1k, 1l, 1m, 1n, 1o, 1p, 1q, and 1r . . . 1s Subtract line 1r from line 1s . . . 1t Standard deduction . . . 1u Qualified business income . . . 1v Add lines 1s and 1t . . . 1w Subtract line 1v from line 1w . . .

**SCHEDULE 1 (Form 1040) Additional Income and Adjustments to Income** OMB No. 1545-0074 **2024** Attachment Sequence No. 01

Department of the Treasury Internal Revenue Service

Go to [www.irs.gov/Form1040](https://www.irs.gov/Form1040) for instructions and the latest information.

Name(s) shown on Form 1040, 1040-SR, or 1040-NR . . . Your social security number . . .

For 2024, enter the amount reported to you on Form(s) 1099-K that was included in error or for personal items sold at a loss . . .

**Note:** The remaining amounts reported to you on Form(s) 1099-K should be reported elsewhere on your return depending on the nature of the transaction. See [www.irs.gov/1099k](https://www.irs.gov/1099k).

**Part I Additional Income**

Line	Description	Amount
1	Taxable refunds, credits, or offsets of state and local income taxes	
2a	Alimony received	
3	Date of original divorce or separation agreement (see instructions)	
4	Business income or (loss). Attach Schedule C	
5	Other gains or (losses). Attach Form 4797	
6	Rental real estate, royalties, partnerships, S corporations, trusts, etc. Attach Schedule E	
7	Farm income or (loss). Attach Schedule F	
8	Unemployment compensation	
9	Other income:	
9a	Net operating loss	25,000
9b	Gambling	
9c	Cancellation of debt	
9d	Foreign earned income exclusion from Form 2555	
9e	Income from Form 8853	
9f	Income from Form 8889	
9g	Alaska Permanent Fund dividends	
9h	Jury duty pay	
9i	Prizes and awards	
9j	Activity not engaged in for profit income	
9k	Stock options	
9l	Income from the rental of personal property if you engaged in the rental for profit but were not in the business of renting such property	
9m	Olympic and Paralympic medals and USOC prize money (see instructions)	
9n	Section 951(a) inclusion (see instructions)	
9o	Section 951(a) inclusion (see instructions)	
9p	Section 461(f) excess business loss adjustment	
9q	Taxable distributions from an ABL account (see instructions)	
9r	Scholarship and fellowship grants not reported on Form W-2	
9s	Nontaxable amount of Medicaid waiver payments included on Form 1040, line 1a or 1d	
9t	Pension or annuity from a nonqualified deferred compensation plan or a nongovernmental section 457 plan	
9u	Wages earned while incarcerated	
9v	Digital assets received as ordinary income not reported elsewhere. See instructions	
9w	Other income. List type and amount:	
9z	Total other income. Add lines 9a through 9w	
10	Combine lines 1 through 7 and 9. This is your <b>additional income</b> . Enter here and on Form 1040, 1040-SR, or 1040-NR, line 8	

For Paperwork Reduction Act Notice, see your tax return instructions. Cat. No. 714299F Schedule 1 (Form 1040) 2024



Net operating losses ... Now what?

## Net operating loss (NOL)

For income tax purposes, a net operating loss (NOL) is the result when a company's allowable deductions exceed its taxable income within a tax period. The NOL can generally be used to offset a company's tax payments in other tax periods through an IRS provision called a loss carryforward.

$$\text{Total Operating Expenses} > \text{Total Operating Income} = \text{Net Operating Loss}$$





## MGIC SEB class notes

**MGIC**

When can you add back in NOLs?

1. unlikely to reoccur
2. Associated with the business
3. Affects business cash flow



# NOL

## On Schedule C

mortgage guaranty  
insurance corporation

**SCHEDULE C**  
**(Form 1040)**

**Profit or Loss From Business**  
(Sole Proprietorship)

OMB No. 1545-0047  
**2023**  
Attachment  
Sequence No. **09**

Department of the Treasury  
Internal Revenue Service

Attach to Form 1040, 1040-SR, 1040-SS, 1040-NR, or 1041; partnerships must generally file Form 1065.  
Go to [www.irs.gov/schedulec](https://www.irs.gov/schedulec) for instructions and the latest information.

Name of proprietor \_\_\_\_\_ Social security number (SSN) \_\_\_\_\_

**A** Principal business or profession, including product or service (see instructions) \_\_\_\_\_

**B** Enter code from instructions \_\_\_\_\_

**C** Business name, if no separate business name, leave blank. \_\_\_\_\_

**D** Employer ID number (EIN) (see instructions) \_\_\_\_\_

**E** Business address (including suite or room no.)  
City, town or post office, state, and ZIP code \_\_\_\_\_

**F** Accounting method: (1) ☐ Cash (2) ☒ Accrual (3) ☐ Other (specify) \_\_\_\_\_

**G** Did you "materially participate" in the operation of this business during 2023? If "No," see instructions for limit on losses. ☐ Yes ☒ No

**H** If you started or acquired this business during 2023, check here ☐ Yes ☒ No

**I** Did you make any payments in 2023 that would require you to file Form(s) 1099? See instructions ☐ Yes ☒ No

**J** If "Yes," did you or will you file required Form(s) 1099? ☐ Yes ☒ No

**Part I Income**

**1** Gross receipts or sales. See instructions for line 1 and check the box if this income was reported to you on Form W-2 and the "Statutory employee" box on that form was checked. ☐ **1** 60,000

**2** Returns and allowances **2** \_\_\_\_\_

**3** Subtract line 2 from line 1 **3** \_\_\_\_\_

**4** Cost of goods sold (from line 42) **4** \_\_\_\_\_

**5** Gross profit. Subtract line 4 from line 3 **5** \_\_\_\_\_

**6** Other income, including federal and state gasoline or fuel tax credit or refund (see instructions) **6** \_\_\_\_\_

**7** Gross income. Add lines 5 and 6 **7** 60,000

**Part II Expenses. Enter expenses for business use of your home only on line 30.**

**8** Advertising **8** \_\_\_\_\_

**9** Car and truck expenses (see instructions) **9** \_\_\_\_\_

**10** Commissions and fees **10** \_\_\_\_\_

**11** Contract labor (see instructions) **11** \_\_\_\_\_

**12** Depreciation and section 179 expense deduction (not included in Part III) (see instructions) **12** 14,000

**13** \_\_\_\_\_

**14** Employee benefit programs (other than on line 19) **14** \_\_\_\_\_

**15** Insurance (other than health) **15** \_\_\_\_\_

**16** Interest (see instructions) **16** \_\_\_\_\_

**16a** Mortgage (paid to banks, etc.) **16a** \_\_\_\_\_

**16b** Other **16b** \_\_\_\_\_

**17** Legal and professional services **17** \_\_\_\_\_

**18** Office expense (see instructions) **18** \_\_\_\_\_

**19** Pension and profit-sharing plans **19** \_\_\_\_\_

**20** Rent or lease (see instructions):  
**a** Vehicles, machinery, and equipment **20a** \_\_\_\_\_  
**b** Other business property **20b** \_\_\_\_\_

**21** Repairs and maintenance **21** \_\_\_\_\_

**22** Supplies (not included in Part III) **22** \_\_\_\_\_

**23** Taxes and licenses **23** \_\_\_\_\_

**24** Travel and meals:  
**a** Travel **24a** \_\_\_\_\_  
**b** Deductible meals (see instructions) **24b** \_\_\_\_\_

**25** Utilities **25** \_\_\_\_\_

**26** Wages (less employment credits) **26** \_\_\_\_\_

**27a** Other expenses (from line 48) **27a** \_\_\_\_\_

**b** Energy efficient commercial bldgs deduction (attach Form 7205) **27b** 25,000

**28** Total expenses before expenses for business use of home. Add lines 8 through 27b **28** \_\_\_\_\_

**29** Tentative profit or (loss). Subtract line 28 from line 7. **29** \_\_\_\_\_

**30** Expenses for business use of your home. Do not report these expenses elsewhere. Attach Form 8829 unless using the simplified method. See instructions.  
**Simplified method filers only:** Enter the total square footage of (a) your home: \_\_\_\_\_ and (b) the part of your home used for business: \_\_\_\_\_. Use the Simplified Method Worksheet in the instructions to figure the amount to enter on line 30.

**31** Net profit or (loss). Subtract line 30 from line 29 **31** 40,000

**32** If you have a loss, check the box that describes your investment in this activity. See instructions.  
**a** If you checked 32a, enter the loss on both **Schedule 1 (Form 1040), line 3**, and on **Schedule SE, line 2**. (If you checked the box on line 1, see the line 31 instructions.) Estates and trusts, enter on **Form 1041, line 3**.  
**b** If a loss, you must go to line 32.  
**c** If you have a loss, check the box that describes your investment in this activity. See instructions.  
**d** If you checked 32c, enter the loss on both **Schedule 1 (Form 1040), line 3**, and on **Schedule SE, line 2**. (If you checked the box on line 1, see the line 31 instructions.) Estates and trusts, enter on **Form 1041, line 3**.  
**e** If you checked 32d, you must attach **Form 6198**. Your loss may be limited.

**32a** ☐ All investment is at risk.  
**32b** ☐ Some investment is at risk.  
**32c** ☐ All investment is not at risk.

For Paperwork Reduction Act Notice, see the separate instructions. Cat. No. 11234P Schedule C (Form 1040) 2023

Schedule C (Form 1040) 2023 Page **2**

**Part III Cost of Goods Sold** (see instructions)

**33** Method(s) used to value closing inventory: **a** ☐ Cost **b** ☐ Lower of cost or market **c** ☐ Other (attach explanation)

**34** Was there any change in determining quantities, costs, or valuations between opening and closing inventory? If "Yes," attach explanation ☐ Yes ☒ No

**35** Inventory at beginning of year. If different from last year's closing inventory, attach explanation **35** \_\_\_\_\_

**36** Purchases less cost of items withdrawn for personal use **36** \_\_\_\_\_

**37** Cost of labor. Do not include any amounts paid to yourself **37** \_\_\_\_\_

**38** Materials and supplies **38** \_\_\_\_\_

**39** Other costs **39** \_\_\_\_\_

**40** Add lines 35 through 39 **40** \_\_\_\_\_

**41** Inventory at end of year **41** \_\_\_\_\_

**42** Cost of goods sold. Subtract line 41 from line 40. Enter the result here and on line 4 **42** \_\_\_\_\_

**Part IV Information on Your Vehicle.** Complete this part only if you are claiming car or truck expenses on line 9 and are not required to file Form 4562 for this business. See the instructions for line 13 to find out if you must file Form 4562.

**43** When did you place your vehicle in service for business purposes? (month/day/year) **43** / /

**44** Of the total number of miles you drove your vehicle during 2023, enter the number of miles you used your vehicle for:  
**a** Business **b** Commuting (see instructions) **c** Other \_\_\_\_\_

**45** Was your vehicle available for personal use during off-duty hours? ☐ Yes ☒ No

**46** Do you (or your spouse) have another vehicle available for personal use? ☐ Yes ☒ No

**47a** Do you have evidence to support your deduction? ☐ Yes ☒ No

**b** If "Yes," is the evidence written? ☐ Yes ☒ No

**Part V Other Expenses.** List below business expenses not included on lines 8–26, line 27b, or line 30.

**Net Operating Loss (2020)** **-25,000**

**48** Total other expenses. Enter here and on line 27a **48** \_\_\_\_\_

Schedule C (Form 1040) 2023

NOL

On Form 1120

mortgage guaranty  
insurance corporation

**Form 1120** U.S. Corporation Income Tax Return

For calendar year 2024 or tax year beginning , 2024, ending , 2024

OMB No. 1545-0123

Go to [www.irs.gov/Form1120](https://www.irs.gov/Form1120) for instructions and the latest information.

**A Check if:**

☐ 1a Consolidated return (attach Form 951)

☐ 1b Life insurance company (attach Schedule P)

☐ 2 Personal holding company (attach Schedule P)

☐ 3 Personal service corporation (see instructions)

☐ 4 Schedule M-3 attached

**TYPE OR PRINT**

Name

Number, street, and room or suite no. If a P.O. box, see instructions.

City or town, state or province, country, and ZIP or foreign postal code

**B Employer identification number**

**C Date incorporated**

**D Total assets (see instructions)**

**E Check if:** (1) ☐ Initial return (2) ☐ Final return (3) ☐ Name change (4) ☐ Address change

**Income**

1a Gross receipts or sales

1b Returns and allowances

1c Balance. Subtract line 1b from line 1a

2 Cost of goods sold (attach Form 1125-A)

3 Gross profit. Subtract line 2 from line 1c

4 Dividends and inclusions (Schedule C, line 23)

5 Interest

6 Gross rents

7 Gross royalties

8 Capital gain net income (attach Schedule D (Form 1120))

9 Net gain or (loss) from Form 4797, Part II, line 17 (attach Form 4797)

10 Other income (see instructions—attach statement)

11 **Total income.** Add lines 3 through 10

**Deductions (See instructions for limitations on deductions.)**

12 Compensation of officers (see instructions—attach Form 1125-E)

13 Salaries and wages (less employment credits)

14 Repairs and maintenance

15 Bad debts

16 Rents

17 Taxes and licenses

18 Interest (see instructions)

19 Charitable contributions

20 Depreciation from Form 4562 not claimed on Form 1125-A or elsewhere on return (attach Form 4562)

21 Depletion

22 Advertising

23 Pension, profit-sharing, etc., plans

24 Employee benefit programs

25 Energy efficient commercial buildings deduction (attach Form 7205)

26 Other deductions (attach statement)

27 **Total deductions.** Add lines 12 through 26

28 Taxable income before net operating loss deduction and special deductions. Subtract line 27 from line 11

29a Net operating loss deduction (see instructions)

29b Special deductions (Schedule C, line 24)

29c Add lines 29a and 29b

30 **Taxable income.** Subtract line 29c from line 28. See instructions

31 Total tax (Schedule J, line 12)

32 Reserved for future use

33 Total payments and credits (Schedule J, line 23)

34 Estimated tax penalty. See instructions. Check if Form 2220 is attached

35 **Amount owed.** If line 33 is smaller than the total of lines 31 and 34, enter amount owed

36 **Overpayment.** If line 33 is larger than the total of lines 31 and 34, enter amount overpaid

37 Enter amount from line 36 you want: **Credited to 2025 estimated tax** **Refunded**

**Sign Here**

Signature of officer Date Title

Print/Type preparer's name Preparer's signature Date Check ☐ if PTIN

May the IRS discuss this return with the preparer shown below? See instructions ☐ Yes ☐ No

NOL

On Schedule 1

mortgage guaranty  
insurance corporation

**1040** Department of the Treasury—Internal Revenue Service  
**U.S. Individual Income Tax Return** **2024** OMB No. 1545-0074 IRS Use Only—Do not write or staple in this space.

For the year ending on:  
Your name:  
If joint filer, name of other person:  
Home address (street, city, state, and ZIP code):  
Foreign address (street, city, state, and ZIP code):  
Filing status:  
Check one box:  
1. Single  
2. Married filing jointly  
3. Married filing separately  
4. Head of household  
5. Qualifying widow(er)  
6. Surviving spouse  
7. Trust or estate  
8. Beneficiary of a trust or estate  
9. Beneficiary of a trust or estate  
10. Beneficiary of a trust or estate

**SCHEDULE 1**  
**(Form 1040)**  
**Additional Income and Adjustments to Income**  
OMB No. 1545-0074  
**2024**  
Attachment Sequence No. **01**

Department of the Treasury  
Internal Revenue Service  
Go to [www.irs.gov/Form1040](https://www.irs.gov/Form1040) for instructions and the latest information.  
Name(s) shown on Form 1040, 1040-SR, or 1040-NR: \_\_\_\_\_ Your social security number: \_\_\_\_\_

For 2024, enter the amount reported to you on Form(s) 1099-K that was included in error or for personal items sold at a loss . . . . .

**Note:** The remaining amounts reported to you on Form(s) 1099-K should be reported elsewhere on your return depending on the nature of the transaction. See [www.irs.gov/1099k](https://www.irs.gov/1099k).

**Part I Additional Income**

1	Taxable refunds, credits, or offsets of state and local income taxes . . . . .	1	
2a	Alimony received . . . . .	2a	
b	Date of original divorce or separation agreement (see instructions): . . . . .		
3	Business income or (loss). Attach Schedule C . . . . .	3	
4	Other gains or (losses). Attach Form 4797 . . . . .	4	
5	Rental real estate, royalties, partnerships, S corporations, trusts, etc. Attach Schedule E . . . . .	5	
6	Farm income or (loss). Attach Schedule F . . . . .	6	
7	Unemployment compensation . . . . .	7	
8	Other income:		
a	Net operating loss . . . . .	8a	25,000
b	Gambling . . . . .	8b	
c	Cancellation of debt . . . . .	8c	
d	Foreign earned income exclusion from Form 2555 . . . . .	8d	
e	Income from Form 8853 . . . . .	8e	
f	Income from Form 8889 . . . . .	8f	
g	Alaska Permanent Fund dividends . . . . .	8g	
h	Jury duty pay . . . . .	8h	
i	Prizes and awards . . . . .	8i	
j	Activity not engaged in for profit income . . . . .	8j	
k	Stock options . . . . .	8k	
l	Income from the rental of personal property if you engaged in the rental for profit but were not in the business of renting such property . . . . .	8l	
m	Olympic and Paralympic medals and USOC prize money (see instructions) . . . . .	8m	
n	Section 951(a) inclusion (see instructions) . . . . .	8n	
o	Section 951A(a) inclusion (see instructions) . . . . .	8o	
p	Section 461(f) excess business loss adjustment . . . . .	8p	
q	Taxable distributions from an ABL account (see instructions) . . . . .	8q	
r	Scholarship and fellowship grants not reported on Form W-2 . . . . .	8r	
s	Nontaxable amount of Medicaid waiver payments included on Form 1040, line 1a or 1d . . . . .	8s	
t	Pension or annuity from a nonqualified deferred compensation plan or a nongovernmental section 457 plan . . . . .	8t	
u	Wages earned while incarcerated . . . . .	8u	
v	Digital assets received as ordinary income not reported elsewhere. See instructions . . . . .	8v	
z	Other income. List type and amount: . . . . .	8z	
9	Total other income. Add lines 8a through 8z . . . . .	9	
10	Combine lines 1 through 7 and 9. This is your <b>additional income</b> . Enter here and on Form 1040, 1040-SR, or 1040-NR, line 8 . . . . .	10	

For Paperwork Reduction Act Notice, see your tax return instructions. Cat. No. 71479F Schedule 1 (Form 1040) 2024

It is not  
associated with  
the business.

It does not affect  
cash flow.



2. Hello again. My borrower's personal return is showing a NOL on Schedule 1. I know I cannot add this back in, as it has no effect on the cash flowing of the business; however, I wanted to confirm if a LOE is needed.



Hello again. My borrower's personal return is showing a NOL on Schedule 1. I know I cannot add this back in, as it has no effect on the cash flowing of the business; however, I wanted to confirm if a LOE is needed.

Yes, I would obtain a letter of explanation for all NOLs.

# What is our primary concern with NOLs?

## Will it happen again?

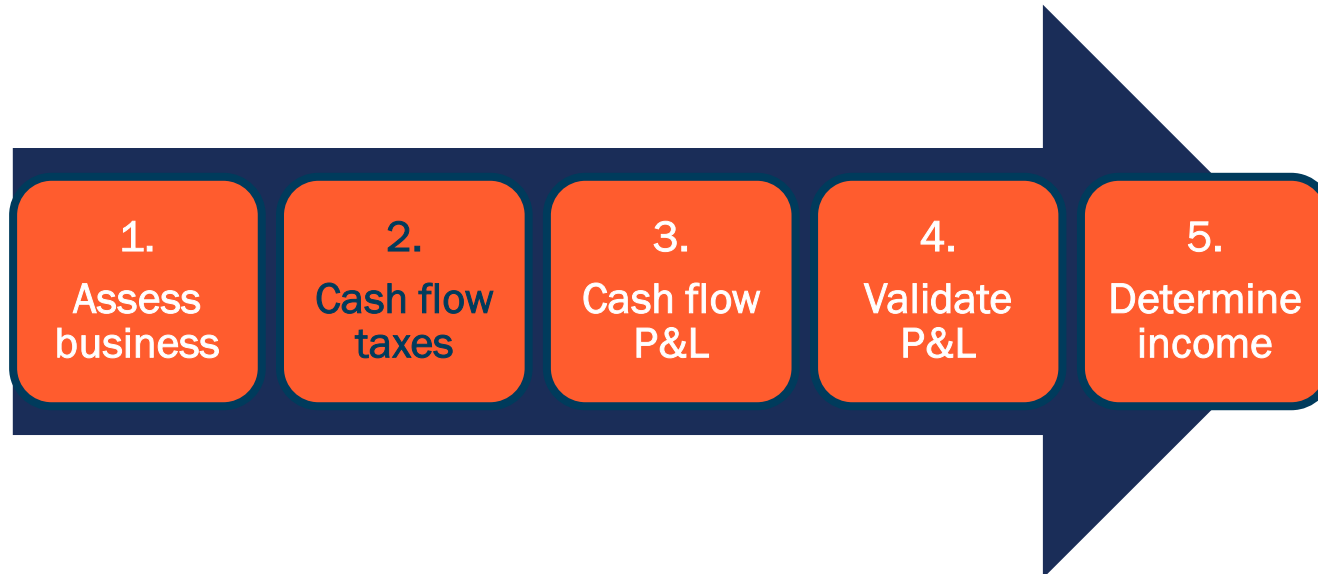
### Prior business

- Not as concerning
- Still need LOE

### Current business

- When?
- Why?
- How much?

## 5-step process



mortgage guaranty  
insurance corporation



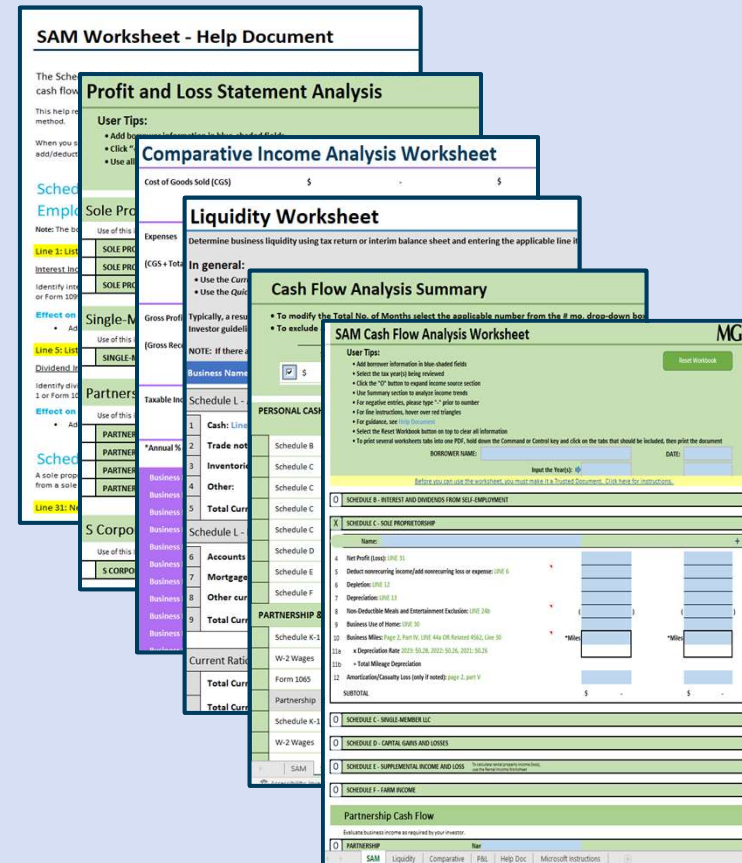
# All-in-one self-employed income calculator

## Excel XLSM – macro-enabled

## Excel XLSX – macro-free

## Excel XLSX – macro-free short

**mortgage guaranty  
insurance corporation**





**Noncash expenses**

- Depreciation
- Depletion
- Amortization
- Business use of home

**Limited IRS deductions**

- Meals
- Travel & entertainment

**Nonrecurring**

- Other income
- One-time expenses

**mortgage guaranty  
insurance corporation**

## SAM Cash Flow Analysis Worksheet

### S Corporation Cash Flow

Evaluate business income as required by your investor.

S CORPORATION		Name:	
SCHEDULE K-1			
7	Ordinary Income (Loss): LINE 1 If > Distributions see additional requirements.		
8	Net Rental Income (Loss): LINES 2 & 3 If > Distributions see additional requirements.		
SUBTOTAL		\$ -	\$ -
FORM W-2			
9	Wages: W-2, Box 5 (in general)		
FORM 1120S			
0	Deduct nonrecurring income/add nonrecurring loss: LINES 4 & 5		
1	Depreciation: LINE 14		
2	Depreciation (FORM 8825): LINE 14		
3	Depletion: LINE 15		
4	Amortization/Casualty Loss (only if noted): LINE 21 from attached statement		
5	Mortgages or Notes Payable in Less Than 1 Year: Schedule L, LINE 17, Column d	( )	( )
6	Non-Deductible Travel and Entertainment Exclusion: Schedule M-1, LINE 3b	( )	( )
SUBTOTAL		\$ -	\$ -
7	Multiplied by Ownership Percentage		
Shareholder's Total Share of Income (Loss)		\$ -	\$ -

29

# Final K-1



mortgage guaranty  
insurance corporation

MGIC

Schedule K-1  
(Form 1120-S)  
Department of the Treasury  
Internal Revenue Service

2024

For calendar year 2024, or tax year  
beginning / / 2024 ending / /

671124  
OMB No. 1545-0123

☒ Final K-1 ☐ Amended K-1

**Part III Shareholder's Share of Current Year Income, Deductions, Credits, and Other Items**

1	Ordinary business income (loss)	132,500	13	Credits
2	Net rental real estate income (loss)			
3	Other net rental income (loss)			
4	Interest income			
5a	Ordinary dividends			
5b	Qualified dividends		14	Schedule K-3 is attached if checked <input type="checkbox"/>
6	Royalties		15	Alternative minimum tax (AMT) items
7	Net short-term capital gain (loss)			
8a	Net long-term capital gain (loss)			
8b	Collectibles (28%) gain (loss)			
8c	Unrecaptured section 1250 gain			
9	Net section 1231 gain (loss)		16	Items affecting shareholder basis
10	Other income (loss)			
11	Section 179 deduction			
12	Other deductions			
17	Other information			

**Part I Information About the Corporation**

A Corporation's employer identification number  
12-3456789

B Corporation's name, address, city, state, and ZIP code  
SPEEDY AUTO REPAIR

C IRS Center where corporation filed return

D Corporation's total number of shares  
Beginning of tax year  
End of tax year

**Part II Information About the Shareholder**

E Shareholder's identifying number

F1 Shareholder's name, address, city, state, and ZIP code  
REFERRAL BORROWER

F2 If the shareholder is a disregarded entity, a trust, an estate, or a nominee or similar person, enter the individual or entity responsible for reporting:  
TIN Name

F3 What type of entity is this shareholder?

G Current year allocation percentage 50 %

H Shareholder's number of shares  
Beginning of tax year  
End of tax year

I Loans from shareholder

# Schedule K-1 (Form 1120-S)

mortgage guaranty  
insurance corporation

**Schedule K-1**  
**(Form 1120-S)**  
Department of the Treasury  
Internal Revenue Service

For calendar year 2024, tax year beginning / / 2024, ending / /

**2024**

☐ Final K-1 ☐ Amended K-1

OMB No. 1545-0123

**Part III Shareholder's Share of Current Year Income, Deductions, Credits, and Other Items**

1	Ordinary business income (loss)	13	Charitable contributions
2	Net rental real estate income (loss)	14	Schedule K-3 is attached if checked <input type="checkbox"/>
3	Other net rental income (loss)	15	Alternative minimum tax (AMT) items
4	Interest income	16	Items affecting shareholder basis
5a	Ordinary dividends	17	Other information
5b	Qualified dividends	18	Section 179 deduction
6	Royalties	19	Other deductions
7	Net short-term capital gain (loss)		
8a	Net long-term capital gain (loss)		
8b	Collectibles (28%) gain (loss)		
8c	Unrecaptured section 1250 gain		
9	Net section 1231 gain (loss)		
10	Other income (loss)		
11	Section 179 deduction		
12	Other deductions		

**Part I Information About the Corporation**

**A** Corporation's employer identification number 12-3456789

**B** Corporation's name, address, city, state, and ZIP code  
SPEEDY AUTO REPAIR

**C** IRS Center where corporation filed return

**D** Corporation's total number of shares  
Beginning of tax year  
End of tax year

**Part II Information About the Shareholder**

**E** Shareholder's identifying number

**F1** Shareholder's name, address, city, state, and ZIP code  
REFERRAL BORROWER

**F2** If the shareholder is a disregarded entity, a trust, an estate, or a nominee or similar person, enter the individual or entity responsible for reporting:  
Name  
TIN

**F3** What type of entity is this shareholder?

**G** Current year allocation percentage 50 %

**H** Shareholder's number of shares  
Beginning of tax year  
End of tax year

**I** Loans from shareholder  
Beginning of tax year \$  
End of tax year \$

**For IRS Use Only**

18 ☐ More than one activity for at-risk purposes\*

19 ☐ More than one activity for passive activity purposes\*

\* See attached statement for additional information.

## MGIC SEB class notes



When can K-1 income be used?

1. The borrower has accessed the income (OR)
2. The business has adequate liquidity to support the withdrawal of earnings

# Schedule K-1 (Form 1120-S)

mortgage guaranty  
insurance corporation

Schedule K-1  
(Form 1120-S)  
Department of the Treasury  
Internal Revenue Service

2024

For calendar year 2024, or tax year  
beginning 1/1/2024 ending 12/31/2024

Shareholder's Share of Income, Deductions, Credits, etc.  
See separate instructions.

Part I Information About the Corporation

A Corporation's employer identification number  
12-3456789

B Corporation's name, address, city, state, and ZIP code  
SPEEDY AUTO REPAIR

C IRS Center where corporation filed return

D Corporation's total number of shares  
Beginning of tax year  
End of tax year

Part II Information About the Shareholder

E Shareholder's identifying number

F1 Shareholder's name, address, city, state, and ZIP code  
REFERRAL BORROWER

F2 If the shareholder is a disregarded entity, a trust, an estate, or a nominee or similar person, enter the individual or entity responsible for reporting:  
TIN Name

F3 What type of entity is this shareholder?

G Current year allocation percentage 50 %

H Shareholder's number of shares  
Beginning of tax year  
End of tax year

I Loans from shareholder  
Beginning of tax year \$  
End of tax year \$

Final K-1 Amended K-1  
OMB No. 1545-0123

671124

Part III Shareholder's Share of Current Year Income, Deductions, Credits, and Other Items

1 Ordinary business income (loss)	132,500	13 Credits
2 Net rental real estate income (loss)		
3 Other net rental income (loss)		
4 Interest income		
5a Ordinary dividends		
5b Qualified dividends		14 Schedule K-3 is attached if checked
6 Royalties		15 Alternative minimum tax (AMT) items
7 Net short-term capital gain (loss)		
8a Net long-term capital gain (loss)		
8b Collectibles (28%) gain (loss)		
8c Unrecaptured section 1250 gain		
9 Net section 1231 gain (loss)		16 Items affecting shareholder basis
10 Other income (loss)		
11 Section 179 deduction		
12 Other deductions		
17 Other information		
18 More than one activity for at-risk purposes*		
19 More than one activity for passive activity purposes*		

\* See attached statement for additional information.

33

33

33



Lender must provide support that the business has sufficient **liquidity** and is financially capable of producing monthly income for the borrower.

34



# Freddie Mac – Guidance

Selling Guide –  
Published 03/05/2025

5304.1(d): Stable monthly income and documentation requirements for self-employed Borrowers – Business and income analysis (11/08/2024)

mortgage guaranty  
insurance corporation

[Guide Home](#)
[Seller/Service Relationship](#)
[Selling](#)
[Servicing](#)

THE SINGLE-FAMILY SELLER/SERVICER GUIDE  
Search the Guide

What can we help you find?

## (d) Business review and analysis

The following table contains requirements and guidance pertaining to review and analysis of the business that produces the stable monthly income for the Borrower.

Business review and analysis	
Topic	Requirements and guidance
Business review and analysis	<p>The Seller's analysis of the business must support that the business has sufficient liquidity and is financially capable of producing stable monthly income for the Borrower.</p> <ul style="list-style-type: none"> <li>The analysis must include a review of the business tax returns</li> <li>The Seller's review must include, at a minimum, an analysis of gross receipts or sales, cost of goods sold and gross profits. All should be typical for the type of business and reflect consistent year over year trends. In addition, the business expenses should be reasonable for the type of business activity and level of business income. Business</li> </ul>

- The Seller may determine that review and analysis of the business financial statements, business asset statements, and in the case of Partnerships and S corporations, an analysis of the historical cash distributions, is necessary to establish the financial and liquidity standing of the business. In addition, the Seller may calculate and consider the liquidity ratios of the business using generally accepted accounting practices when analyzing the liquidity of the business.

35

# Schedule L Liquidity test

## Liquidity Worksheet

Schedule L - Assets

Input the Year(s):

1	Cash: <a href="#">Line 1, Column d</a>
2	Trade notes and accounts receivable, less bad debt: <a href="#">Line 2b, Column d</a>
3	Inventories: <a href="#">Line 3, Column d</a>
4	Other: <input type="text"/>
5	Total Current Assets:
Schedule L - Liabilities	
6	Accounts Payable: <a href="#">Form 1120S Line 16/Form 1065 Line 15, Column d</a>
7	Mortgages, notes, bonds payable < 1 year: <a href="#">Form 1120S Line 17/Form 1065 Line 16, Column d</a>
8	Other current liabilities: <a href="#">Form 1120S Line 18/Form 1065 Line 17, Column d</a>
9	Total Current Liabilities:

**mortgage guaranty  
insurance corporation**

Form 1120-S (2024) Page **4**

**Schedule K** Shareholders' Pro Rata Share Items (continued)

Other Information	17a	Investment income		17a		
	b	Investment expenses		17b		
	c	Dividend distributions paid from accumulated earnings and profits		17c		
	d	Other items and amounts (attach statement)				
Reconciliation	18	Income (loss) reconciliation. Combine the total amounts on lines 1 through 10. From the result, subtract the sum of the amounts on lines 11 through 12e and 16f.			18	

**Schedule L** Balance Sheets per Books

		Beginning of tax year		End of tax year	
		(a)	(b)	(c)	(d)
<b>Assets</b>					
1	Cash				
2a	Trade notes and accounts receivable				
b	Less allowance for bad debts				
3	Inventories				
4	U.S. government obligations				
5	Tax-exempt securities (see instructions)				10,000
6	Other current assets (attach statement)				
7	Loans to shareholders				
8	Mortgage and real estate loans				
9	Other investments (attach statement)				
10a	Buildings and other depreciable assets				
b	Less accumulated depreciation				
11a	Depletable assets				
b	Less accumulated depletion				
12	Land (net of any amortization)				
13a	Intangible assets (amortizable only)				
b	Less accumulated amortization				
14	Other assets (attach statement)				
15	Total assets				
<b>Liabilities and Shareholders' Equity</b>					
16	Accounts payable				
17	Mortgages, notes, bonds payable in less than 1 year				
18	Other current liabilities (attach statement)				
19	Loans from shareholders				
20	Mortgages, notes, bonds payable in 1 year or more				
21	Other liabilities (attach statement)				
22	Capital stock				
23	Additional paid-in capital				
24	Retained earnings				
25	Adjustments to shareholders' equity (attach statement)				
26	Less cost of treasury stock				
27	Total liabilities and shareholders' equity				

Form **1120-S** (2024)





3. When I am completing a liquidity test, can I add in other assets, as shown on Line 6 of Schedule L?



When I am completing a liquidity test, can I add in other assets, as shown on Line 6 of Schedule L?

Hi Jay. I would check for a schedule to see if the other assets are identified. At that point, you can assess if they fit the criteria of assets that can easily be liquidated.

# MGIC Liquidity Worksheet

mortgage guaranty  
insurance corporation

Liquidity Worksheet		
NOTE: If there are no business liabilities, results will reflect N/A, indicating adequate liquidity.		
X	Business: J & J Property Solutions	Completed by: Lender
Schedule L - Assets		Input the Year(s): 2024
1	Cash: Line 1, Column d	\$ 12,100.00
2	Trade notes and accounts receivable, less bad debt: Line 2b, Column d	\$ 28,820.00
3	Inventories: Line 3, Column d	\$ 12,000.00
4	Other:	
5	Total Current Assets:	\$ 52,920.00
Schedule L - Liabilities		2024
6	Accounts Payable: Form 1120S Line 16/Form 1065 Line 15, Column d	\$ 25,200.00
7	Mortgages, notes, bonds payable < 1 year: Form 1120S Line 17/Form 1065 Line 16, Column d	\$ 20,400.00
8	Other current liabilities: Form 1120S Line 18/Form 1065 Line 17, Column d	\$ 3,000.00
9	Total Current Liabilities:	\$ 48,600.00
Current Ratio		2024
	Total Current Assets: Row 5 - Assets above	\$ 52,920.00
	Total Current Liabilities: Row 9 - Liabilities above	\$ 48,600.00
	Current Ratio: In general, a ratio ≥ 1 demonstrates adequate liquidity	1.09
Quick Ratio		2024
	Cash, notes, accounts receivable (less bad debt) & other: Rows 1, 2 & 4 - Assets above	\$ 40,920.00
	Total Current Liabilities: Row 9 - Liabilities above	\$ 48,600.00
	Quick Ratio: In general, a ratio ≥ 1 demonstrates adequate liquidity	0.84

# Current ratio or quick ratio?

## Liquidity Worksheet

MGIC

Determine business liquidity using tax return or interim balance sheet and entering the applicable line items below.

### In general:

- Use the *Current Ratio* for a business that doesn't rely on inventory to generate its income (i.e., pest control company)
- Use the *Quick Ratio* for a business that relies heavily on inventory to generate its income (i.e., hardware store)

Typically, a result of 1.00 or greater for either ratio demonstrates adequate liquidity. However, it's important to use the most appropriate ratio, based on how the business operates. Investor guidelines may vary and other liquidity methods may apply. FOLLOW INVESTOR GUIDELINES.

NOTE: If there are no business liabilities, results will reflect N/A, indicating adequate liquidity.

X	Business:	J & J Property Solutions	Completed by:	Lender	Date:		
---	-----------	--------------------------	---------------	--------	-------	--	--

# Form 1120-S

Other income on Line 5

mortgage guaranty  
insurance corporation

Form <b>1120-S</b>		<b>U.S. Income Tax Return for an S Corporation</b>		OMB No. 1545-0123
Department of the Treasury Internal Revenue Service		Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation. Go to <a href="https://www.irs.gov/Form1120S">www.irs.gov/Form1120S</a> for instructions and the latest information.		<b>2024</b>
For calendar year 2024 or tax year beginning , 2024, ending , 20				
<b>A</b> S election effective date	Name	<b>D</b> Employer identification number		
<b>B</b> Business activity code number (see instructions)	TYPE OR PRINT	Number, street, and room or suite no. If a P.O. box, see instructions.	<b>E</b> Date incorporated	
		City or town, state or province, country, and ZIP or foreign postal code	<b>F</b> Total assets (see instructions)	\$
<b>C</b> Check if Sch. M-3 attached <input type="checkbox"/>				
<b>G</b> Is the corporation electing to be an S corporation beginning with this tax year? See instructions. <input type="checkbox"/> Yes <input type="checkbox"/> No				
<b>H</b> Check if: (1) <input type="checkbox"/> Final return (2) <input type="checkbox"/> Name change (3) <input type="checkbox"/> Address change (4) <input type="checkbox"/> Amended return (5) <input type="checkbox"/> S election termination				
<b>I</b> Enter the number of shareholders who were shareholders during any part of the tax year				
<b>J</b> Check if corporation: (1) <input type="checkbox"/> Aggregated activities for section 465 at-risk purposes (2) <input type="checkbox"/> Grouped activities for section 469 passive activity purposes				
<b>Caution:</b> Include <u>only</u> trade or business income and expenses on lines 1a through 22. See the instructions for more information.				
<b>Income</b>	<b>1a</b> Gross receipts or sales	<b>b</b> Less returns and allowances	<b>c</b> Balance	<b>1c</b>
	<b>2</b> Cost of goods sold (attach Form 1125-A)			<b>2</b>
	<b>3</b> Gross profit. Subtract line 2 from line 1c.			<b>3</b>
	<b>4</b> Net gain (loss) from Form 4797, Part II, line 17 (attach Form 4797)			<b>4</b>
	<b>5</b> Other income (loss) (see instructions—attach statement)			<b>5</b> 20,000
	<b>6</b> Total income (loss). Add lines 3 through 5			<b>6</b>
<b>Deductions (see instructions for limitations)</b>	<b>7</b> Compensation of officers (see instructions—attach Form 1125-E)			<b>7</b>
	<b>8</b> Salaries and wages (less employment credits)			<b>8</b>
	<b>9</b> Repairs and maintenance			<b>9</b>
	<b>10</b> Bad debts			<b>10</b>
	<b>11</b> Rents			<b>11</b>
	<b>12</b> Taxes and licenses			<b>12</b>
	<b>13</b> Interest (see instructions)			<b>13</b>
	<b>14</b> Depreciation from Form 4562 not claimed on Form 1125-A or elsewhere on return (attach Form 4562)			<b>14</b>
	<b>15</b> Depletion (do not deduct oil and gas depletion)			<b>15</b>
	<b>16</b> Advertising			<b>16</b>
	<b>17</b> Pension, profit-sharing, etc., plans			<b>17</b>
	<b>18</b> Employee benefit programs			<b>18</b>
	<b>19</b> Energy efficient commercial buildings deduction (attach Form 7205)			<b>19</b>
	<b>20</b> Other deductions (attach statement)			<b>20</b>
	<b>21</b> Total deductions. Add lines 7 through 20			<b>21</b>
	<b>22</b> Ordinary business income (loss). Subtract line 21 from line 6			<b>22</b>
<b>Tax and Payments</b>	<b>23a</b> Excess net passive income or LIFO recapture tax (see instructions)			<b>23a</b>
	<b>b</b> Tax from Schedule D (Form 1120-S)			<b>23b</b>
	<b>c</b> Add lines 23a and 23b (see instructions for additional taxes)			<b>23c</b>
	<b>24a</b> Current year's estimated tax payments and preceding year's overpayment credited to the current year			<b>24a</b>
	<b>b</b> Tax deposited with Form 7004			<b>24b</b>
	<b>c</b> Credit for federal tax paid on fuels (attach Form 4136)			<b>24c</b>
	<b>d</b> Elective payment election amount from Form 3800			<b>24d</b>
	<b>z</b> Add lines 24a through 24d			<b>24z</b>
	<b>25</b> Estimated tax penalty (see instructions). Check if Form 2220 is attached			<b>25</b>
	<b>26</b> Amount owed. If line 24z is smaller than the total of lines 23c and 25, enter amount owed			<b>26</b>
	<b>27</b> Overpayment. If line 24z is larger than the total of lines 23c and 25, enter amount overpaid			<b>27</b>
	<b>28</b> Enter amount from line 27: Credited to 2025 estimated tax Refunded			<b>28</b>
<b>Sign Here</b>				
Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.				
Signature of officer		Date	Title	
Print/Type preparer's name		Preparer's signature	Date	
Firm's name		Check <input type="checkbox"/> if self-employed	PTIN	
Firm's address		Firm's EIN	Phone no.	
For Paperwork Reduction Act Notice, see separate instructions. Cat. No. 11510H Form 1120-S (2024)				

## MGIC SEB class notes



What is needed to retain other income?

1. Other income must be identified
2. Need to understand how it is related to the business
3. Need to have an expectation of continuance or a history

# Form 1120-S

Other income on Line 5

mortgage guaranty  
insurance corporation

Form **1120-S**

Department of the Treasury  
Internal Revenue Service

**U.S. Income Tax Return for an S Corporation**

Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.  
Go to [www.irs.gov/Form1120S](https://www.irs.gov/Form1120S) for instructions and the latest information.

OMB No. 1545-0123

2024

For calendar year 2024 or tax year beginning , 2024, ending , 20

**A** S election effective date

**B** Business activity code number (see instructions)

**C** Check if Sch. M-3 attached

**D** Employer identification number

**E** Date incorporated

**F** Total assets (see instructions)

**G** Is the corporation electing to be an S corporation beginning with this tax year? See instructions. ☐ Yes ☒ No

**H** Check if: (1) ☐ Final return (2) ☐ Name change (3) ☐ Address change (4) ☐ Amended return (5) ☐ S election termination

**I** Enter the number of shareholders who were shareholders during any part of the tax year

**J** Check if corporation: (1) ☐ Aggregated activities for section 465 at-risk purposes (2) ☐ Grouped activities for section 469 passive activity purposes

**Caution:** Include **only** trade or business income and expenses on lines 1a through 22. See the instructions for more information.

<b>1a</b> Gross receipts or sales	<b>b</b> Less returns and allowances	<b>c</b> Balance	<b>1c</b>
<b>2</b> Cost of goods sold (attach Form 1125-A)			<b>2</b>
<b>3</b> Gross profit. Subtract line 2 from line 1c			<b>3</b>
<b>4</b> Net gain (loss) from Form 4797, Part II, line 17 (attach Form 4797)			<b>4</b>
<b>5</b> Other income (loss) (see instructions—attach statement)			<b>5</b> 20,000
<b>6</b> Total income (loss). Add lines 3 through 5			<b>6</b>

**Paid Preparer Use Only**

Print/Type preparer's name

Preparer's signature

Date

Check ☐ if self-employed

PTIN

Firm's name

Firm's EIN

Firm's address

Phone no.

For Paperwork Reduction Act Notice, see separate instructions.

Cat. No. 11510H

Form **1120-S** (2024)

## Form 1120S, Page 1 Detail

### Line 5 – Other Income

Ordinary income from partnership – Premier Auto Detailing	20,000
Total	20,000



4. I have passthrough income on a 1120-S from another company showing on Line 5. I am trying to retain this income. What documentation is needed, and what should I look for?





I have passthrough income on a 1120-S from another company showing on Line 5. I am trying to retain this income. What documentation is needed, and what should I look for?

Look for the Schedule K-1s for company B and verify that the ordinary income is supported by the distributions. If the percentage of ownership interest is greater than 25%, then, depending on the investor, you might need business returns for company B.

# Schedule K-1 for company B

**Schedule K-1**  
(Form 1065)  
Department of the Treasury  
Internal Revenue Service

**2024**

For calendar year 2024, or tax year beginning / / 2024 ending / /

**Partner's Share of Income, Deductions, Credits, etc.**  
See separate instructions.

**Part I Information About the Partnership**

**A** Partnership's employer identification number

**B** Partnership's principal business activity and ZIP code  
**PREMIER AUTO DETAILING**

**C** IRS center where partnership filed return:

**D** ☐ Check if this is a publicly traded partnership (PTP)

**Part II Information About the Partner**

**E** Partner's SSN or TIN (Do not use TIN of a disregarded entity. See instructions.)

**F** Name, address, city, state, and ZIP code for partner entered in E. See instructions.  
**SPEEDY REPAIR SERVICES**

**G** ☐ General partner or LLC member-manager ☐ Limited partner or other LLC member

**H1** ☐ Domestic partner ☐ Foreign partner

**H2** ☐ If the partner is a disregarded entity (DE), enter the partner's: TIN \_\_\_\_\_ Name \_\_\_\_\_

**I1** What type of entity is this partner?

**I2** If this partner is a retirement plan (IRA/SEP/Keogh/etc.), check here ☐

**J** Partner's share of profit, loss, and capital (see instructions):

	Beginning	Ending
Profit	25 %	25 %
Loss	25 %	25 %
Capital	20 %	20 %

Check if decrease is due to:  
☐ Sale or ☐ Exchange of partnership interest. See instructions.

**K1** Partner's share of liabilities:

	Beginning	Ending
Nonrecourse	\$	\$

**Part III Partner's Share of Current Year Income, Deductions, Credits, and Other Items**

**1** Ordinary business income (loss) 20,000

**2** Net rental real estate income (loss)

**3** Other net rental income (loss)

**4a** Guaranteed payments for services

**4b** Guaranteed payments for capital

**4c** Total guaranteed payments

**5** Interest income

**6a** Ordinary dividends

**6b** Qualified dividends

**6c** Dividend equivalents

**7** Royalties

**8** Net short-term capital gain (loss)

**9a** Net long-term capital gain (loss)

**9b** Collectibles (28%) gain (loss)

**9c** Unrecaptured section 1250 gain

**10** Net section 1231 gain (loss)

**11** Other income (loss)

**12** Section 179 deduction

**13** Other deductions

**14** Self-employment earnings (loss)

**15** Credits

**16** Schedule K-3 is attached if checked ☐

**17** Alternative minimum tax (AMT) items

**18** Tax-exempt income and nondeductible expenses

**19** Distributions  
**A** 20,000

**20** Other information

**21** Foreign taxes paid or accrued

**651123**  
OMB No. 1545-0123

mortgage guaranty  
insurance corporation

46

# Schedule L

Mortgages due in less than 1 year

mortgage guaranty  
insurance corporation

Form 1120-S (2024) Page **4**

Schedule K Shareholders' Pro Rata Share Items (continued)		Total amount
Other Information	17a Investment income . . . . .	17a
	b Investment expenses . . . . .	17b
	c Dividend distributions paid from accumulated earnings and profits . . . . .	17c
	d Other items and amounts (attach statement) . . . . .	
Reconciliation	18 Income (loss) reconciliation. Combine the total amounts on lines 1 through 10. From the result, subtract the sum of the amounts on lines 11 through 12e and 16f . . . . .	18

Schedule L Balance Sheets per Books		Beginning of tax year		End of tax year	
		(a)	(b)	(c)	(d)
<b>Assets</b>					
1	Cash . . . . .				
2a	Trade notes and accounts receivable . . . . .				
b	Less allowance for bad debts . . . . .	( )		( )	
3	Inventories . . . . .				
4	U.S. government obligations . . . . .				
5	Tax-exempt securities (see instructions) . . . . .				
6	Other current assets (attach statement) . . . . .				
7	Loans to shareholders . . . . .				
8	Mortgage and real estate loans . . . . .				
9	Other investments (attach statement) . . . . .				
10a	Buildings and other depreciable assets . . . . .				
b	Less accumulated depreciation . . . . .	( )		( )	
11a	Depletable assets . . . . .				
b	Less accumulated depletion . . . . .	( )		( )	
12	Land (net of any amortization) . . . . .				
13a	Intangible assets (amortizable only) . . . . .				
b	Less accumulated amortization . . . . .	( )		( )	
14	Other assets (attach statement) . . . . .				
15	Total assets . . . . .				
<b>Liabilities and Shareholders' Equity</b>					
16	Accounts payable . . . . .				
17	Mortgages, notes, bonds payable in less than 1 year . . . . .				65,400
18	Other current liabilities (attach statement) . . . . .				
19	Loans from shareholders . . . . .				
20	Mortgages, notes, bonds payable in 1 year or more . . . . .				
21	Other liabilities (attach statement) . . . . .				
22	Capital stock . . . . .				
23	Additional paid-in capital . . . . .				
24	Retained earnings . . . . .				
25	Adjustments to shareholders' equity (attach statement) . . . . .				
26	Less cost of treasury stock . . . . .	( )		( )	
27	Total liabilities and shareholders' equity . . . . .				

Form **1120-S** (2024)

## MGIC SEB class notes



What are the benefits of determining business liquidity?

1. Supports the use of ordinary income from Schedule K-1
2. Omits mortgages/notes/bonds due in less than 12 months
3. Alleviates concerns of use of business income from cash flowing

# MGIC Liquidity Worksheet

mortgage guaranty  
insurance corporation

Liquidity Worksheet		
NOTE: If there are no business liabilities, results will reflect N/A, indicating adequate liquidity.		
X	Business: J & J Property Solutions	Completed by: Lender
Schedule L - Assets		Input the Year(s): 2024
1	Cash: Line 1, Column d	\$ 12,100.00
2	Trade notes and accounts receivable, less bad debt: Line 2b, Column d	\$ 28,820.00
3	Inventories: Line 3, Column d	\$ 12,000.00
4	Other:	
5	Total Current Assets:	\$ 52,920.00
Schedule L - Liabilities		2024
6	Accounts Payable: Form 1120S Line 16/Form 1065 Line 15, Column d	\$ 25,200.00
7	Mortgages, notes, bonds payable < 1 year: Form 1120S Line 17/Form 1065 Line 16, Column d	\$ 20,400.00
8	Other current liabilities: Form 1120S Line 18/Form 1065 Line 17, Column d	\$ 3,000.00
9	Total Current Liabilities:	\$ 48,600.00
Current Ratio		2024
	Total Current Assets: Row 5 - Assets above	\$ 52,920.00
	Total Current Liabilities: Row 9 - Liabilities above	\$ 48,600.00
	Current Ratio: In general, a ratio ≥ 1 demonstrates adequate liquidity	1.09
Quick Ratio		2024
	Cash, notes, accounts receivable (less bad debt) & other: Rows 1, 2 & 4 - Assets above	\$ 40,920.00
	Total Current Liabilities: Row 9 - Liabilities above	\$ 48,600.00
	Quick Ratio: In general, a ratio ≥ 1 demonstrates adequate liquidity	0.84



5. I have another question on this loan. I am trying to use my calculated liquidity test to not have to deduct mortgages due in less than 1 year. The current ratio is  $>1$  and my quick ratio is  $<1$ . Should inventory be included in this assessment?



I have another question on this loan. I am trying to use my calculated liquidity test to not have to deduct mortgages due in less than 1 year. The current ratio is  $>1$  and my quick ratio is  $<1$ . Should inventory be included in this assessment?

Wow, that loan is really giving you a run for your money . . . Inventory should not be included when looking at assets to support not subtracting a mortgage due in less than a year. Can you ask for more information regarding the note? Perhaps it rolls over each year?

## 2. Cash flow taxes

S CORPORATION		Name: SPEEDY REPAIR SERVICES	2024	2023
<b>SCHEDULE K-1</b>				
37	Ordinary Income (Loss): <small>LINE 1 If &gt; Distributions see additional requirements.</small>		\$ 132,550.00	\$ 142,000.00
38	Net Rental Income (Loss): <small>LINES 2 &amp; 3 If &gt; Distributions see additional requirements.</small>			
	<b>SUBTOTAL</b>		\$ 132,550.00	\$ 142,000.00
<b>FORM W-2</b>				
39	Wages: <small>W-2, Box 5 (in general)</small>		\$ 85,750.00	\$ 105,000.00
<b>FORM 1120S</b>				
40	Deduct nonrecurring income/add nonrecurring loss: <small>LINES 4 &amp; 5</small>			
41	Depreciation: <small>LINE 14</small>		\$ 25,750.00	\$ 17,500.00
42	Depreciation (FORM 8825): <small>LINE 14</small>			
43	Depletion: <small>LINE 15</small>			
44	Amortization/Casualty Loss (only if noted): <small>from attached statement</small>			
45	Mortgages or Notes Payable in Less Than 1 Year: <small>Schedule L, LINE 17, Column d</small>		( )	( )
46	Non-Deductible Travel and Entertainment Exclusion: <small>Schedule M-1, LINE 3b</small>		( \$ 2,500.00 )	( \$ 2,200.00 )
	<b>SUBTOTAL</b>		\$ 23,250.00	\$ 15,300.00
47	Multiplied by Ownership Percentage		50.00%	50.00%
	Shareholder's Total Share of Income (Loss)		\$ 11,625.00	\$ 7,650.00
			\$229,925	\$254,650
			/12 = \$19,160	/12 = \$21,221

### DECLINING INCOME

52





Declining income ... Now what?



If the trend is declining, the income may not be stable. You must conduct **additional analysis** to determine if any income should be used, but in no instance may it be averaged over the period when the decline occurred.

## Declining income – What should you request?

mortgage guaranty  
insurance corporation

1. YTD P&L
2. Balance sheet
3. Letter of explanation
4. Additional tax returns
5. 3-6 months of bank statements
6. Additional supporting documentation

# Yikes! The ratios do not meet the guidelines.

III. Underwriting Information			
Underwriter's Name		Appraiser's Name/License #	
Appraisal Company Name			
<b>Stable Monthly Income</b>			
	Borrower	Co-Borrower	Total
Base Income	\$ 19,160.00	\$	\$ 19,160.00
Other Income	\$	\$	\$ 0.00
Positive Cash Flow (subject property)	\$	\$	\$ 0.00
Total Income	\$ 19,160.00	\$ 0.00	\$ 19,160.00
<b>Qualifying Ratios</b>		<b>Loan-to-Value Ratios</b>	
Primary Housing Expense/Income	31.93 %	LTV	80 %
Total Obligations/Income	51.02 %	CLTV/TLTV	80 %
Debt-to-Housing Gap Ratio (Freddie)	%	HQLTV/HTLTV	%
<b>Qualifying Rate</b>		<b>Level of Property Review</b>	
<input type="checkbox"/> Note Rate	%	<input type="checkbox"/> Exterior/Interior	
<input type="checkbox"/> % Above Note Rate	%	<input type="checkbox"/> Exterior Only	
<input type="checkbox"/> % Below Note Rate	%	<input type="checkbox"/> No Appraisal	
<input type="checkbox"/> Bought-Down Rate	%	Form Number:	
<input type="checkbox"/> Other	%		
<b>Present Housing Payment:</b>			
Proposed Monthly Payments			
Borrower's Primary Residence			
First Mortgage P&I			
Second Mortgage P&I			
Hazard Insurance			
Taxes			
Mortgage Insurance			
HOA Fees			
Lease/Ground Rent			
Other			
Total Primary Housing Expense			
Other Obligations			
Negative Cash Flow (subject property)			
All Other Monthly Payments			
Total All Monthly Payments			
<b>Borrower Funds to Close</b>			
Down Payment			

32  
51



6. I'm so sorry to bother you, but I'm struggling with a high debt-to-income ratio on this loan. If I obtain a YTD P&L provided by the CPA firm on their letterhead, can I use the P&L income in my income calculation?



I'm so sorry to bother you, but I'm struggling with a high debt-to-income ratio on this loan. If I obtain a YTD P&L provided by the CPA firm on their letterhead, can I use the P&L income in my income calculation?

Hi again, Jay. Just because the YTD P&L is on the CPA letterhead, it does not make it audited. Those are extremely rare and, therefore, you should not include the YTD figures in your income calculation.



Phone call to borrower

## List of items requested from borrower:

1. Explanation of NOL
2. Copy of note (mortgages due < 1 year)
3. Explanation for declining income
4. YTD P&L statement
5. 3 months of business bank statements
6. 12 months of cancelled checks – business pays auto leases
7. 2 months of bank statements verifying an additional \$30K



## Email from borrower

The screenshot shows a web-based email interface. At the top, there's a search bar and a menu with options like File, Message, Insert, Draw, Options, Format Text, Review, and Help. Below the menu is a toolbar with various icons for text formatting (bold, italic, underline, color, background color) and other functions (insert, link, unlink, print, etc.). The email header shows the 'To' field with the address 'Jay.LoanOfficer@anybank.com', a 'Cc' field, and a 'Subject' field with the text 'Answers to your questions'. A 'Send' button is visible on the left. The email body contains the following text:

Good afternoon, Jay,

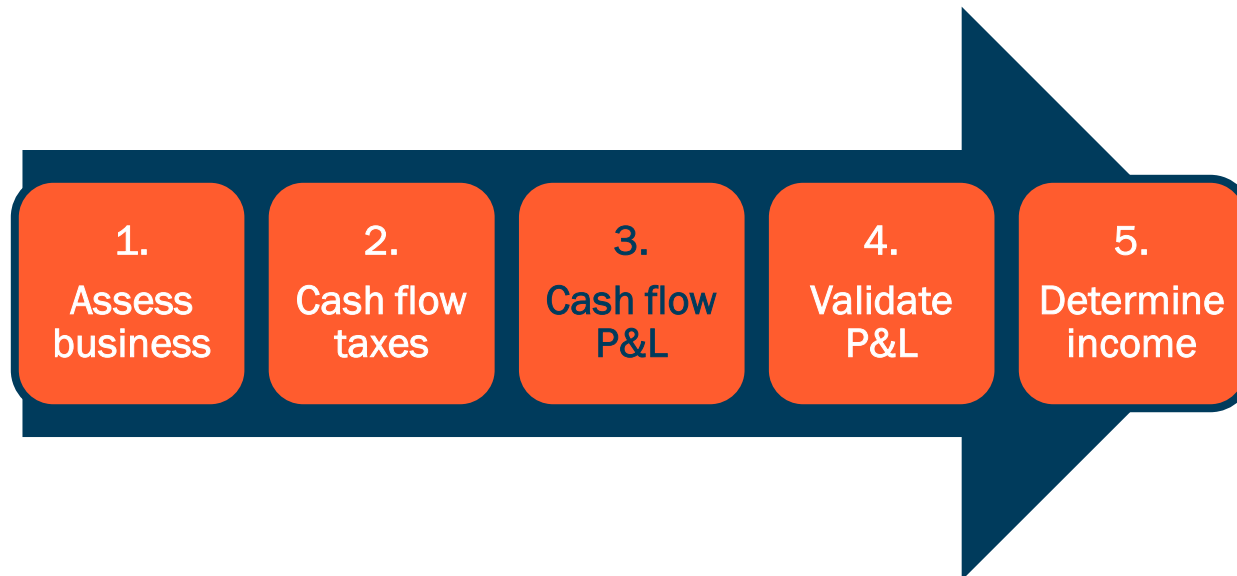
I have just uploaded the documentation that you requested during our phone call and your subsequent email. The only missing item is the bank statements for the additional \$30K needed for closing. This is still pending.

You will note from the letter of explanation, that the business purchased additional auto parts in preparation for a new service contract that we obtained in the last quarter of 2024. Although it may appear that the profits went down, this was due to the cost of goods allocated in 2024. This was in preparation for an expansion and expected higher profits for 2025.

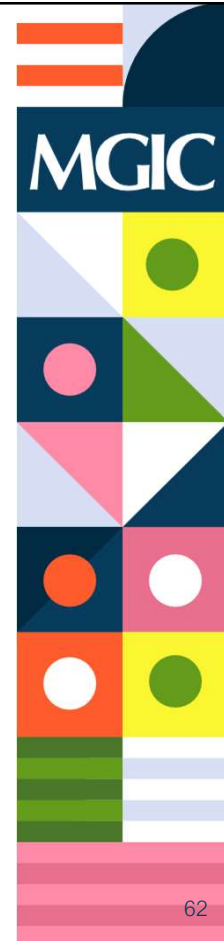
Thank you

Referral Borrower

## 5-step process



mortgage guaranty  
insurance corporation



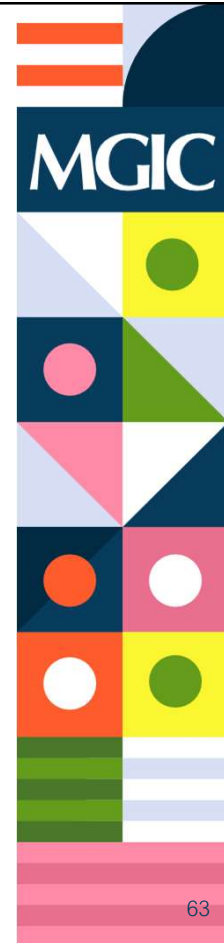
3.  
Cash flow  
P&L

# MGIC's P&L Statement Analysis

Profit and Loss Statement Analysis				MGIC
S Corporation Cash Flow				
Use of this information is discretionary. FOLLOW INVESTOR GUIDELINES.				
X	S CORPORATION	Speedy		
Time Frame (I.e., YTD, quarterly):				+
Date From:				-
Date Paid Through:				
Net Income:				
Deduct nonrecurring income:		( )	( )	( )
Add nonrecurring loss:				
Depreciation:				
Depletion:				
Amortization/Casualty Loss:				
Other:				
SUBTOTAL		\$ -	\$ -	\$ -
Multiplied by Ownership Percentage:				
Shareholder's Share of Income (Loss):		\$ -	\$ -	\$ -
Wages:				
Total Income:		\$ -	\$ -	\$ -
Monthly Income:		\$ -	\$ -	\$ -

☐ S CORPORATION

SAM Liquidity Comparative **P&L** Help Doc Microsoft Instructions



# Cash flow YTD P&L

mortgage guaranty  
insurance corporation

## Profit and Loss Statement Analysis

X S CORPORATION		SPEEDY REPAIR SERVICES	
Time Frame (i.e., YTD, quarterly):		YTD	
Date From:		1/1/2025	
Date Paid Through:		4/15/2025	
Net Income:		\$ 67,250.00	
Deduct nonrecurring income:	(		(
Add nonrecurring loss:			
Depreciation:		\$ 8,750.00	
Depletion:			
Amortization/Casualty Loss:			
Other: Meals		\$ (535.00)	
SUBTOTAL		\$ 75,465.00	\$
Multiplied by Ownership Percentage:		50%	
Shareholder's Share of Income (Loss):		\$ 37,732.50	\$
Wages:		\$ 40,000.00	
Total Income:		\$ 77,732.50	\$
Monthly Income:		\$ 22,209.29	\$

64

# Comparison of YTD and prior years

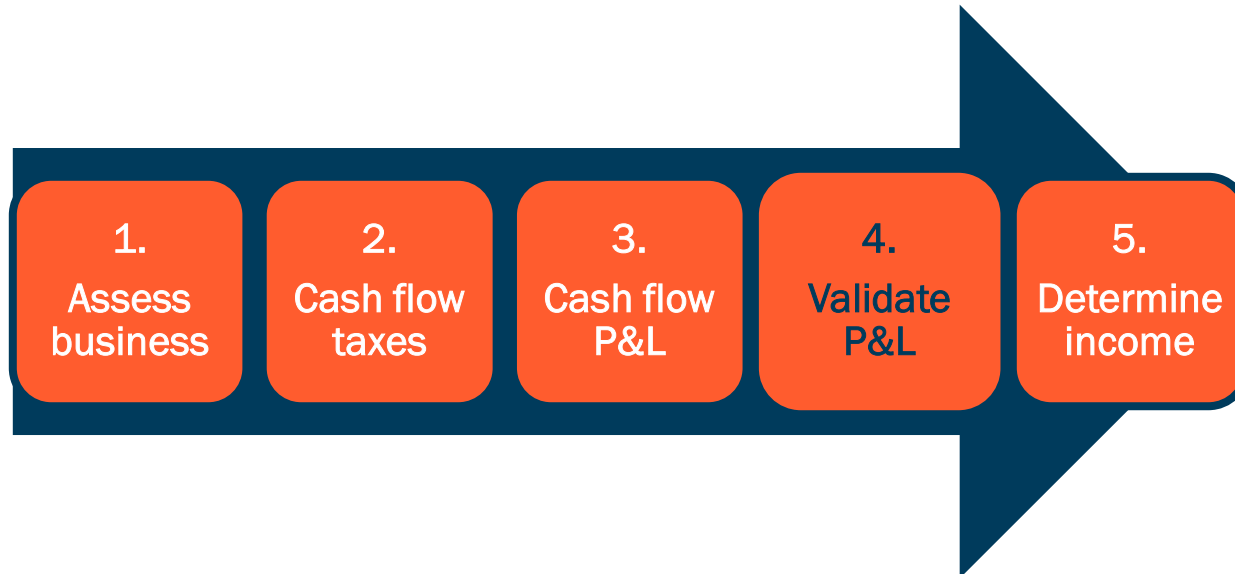
Profit and Loss Statement Analysis		
X	S CORPORATION	SPEEDY REPAIR SERVICES
Time Frame (i.e., YTD, quarterly):	YTD	
Date From:	1/1/2025	
Date Paid Through:	4/15/2025	
Net Income:	\$ 67,250.00	
Deduct nonrecurring income:	( )	( )
Add nonrecurring loss:		
Depreciation:	\$ 8,750.00	
Depletion:		
Amortization/Casualty Loss:		
Other: Meals	\$ (535.00)	
SUBTOTAL	\$ 75,465.00	\$
Multiplied by Ownership Percentage:	50%	
Shareholder's Share of Income (Loss):	\$ 37,732.50	\$
Wages:	\$ 40,000.00	
Total Income:	\$ 77,732.50	\$
Monthly Income:	\$ 22,209.29	\$

SAM Cash Flow Analysis Worksheet				MGIC
Evaluate business income as required by your investor.				
S CORPORATION	Name:	SPEEDY REPAIR SERVICES	2023	2022
SCHEDULE K-1				
37	Ordinary Income (Loss): LINE 1 If > Distributions see additional requirements.	\$	132,550.00	\$ 142,000.00
38	Net Rental Income (Loss): LINES 2 & 3 If > Distributions see additional requirements.			
	SUBTOTAL	\$	132,550.00	\$ 142,000.00
FORM W-2				
39	Wages: W-2, Box 5 (in general)	\$	85,750.00	\$ 105,000.00
FORM 1120S				
40	Deduct nonrecurring income/add nonrecurring loss: LINES 4 & 5			
41	Depreciation: LINE 14	\$	25,750.00	\$ 17,500.00
42	Depreciation (FORM 8825): LINE 14			
43	Depletion: LINE 15			
44	Amortization/Casualty Loss (only if noted): from attached statement			
45	Mortgages or Notes Payable in Less Than 1 Year: Schedule L, LINE 17, Column d	(		( )
46	Non-Deductible Travel and Entertainment Exclusion: Schedule M-1, LINE 3b	(	\$ 2,500.00	( \$ 2,200.00 )
	SUBTOTAL	\$	23,250.00	\$ 15,300.00
47	Multiplied by Ownership Percentage		50.00%	50.00%
	Shareholder's Total Share of Income (Loss)	\$	11,625.00	\$ 7,650.00
			\$229,825	\$254,650
			/12 = \$19,160	/12 = \$21,221

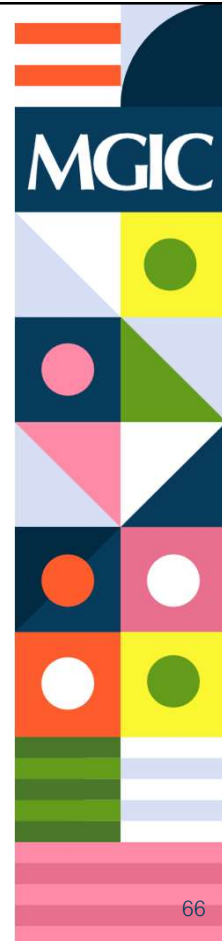
INCOME HAS STABILIZED

mortgage guaranty  
insurance corporation

## 5-step process



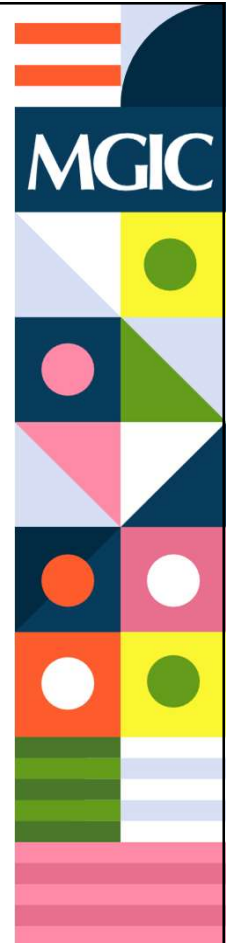
mortgage guaranty  
insurance corporation



#### 4. Validate P&L

1. Compare to prior year's tax filing
2. Support with LOE if needed
3. Validate with bank statements if needed

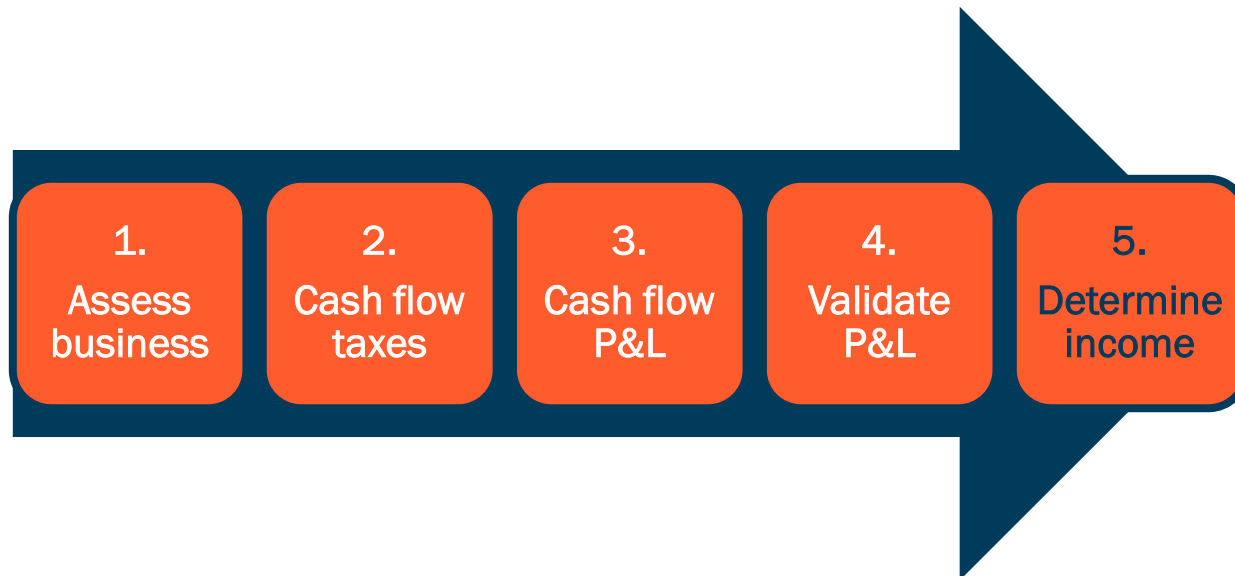
mortgage guaranty  
insurance corporation



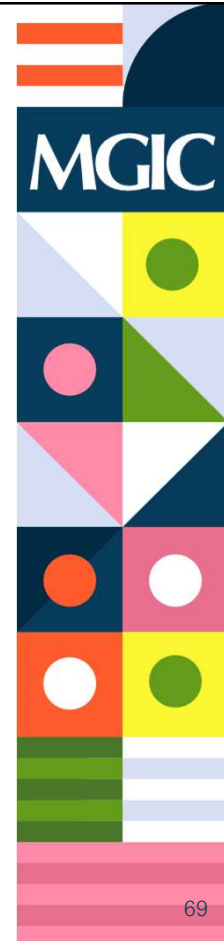


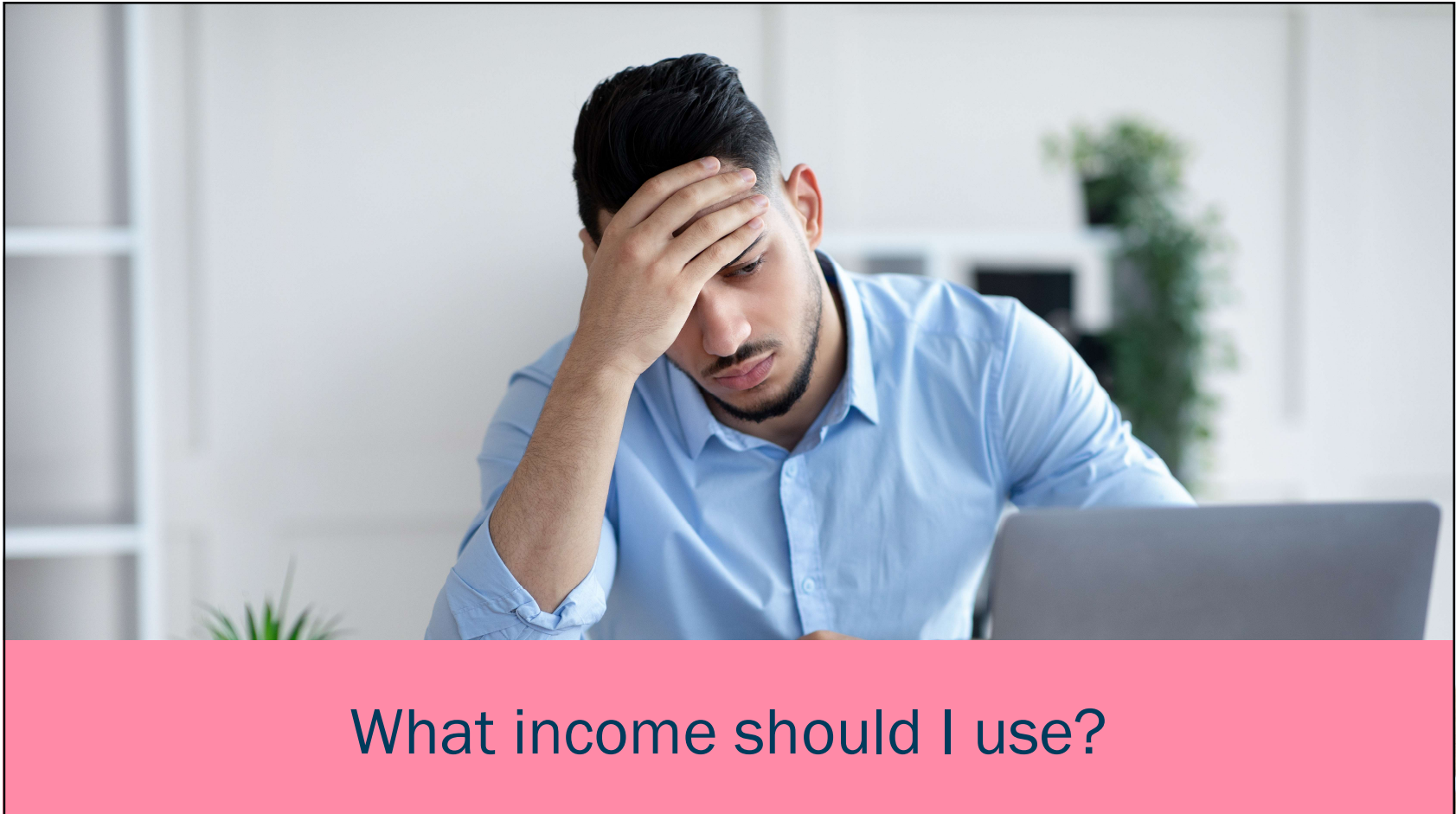


## 5-step process



mortgage guaranty  
insurance corporation





What income should I use?

**5.  
Determine  
income**

Cash Flow Analysis Summary		2024		2023		MGIC	
Schedule K-1 SPEEDY REPAIR SERVICES	<input type="checkbox"/>	\$ 132,550.00	12	<input checked="" type="checkbox"/>	\$ 142,000.00	\$ 11,045.83	12
W-2 Wages SPEEDY REPAIR SERVICES	<input type="checkbox"/>	\$ 85,750.00	12	<input checked="" type="checkbox"/>	\$ 105,000.00	\$ 7,145.83	12
Form 1120S SPEEDY REPAIR SERVICES	<input type="checkbox"/>	\$ 11,625.00	12	<input checked="" type="checkbox"/>	\$ 7,650.00	\$ 968.75	12
S Corporation SPEEDY REPAIR SERVICES Subtotal		\$ 229,925.00		\$ -		\$ 19,160.41	
<b>CORPORATION CASH FLOW SUBTOTAL:</b>							
W-2 Wages	<input type="checkbox"/>	\$ -	12	<input type="checkbox"/>	\$ -	\$ -	24
Form 1120	<input type="checkbox"/>	\$ -	12	<input type="checkbox"/>	\$ -	\$ -	24
Corporation Subtotal		\$ -		\$ -		\$ -	
<b>Average Monthly Cash Flow (Total)</b>						<b>\$ 19,160.42</b>	
Comments / Notes (For a new line, hold Alt and press Enter) <div style="border: 1px solid black; padding: 5px; margin-top: 5px;"> 12 month average of 2024 was used due to declining income. YTD P&amp;L dated 4/15/25 shows business earnings have stabilized. Borrower has provided LOE indicating that year end purchase of good in 2024 was cause of declining income </div>							



Do I have everything I need to omit debt?



7. One last question on this loan (I promise). The borrower has provided 12 months of cancelled checks to prove that the business pays the 2 auto leases shown on the credit report. Is that all that is needed to omit these debts?



One last question on this loan (I promise). The borrower has provided 12 months of cancelled checks to prove that the business pays the 2 auto leases shown on the credit report. Is that all that is needed to omit these debts?

Glad to hear that you were able to obtain evidence that the business pays those large auto lease payments. Make sure that the accounts have been paid on a timely basis and that the tax returns evidence the reporting of the debt paid by the business.

**Form 1120-S** **U.S. Income Tax Return for an S Corporation** OMB No. 1545-0123  
 Department of the Treasury Internal Revenue Service  
 Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.  
 Go to [www.irs.gov/Form1120S](https://www.irs.gov/Form1120S) for instructions and the latest information.

For calendar year 2024 or tax year beginning 2024, ending 20

A Selection effective date

B Business activity code number (see instructions)

C Check if Sch. M-3 attached ☐

D Employer identification number

E Date incorporated

F Total assets (see instructions)

G Is the corporation electing to be an S corporation beginning with this tax year? See instructions. ☐ Yes ☐ No

H Check if: (1) ☐ Final return (2) ☐ Name change (3) ☐ Address change (4) ☐ Amended return (5) ☐ S election termination

I Enter the number of shareholders who were shareholders during any part of the tax year

J Check if corporation: (1) ☐ Aggregated activities for section 465 at-risk purposes (2) ☐ Grouped activities for section 465 passive activity purposes

Caution: Include only trade or business income and expenses on lines 1a through 22. See the instructions for more information.

1a	Gross receipts or sales	b Less returns and allowances	c Balance	1c
2	Cost of goods sold (attach Form 1125-A)			2
3	Gross profit. Subtract line 2 from line 1c			3
4	Net gain (loss) from Form 4797, Part II, line 17 (attach Form 4797)			4
5	Other income (loss) (see instructions—attach statement)			5
6	<b>Total income (loss).</b> Add lines 3 through 5			6
7	Compensation of officers (see instructions—attach Form 1125-E)			7
8	Salaries and wages (less employment credits)			8
9	Repairs and maintenance			9
10	Bad debts			10
11	Rents			11
12	Taxes and licenses			12
13	Interest (see instructions)			13
14	Depreciation (do not deduct oil and gas depletion) (attach Form 4562)			14
15	Depletion (do not deduct oil and gas depletion)			15
16	Advertising			16
17	Pension, profit-sharing, etc., plans			17
18	Employee benefit programs			18
19	Other deductions (attach statement)			19
20	<b>Total deductions.</b> Add lines 7 through 19			20
21	<b>Ordinary business income (loss).</b> Subtract line 21 from line 6			21
22	<b>Excess net passive income or LIFO recapture tax</b> (see instructions)			22
23a	Tax from Schedule D (Form 1120-S)			23a
23b	Add lines 23a and 23b (see instructions for additional taxes)			23b
23c	Current year's estimated tax payments and preceding year's overpayment credited to the current year			23c
24a	Tax deposited with Form 7004			24a
24b	Credit for federal tax paid on fuels (attach Form 4136)			24b
24c	Elective payment election amount from Form 3800			24c
24d	Add lines 24a through 24d			24d
25	Estimated tax penalty (see instructions). Check if Form 2220 is attached			25
26	<b>Amount owed.</b> If line 24d is smaller than the total of lines 23b and 25, enter amount owed			26
27	<b>Overpayment.</b> If line 24d is larger than the total of lines 23b and 25, enter amount overpaid			27
28	Enter amount from line 27: <b>Credited to 2025 estimated tax</b> <b>Refunded</b>			28

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer \_\_\_\_\_ Date \_\_\_\_\_ Title \_\_\_\_\_

Print/Type preparer's name \_\_\_\_\_ Preparer's signature \_\_\_\_\_ Date \_\_\_\_\_

Firm's name \_\_\_\_\_ Firm's EIN \_\_\_\_\_

Firm's address \_\_\_\_\_ Phone no. \_\_\_\_\_

For Paperwork Reduction Act Notice, see separate instructions. Cat. No. 115104 Form 1120-S (2024)

## Confirming that the business paid the debt

1. Auto loan payments listed as interest deductions
2. Auto lease payment will be on a separate schedule

mortgage guaranty  
insurance corporation

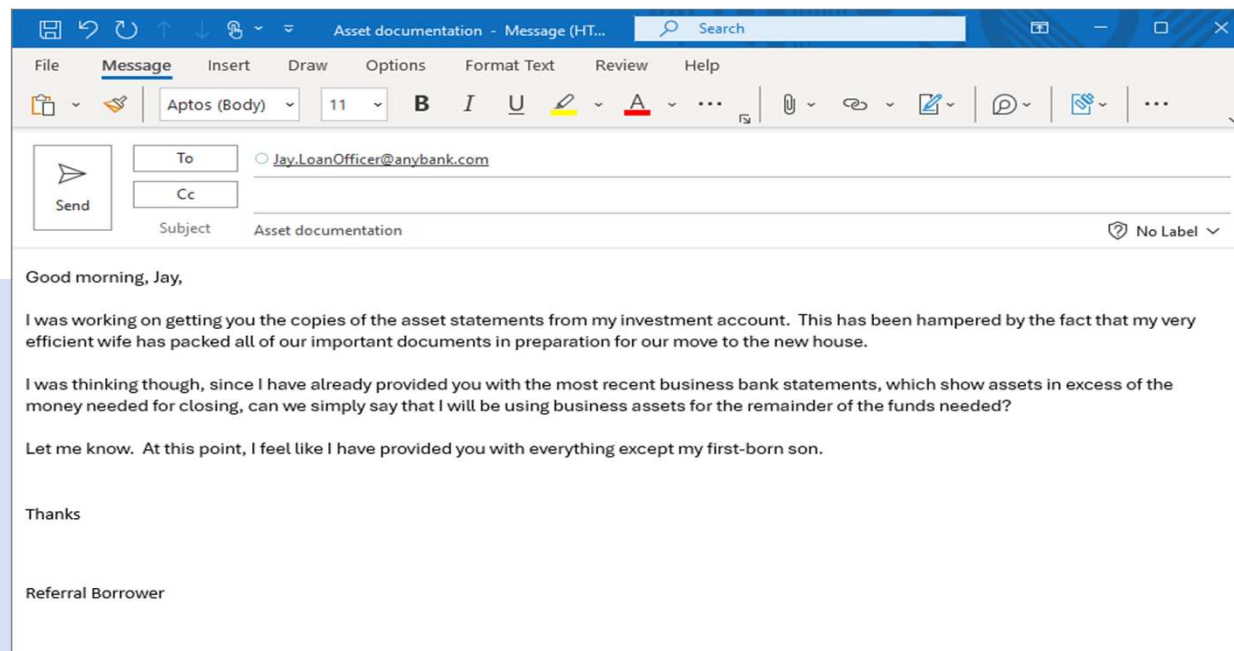




What's this? The borrower wants to use business assets for closing!



## Email from borrower





8. Please don't kill me. My borrower now wants to use business assets for the missing \$30K for closing, as he has already provided 3 months of business bank statements. Can we use those funds and get cleared to close?



Please don't kill me. My borrower now wants to use business assets for the missing \$30K for closing, as he has already provided 3 months of business bank statements. Can we use those funds and get cleared to close?

Jay, this change will result in the loan going back into underwriting. I seem to remember that you were really tight in your liquidity ratio calculation. If the borrower is going to use business funds for closing in the amount of \$30K, then that amount would need to be deducted during your liquidity test. I don't think that is going to work in this case.



## Time for your questions



**mortgage guaranty  
insurance corporation**

81



 Fannie Mae®

 Freddie Mac

**How should I document my self-employed borrower files?**

mortgage guaranty insurance corporation

82

## Tax return documentation

**Business in operation**  
**Borrower's ownership > 5 years**

- Most recent year's 1040s
- Most recent year's business returns

**Business in operation**  
**Borrower's ownership < 5 years**

- Most recent 2 years' 1040s
- Most recent 2 years' business returns

### **Fannie Mae - Lender may waive business returns if:**

1. The borrower is using personal funds for down payment and closing costs
2. Borrower has been SE for at least 5 years in the same business
3. Individual tax returns show an increase over the past 2 years



How can I minimize  
the documents  
requested while  
staying compliant?



Borrower has not filed  
2024 1120S. Do we  
analyze 2024 W-2?  
Can we leave out the  
2024 W-2?

**mortgage guaranty  
insurance corporation**



## What tax returns are needed?



Most recent tax returns filed with the IRS

Tax returns – most recent calendar year not yet available

1. Obtain a copy of the extension
2. Obtain IRS response from filing of IRS Form 4506-C

## Extension Form 4868

Form **4868** Application for Automatic Extension of Time To File U.S. Individual Income Tax Return

Department of the Treasury Internal Revenue Service

OMB No. 1545-0074

For calendar year 2024, or other tax year beginning , 2024, and ending , 20

**Part I Identification**

1 Your name(s) (see instructions)

Address (see instructions)

City, town, or post office State ZIP code

2 Your social security number 3 Spouse's social security number

**Part II Individual Income Tax**

4 Estimate of total tax liability for 2024 \$

5 Total 2024 payments

6 Balance due. Subtract line 5 from line 4. See instructions

7 Amount you're paying (see instructions)

8 Check here if you're "out of the country" and a U.S. citizen or resident. See instructions ☐

9 Check here if you file Form 1040-NR and didn't receive wages as an employee subject to U.S. income tax withholding ☐

For Privacy Act and Paperwork Reduction Act Notice, see page 4. Cat. No. 13141W Form **4868** (2024)

### Additional due diligence

- Review of tax liability on IRS Form 4868 (Extension)
- Analysis of financial statement since last tax filing
- Review of most recent 3 to 6 months' business bank statements
- Review of W-2s, 1099s and/or K-1s

**Pop quiz**

Borrower's business has been in existence for over 10 years. In 2023, the business structure changed from a sole proprietorship to a partnership. What tax returns are needed?

**Answers:**

- a) Since the business has been in existence for over five years, only the 2023 1040s and 1065s are required
- b) Two years of personal tax returns as well as 2023 1065s**

# Freddie Mac – Business structure change

Freddie Mac Home Single-Family Division Multifamily Division Capital Markets Division Renters, Buyers and Owners

FreddieMac Single-Family Seller/Service Guide Guide Home Seller/Service Relationship **Selling** Servicing Search the Guide View All

## (i) Business structure change

The following table contains requirements and guidance pertaining to a business structure change:

Business structure change	
Topic	Requirements and guidance
<b>Business structure change</b>	If the Borrower changed their business structure (e.g., sole proprietorship to S-corporation, S-corporation to corporation), the Borrower's ownership interest percentage must not change in order for the current and prior business structures to be considered the same business. Additionally, the Seller must not have knowledge, information or documentation that other changes occurred (e.g., change of products and/or services, location), and there must be no indication the change had a negative impact on business revenue or expenses. The Seller must document their evaluation in the written income analysis. If any of these requirements are not met, then the current and prior business structures must be treated as different businesses.

mortgage guaranty insurance corporation



What do I do if my  
borrower's business  
changed its name or  
business formation  
mid-year?

# Business changed formation 6/30/22

**SAM Cash Flow Analysis Worksheet** **MGIC**

**Cash Flow Analysis Summary**

- To modify the Total No. of Months, select the applicable number from the # mo. drop-down box.
- To exclude a Subtotal from Qualifying Income, select the box to the left of the dollar amount.

Subtotal  
☒ \$ 10,000.00

**PERSONAL CASH FLOW SUBTOTALS:**

	2024		2023		Qualifying Income		Total No. of Months
	Subtotal	# mo.	Subtotal	# mo.			
Schedule C 6/30/22 BUSINESS CHANGED TO LLC	<input checked="" type="checkbox"/> \$ -	0	<input type="checkbox"/> \$ 58,060.00	6	\$ 9,676.67		6

**PARTNERSHIP & S CORPORATION CASH FLOW SUBTOTALS:**

Schedule K-1 NEW BUSINESS FORMATION	<input type="checkbox"/> \$ 45,000.00	12	<input type="checkbox"/> \$ 35,000.00	6	\$ 4,444.44	18
W-2 Wages NEW BUSINESS FORMATION	<input type="checkbox"/> \$ 30,000.00	12	<input type="checkbox"/> \$ 25,000.00	6	\$ 3,055.56	18
Form 1065 NEW BUSINESS FORMATION	<input type="checkbox"/> \$ 6,900.00	12	<input type="checkbox"/> \$ 4,750.00	6	\$ 647.22	18
Partnership NEW BUSINESS FORMATION Subtotal	\$ 81,900.00		\$ 64,750.00		\$ 8,147.22	

**CORPORATION CASH FLOW SUBTOTALS:**

Average Monthly Cash Flow (Total)					\$ 17,823.89	
-----------------------------------	--	--	--	--	--------------	--

Comments / Notes (For a new line, hold Alt and press Enter)

BUSINESS CHANGED FROM A SOLE PROPRIETOR ON 6/30/23. LLC WAS FORMED AND FILED 1065 IN 2023 AND 2024

What do I do if the corporation owns the rental property, but the mortgage is in the borrower's name?

**mortgage guaranty  
insurance corporation**





**Pop quiz**

Borrower has been qualified using income from retirement sources.

However, they also are involved in a small business which is showing a loss. Can this loss be disregarded?

**Answers:**

- a) No, all business losses must be considered.
- b) Yes, secondary self-employed income can be ignored
- ☒ c) It depends



Borrower has been self-employed since 6/30/23. 2023 cash flow is negative. The 2024 P&L shows a little more income.

Can you consider using income where it is not quite 2 years? Or must we use the negative income for 2023?

## When can self-employment income be used?

mortgage guaranty  
insurance corporation

### A 2-year history is required

#### Exceptions – with at least a 12-month history

- a) Borrower receiving same or greater income in similar field or position
- b) Borrower in a similar occupation in which they had similar responsibilities

95



What are my options  
when my self-employed  
borrower isn't paying  
themselves yet, but the  
business is generating  
income?

# K-1 without distributions

mortgage guaranty  
insurance corporation

**Schedule K-1**  
(Form 1120-S)  
Department of the Treasury  
Internal Revenue Service

For calendar year **2024**  
beginning / / 2024 ending / / 2024

**Part III Shareholder's Share of Current Year Income, Deductions, Credits, and Other Items**

**1** Ordinary business income (loss) **\$85,000**

**2** Net rental real estate income (loss)

**3** Other net rental income (loss)

**4** Interest income

**5a** Ordinary dividends

**5b** Qualified dividends

**6** Royalties

**7** Net short-term capital gain (loss)

**8a** Net long-term capital gain (loss)

**8b** Collectibles (28%) gain (loss)

**8c** Unrecaptured section 1250 gain

**9** Net section 1231 gain (loss)

**10** Other income (loss)

**11** Section 179 deduction

**12** Other deductions

**13** Credits

**14** Schedule K-3 is attached if checked ☐

**15** Alternative minimum tax (AMT) items

**16** Items affecting shareholder basis **D**

**17** Other information

**18** ☐ More than one activity for at-risk purposes\*

**19** ☐ More than one activity for passive activity purposes\*

\* See attached statement for additional information.

**Part I Information About the Corporation**

**A** Corporation's employer identification number **12-3456789**

**B** Corporation's name, address, city, state, and ZIP code  
Sample Business  
123 Corporate Ave

**C** IRS Center where corporation filed return

**D** Corporation's total number of shares  
Beginning of tax year  
End of tax year

**Part II Information About the Shareholder**

**E** Shareholder's identifying number **123-45-6789**

**F1** Shareholder's name, address, city, state, and ZIP code  
Sample Borrower  
Anywhere Rd

**F2** If the shareholder is a disregarded entity, a trust, an estate, or a nominee or similar person, enter the individual or entity responsible for reporting:  
TIN Name

**F3** What type of entity is this shareholder?

**G** Current year allocation percentage **50 %**

**H** Shareholder's number of shares  
Beginning of tax year  
End of tax year

**I** Loans from shareholder  
Beginning of tax year  
End of tax year


**For IRS Use Only**

For Paperwork Reduction Act Notice, see the Instructions for Form 1120-S. www.irs.gov/Form1120S Cat. No. 115200 Schedule K-1 (Form 1120-S) 2024

97



How can I calculate  
business liquidity?



[Rates](#)[Underwriting](#)[Ordering / Servicing](#)[Training](#)[Tools](#)[Mortgage Connects](#)[About MGIC](#)


Get a quick quote

Magic Minutes training series


Videos

Analyzing Self-Employed Income

Business liquidity



Magic Minutes by MGIC



mortgage guaranty insurance corporation

99





## Purpose of cash flow analysis

**MGIC**

**Verify qualifying income that is:**

- Stable
- Likely to continue



mortgage guaranty  
insurance corporation

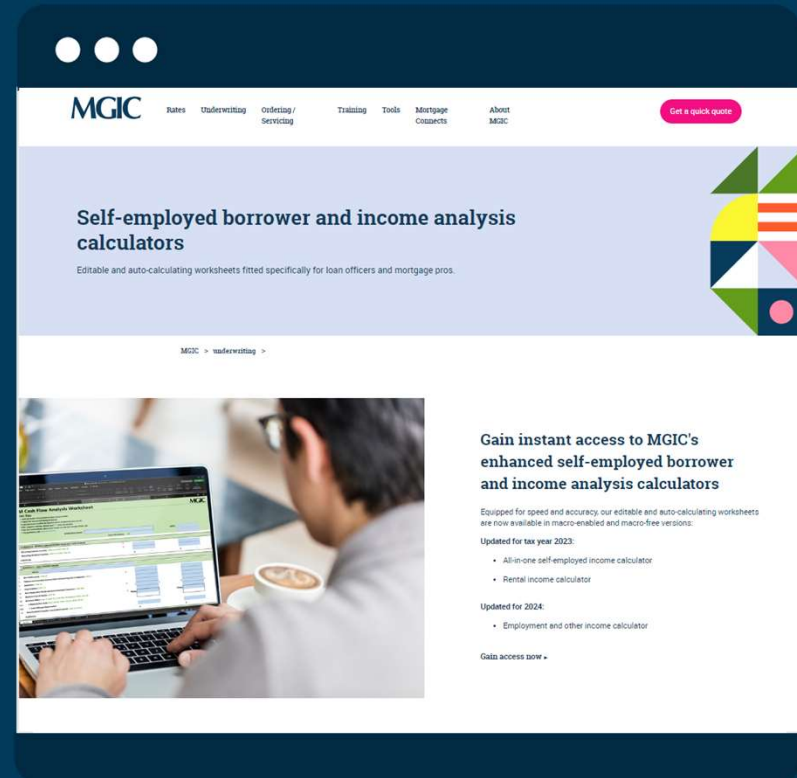
101

# TOOLS FOR SUCCESS!




mgic.com/seb

mortgage guaranty  
insurance corporation




# MGIC worksheets

**mortgage guaranty  
insurance corporation**



# SEB and income analysis calculators and resources






MGIC > underwriting > seb >

## Updated calculators

Our editable and auto-calculating worksheets are designed for speed and accuracy. We recommend you use the macro-enabled versions but also offer watch the overview videos if you cannot use Excel worksheets with macros. To learn more, download our Calculator FAQs or watch the overview videos below.

**PLEASE NOTE:** Download and save a copy to your desktop as a template.

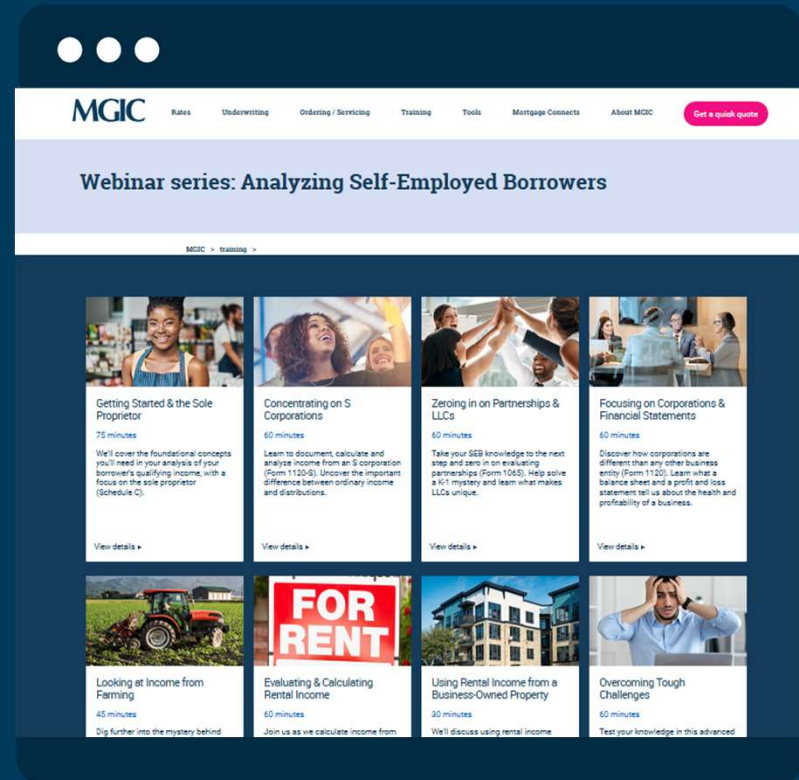
All-in-one calculator	New	All-in-one calculator	New	Income calculator	New	Rental calculator	New
<h3>All-in-one self-employed income calculator</h3> <p>Full workbook</p> <p>All-in-one self-employed income calculator updated for tax year 2024</p> <p>Available in macro-enabled and macro-free versions</p> <p>This calculator incorporates 4 worksheets, including S&amp;M cash flow analysis, liquidity, comparative income analysis and P&amp;L statement analysis. (2/10/2025)</p> <p>Download macro-enabled ► Download macro-free ►</p>		<h3>All-in-one self-employed income calculator</h3> <p>Condensed version</p> <p>All-in-one self-employed income calculator updated for tax year 2024</p> <p>Macro-free short form</p> <p>This is a condensed version of our macro-free self-employed calculator, with just one of each type of business entity. (2/10/2025)</p> <p>Download macro-free ►</p>		<h3>Income calculator</h3> <p>Employment and other income calculator</p> <p>Available in macro-enabled and macro-free versions</p> <p>This worksheet is designed to calculate salaried borrowers' monthly qualifying income (fixed and variable) and gross up non-taxable income. (1/2/2025)</p> <p>Download macro-enabled ► Download macro-free ►</p>		<h3>Rental calculator</h3> <p>Rental income calculator</p> <p>Available in macro-enabled and macro-free versions</p> <p>Cash flow income from a principal residence (2- to 4-unit), investment property or business rental by reviewing tax returns or leases. (1/2/2025)</p> <p>Download macro-enabled ► Download macro-free ►</p>	

Video	FAQs	Infographic
 <p>All-in-one self-employed income calculator</p>	 <p>Employment and other income calculator</p>	 <p>Calculator FAQs</p>

# Training – SEB Webinars

[mgic.com/seb-webinars](https://mgic.com/seb-webinars)









**mortgage guaranty  
insurance corporation**



**MGIC** Rates Underwriting Ordering / Servicing Training Tools Mortgage Connects About MGIC [Get a quick quote](#)

**Webinar series: Analyzing Self-Employed Borrowers**

MGIC » Training »

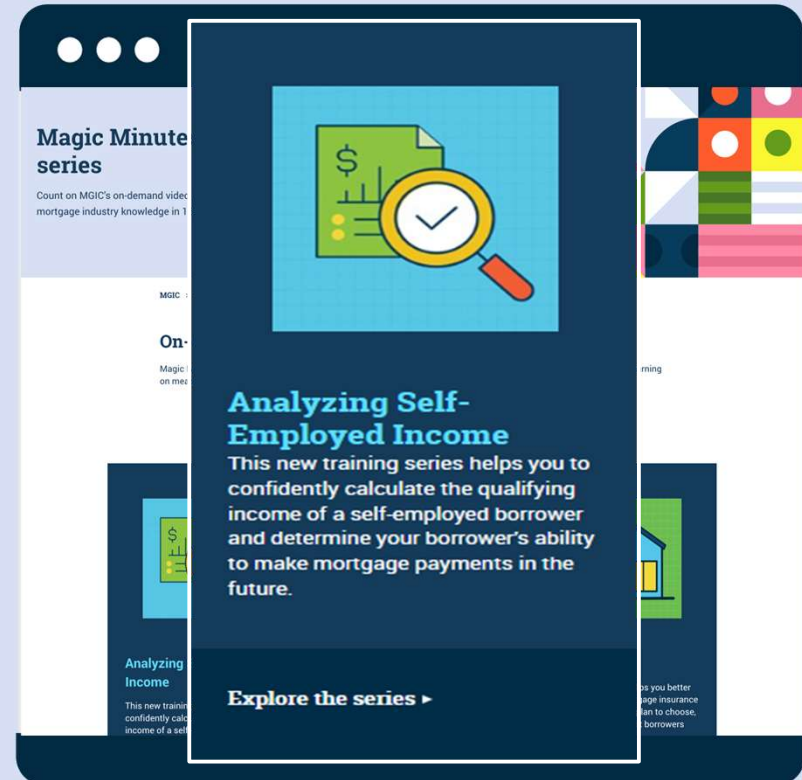
 <p><b>Getting Started &amp; the Sole Proprietor</b> 75 minutes</p> <p>We'll cover the foundational concepts you'll need in your analysis of your borrower's qualifying income, with a focus on the sole proprietor (Schedule C).</p> <p><a href="#">View details »</a></p>	 <p><b>Concentrating on S Corporations</b> 60 minutes</p> <p>Learn to document, calculate and analyze income from an S corporation (Form 1120-S). Uncover the important difference between ordinary income and distributions.</p> <p><a href="#">View details »</a></p>	 <p><b>Zeroing in on Partnerships &amp; LLCs</b> 60 minutes</p> <p>Take your SEB knowledge to the next step and zero in on evaluating partnerships (Form 1065). Help solve a K1 mystery and learn what makes LLCs unique.</p> <p><a href="#">View details »</a></p>	 <p><b>Focusing on Corporations &amp; Financial Statements</b> 60 minutes</p> <p>Discover how corporations are different than any other business entity (Form 1120). Learn what a balance sheet and a profit and loss statement tell us about the health and profitability of a business.</p> <p><a href="#">View details »</a></p>
 <p><b>Looking at Income from Farming</b> 45 minutes</p> <p>Dig further into the mystery behind</p>	 <p><b>Evaluating &amp; Calculating Rental Income</b> 60 minutes</p> <p>Join us as we calculate income from</p>	 <p><b>Using Rental Income from a Business-Owned Property</b> 30 minutes</p> <p>We'll discuss using rental income</p>	 <p><b>Overcoming Tough Challenges</b> 60 minutes</p> <p>Test your knowledge in this advanced</p>



# Dig deeper

[www.mgic.com/magic-minutes](http://www.mgic.com/magic-minutes)

mortgage guaranty  
insurance corporation





mortgage guaranty  
insurance corporation

MGIC Rates Underwriting Ordering / Servicing Training Tools Mortgage Connects About MGIC [Get a quick quote](#)

## Magic Minutes training series

MGIC > training > Magic Minutes Training Series >

### Analyzing Self-Employed Income

Calculating the qualifying income of a self-employed borrower can be challenging. These videos can help you to better analyze if the business will continue to generate and distribute income, and whether your borrower will be able to make future mortgage payments.

Video	Video	Video	Video
<b>Eligibility requirements</b>	<b>Business structures</b>	<b>Documentation requirements</b>	<b>Cash flow analysis</b>
Learn who can be considered self-employed, the eligibility requirements they must meet, and what factors to examine when evaluating self-employed income.	Understand different types of business structures to communicate with borrowers, document the life, and know how money flows from business tax returns to personal tax returns.	Know the difference between Fannie Mae and Freddie Mac documentation requirements, as well as the tools for confidently calculating qualifying income and expediting turn times.	Discover how considering the nature of a business is key when conducting a liquidity test. Assess a business's financial health by using the 5 steps for determining liquidity.
<a href="#">Watch it on YouTube ▶</a>	<a href="#">Watch it on YouTube ▶</a>	<a href="#">Watch it on YouTube ▶</a>	<a href="#">Watch it on YouTube ▶</a>

**Let us earn  
your business**



**Get a free MI quote**



[mgic.com/MIQ](https://mgic.com/MIQ)

**Explore training  
& special events**

[mgic.com/training](https://mgic.com/training)

**Connect**

**MGIC account manger**  
[mgic.com/contact](https://mgic.com/contact)

**Training email**  
[training@mgic.com](mailto:training@mgic.com)



# Thank you for choosing MGIC

[mgic.com](https://mgic.com)

## MGIC

